

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2020

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 001-32395

**ConocoPhillips**

*(Exact name of registrant as specified in its charter)*

**Delaware**  
*(State or other jurisdiction of incorporation  
or organization)*

**01-0562944**  
*(I.R.S. Employer  
Identification No.)*

**925 N. Eldridge Parkway**  
**Houston, TX 77079**  
*(Address of principal executive offices) (Zip Code)*

**281-293-1000**  
*(Registrant's telephone number, including area code)*

Securities registered pursuant to Section 12(b) of the Act:

<b>Title of each class</b>	<b>Trading symbols</b>	<b>Name of each exchange on which registered</b>
Common Stock, \$.01 Par Value	COP	New York Stock Exchange
7% Debentures due 2029	CUSIP—718507BK1	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The registrant had 1,072,566,210 shares of common stock, \$.01 par value, outstanding at June 30, 2020.

# CONOCOPHILLIPS

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## Commonly Used Abbreviations

The following industry-specific, accounting and other terms, and abbreviations may be commonly used in this report.

### Currencies

\$ or USD	U.S. dollar
CAD	Canadian dollar
EUR	Euro
GBP	British pound

### Units of Measurement

BBL	barrel
BCF	billion cubic feet
BOE	barrels of oil equivalent
MBD	thousands of barrels per day
MCF	thousand cubic feet
MBOD	thousand barrels of oil per day
MM	million
MMBOE	million barrels of oil equivalent
MMBOD	million barrels of oil per day
MBOED	thousands of barrels of oil equivalent per day
MMBTU	million British thermal units
MMCFD	million cubic feet per day

### Industry

CBM	coalbed methane
E&P	exploration and production
FEED	front-end engineering and design
FPS	floating production system
FPSO	floating production, storage and offloading
JOA	joint operating agreement
LNG	liquefied natural gas
NGLs	natural gas liquids
OPEC	Organization of Petroleum Exporting Countries
PSC	production sharing contract
PUDs	proved undeveloped reserves
SAGD	steam-assisted gravity drainage
WCS	Western Canada Select
WTI	West Texas Intermediate

### Accounting

ARO	asset retirement obligation
ASC	accounting standards codification
ASU	accounting standards update
DD&A	depreciation, depletion and amortization
FASB	Financial Accounting Standards Board
FIFO	first-in, first-out
G&A	general and administrative
GAAP	generally accepted accounting principles
LIFO	last-in, first-out
NPNS	normal purchase normal sale
PP&E	properties, plants and equipment
SAB	staff accounting bulletin
VIE	variable interest entity

### Miscellaneous

EPA	Environmental Protection Agency
EU	European Union
FERC	Federal Energy Regulatory Commission
GHG	greenhouse gas
HSE	health, safety and environment
ICC	International Chamber of Commerce
ICSID	World Bank's International Centre for Settlement of Investment Disputes
IRS	Internal Revenue Service
OTC	over-the-counter
NYSE	New York Stock Exchange
SEC	U.S. Securities and Exchange Commission
TSR	total shareholder return
U.K.	United Kingdom
U.S.	United States of America

## PART I. FINANCIAL INFORMATION

### Item 1. FINANCIAL STATEMENTS

Consolidated Income Statement	ConocoPhillips			
	Millions of Dollars			
	Three Months Ended June 30		Six Months Ended June 30	
	2020	2019	2020	2019
<b>Revenues and Other Income</b>				
Sales and other operating revenues	\$ 2,749	7,953	8,907	17,103
Equity in earnings of affiliates	77	173	311	361
Gain on dispositions	596	82	554	99
Other income (loss)	594	172	(945)	874
Total Revenues and Other Income	4,016	8,380	8,827	18,437
<b>Costs and Expenses</b>				
Purchased commodities	1,130	2,674	3,791	6,349
Production and operating expenses	1,047	1,418	2,220	2,689
Selling, general and administrative expenses	156	129	153	282
Exploration expenses	97	122	285	232
Depreciation, depletion and amortization	1,158	1,490	2,569	3,036
Impairments	(2)	1	519	2
Taxes other than income taxes	141	194	391	469
Accretion on discounted liabilities	66	87	133	173
Interest and debt expense	202	165	404	398
Foreign currency transaction (gain) loss	7	28	(83)	40
Other expenses	(7)	14	(13)	22
Total Costs and Expenses	3,995	6,322	10,369	13,692
Income (loss) before income taxes	21	2,058	(1,542)	4,745
Income tax provision (benefit)	(257)	461	(109)	1,302
Net income (loss)	278	1,597	(1,433)	3,443
Less: net income attributable to noncontrolling interests	(18)	(17)	(46)	(30)
<b>Net Income (Loss) Attributable to ConocoPhillips</b>	\$ 260	1,580	(1,479)	3,413
<b>Net Income (Loss) Attributable to ConocoPhillips Per Share of Common Stock (dollars)</b>				
Basic	\$ 0.24	1.40	(1.37)	3.01
Diluted	0.24	1.40	(1.37)	3.00
<b>Average Common Shares Outstanding (in thousands)</b>				
Basic	1,076,659	1,125,995	1,080,610	1,132,691
Diluted	1,077,606	1,131,242	1,080,610	1,139,511

See Notes to Consolidated Financial Statements.

**Consolidated Statement of Comprehensive Income**
**ConocoPhillips**

	Millions of Dollars			
	Three Months Ended		Six Months Ended	
	June 30		June 30	
	2020	2019	2020	2019
<b>Net Income (Loss)</b>	<b>\$ 278</b>	1,597	<b>(1,433)</b>	3,443
Other comprehensive income (loss)				
Defined benefit plans				
Reclassification adjustment for amortization of prior service credit included in net income (loss)	<b>(8)</b>	(10)	<b>(16)</b>	(18)
Net actuarial gain arising during the period	-	-	<b>5</b>	-
Reclassification adjustment for amortization of net actuarial losses included in net income (loss)	<b>18</b>	32	<b>36</b>	58
Income taxes on defined benefit plans	<b>(3)</b>	(5)	<b>(7)</b>	(10)
Defined benefit plans, net of tax	<b>7</b>	17	<b>18</b>	30
Unrealized holding gain on securities	<b>6</b>	-	<b>3</b>	-
Income taxes on unrealized holding gain on securities	<b>(2)</b>	-	<b>(1)</b>	-
Unrealized holding gain on securities, net of tax	<b>4</b>	-	<b>2</b>	-
Foreign currency translation adjustments	<b>309</b>	71	<b>(490)</b>	246
Income taxes on foreign currency translation adjustments	-	<b>(1)</b>	<b>2</b>	-
Foreign currency translation adjustments, net of tax	<b>309</b>	70	<b>(488)</b>	246
<b>Other Comprehensive Income (Loss), Net of Tax</b>	<b>320</b>	87	<b>(468)</b>	276
<b>Comprehensive Income (Loss)</b>	<b>598</b>	1,684	<b>(1,901)</b>	3,719
Less: comprehensive income attributable to noncontrolling interests	<b>(18)</b>	(17)	<b>(46)</b>	(30)
<b>Comprehensive Income (Loss) Attributable to ConocoPhillips</b>	<b>\$ 580</b>	1,667	<b>(1,947)</b>	3,689

*See Notes to Consolidated Financial Statements.*

**Consolidated Balance Sheet****ConocoPhillips**

	Millions of Dollars	
	June 30 2020	December 31 2019
<b>Assets</b>		
Cash and cash equivalents	\$ 2,907	5,088
Short-term investments	3,985	3,028
Accounts and notes receivable (net of allowance of \$3 and \$13, respectively)	1,399	3,267
Accounts and notes receivable—related parties	133	134
Investment in Cenovus Energy	971	2,111
Inventories	982	1,026
Prepaid expenses and other current assets	676	2,259
Total Current Assets	11,053	16,913
Investments and long-term receivables	8,334	8,687
Loans and advances—related parties	167	219
Net properties, plants and equipment (net of accumulated DD&A of \$57,176 and \$55,477, respectively)	41,120	42,269
Other assets	2,372	2,426
<b>Total Assets</b>	<b>\$ 63,046</b>	<b>70,514</b>
<b>Liabilities</b>		
Accounts payable	\$ 2,060	3,176
Accounts payable—related parties	20	24
Short-term debt	146	105
Accrued income and other taxes	312	1,030
Employee benefit obligations	422	663
Other accruals	1,145	2,045
Total Current Liabilities	4,105	7,043
Long-term debt	14,852	14,790
Asset retirement obligations and accrued environmental costs	5,465	5,352
Deferred income taxes	3,901	4,634
Employee benefit obligations	1,586	1,781
Other liabilities and deferred credits	1,644	1,864
<b>Total Liabilities</b>	<b>31,553</b>	<b>35,464</b>
<b>Equity</b>		
Common stock (2,500,000,000 shares authorized at \$0.01 par value)		
Issued (2020—1,798,563,079 shares; 2019—1,795,652,203 shares)		
Par value	18	18
Capital in excess of par	47,079	46,983
Treasury stock (at cost: 2020—725,996,869 shares; 2019—710,783,814 shares)	(47,130)	(46,405)
Accumulated other comprehensive loss	(5,825)	(5,357)
Retained earnings	37,351	39,742
Total Common Stockholders' Equity	31,493	34,981
Noncontrolling interests	-	69
<b>Total Equity</b>	<b>31,493</b>	<b>35,050</b>
<b>Total Liabilities and Equity</b>	<b>\$ 63,046</b>	<b>70,514</b>

See Notes to Consolidated Financial Statements.

**Consolidated Statement of Cash Flows****ConocoPhillips**

	Millions of Dollars	
	Six Months Ended	
	June 30	
	<b>2020</b>	2019
<b>Cash Flows From Operating Activities</b>		
Net income (loss)	\$ (1,433)	3,443
Adjustments to reconcile net income (loss) to net cash provided by operating activities		
Depreciation, depletion and amortization	2,569	3,036
Impairments	519	2
Dry hole costs and leasehold impairments	70	68
Accretion on discounted liabilities	133	173
Deferred taxes	(320)	(221)
Undistributed equity earnings	404	362
Gain on dispositions	(554)	(99)
Unrealized (gain) loss on investment in Cenovus Energy	1,140	(373)
Other	(244)	(21)
Working capital adjustments		
Decrease in accounts and notes receivable	1,746	461
Increase in inventories	(27)	(77)
Increase in prepaid expenses and other current assets	(149)	(149)
Decrease in accounts payable	(754)	(326)
Decrease in taxes and other accruals	(838)	(494)
<b>Net Cash Provided by Operating Activities</b>	<b>2,262</b>	<b>5,785</b>
<b>Cash Flows From Investing Activities</b>		
Capital expenditures and investments	(2,525)	(3,366)
Working capital changes associated with investing activities	(251)	24
Proceeds from asset dispositions	1,313	701
Net purchases of investments	(1,030)	(485)
Collection of advances/loans—related parties	66	62
Other	(35)	126
<b>Net Cash Used in Investing Activities</b>	<b>(2,462)</b>	<b>(2,938)</b>
<b>Cash Flows From Financing Activities</b>		
Repayment of debt	(214)	(38)
Issuance of company common stock	2	(36)
Repurchase of company common stock	(726)	(2,002)
Dividends paid	(913)	(696)
Other	(28)	(55)
<b>Net Cash Used in Financing Activities</b>	<b>(1,879)</b>	<b>(2,827)</b>
<b>Effect of Exchange Rate Changes on Cash, Cash Equivalents and Restricted Cash</b>		
<b>Cash</b>	<b>(93)</b>	<b>26</b>
<b>Net Change in Cash, Cash Equivalents and Restricted Cash</b>	<b>(2,172)</b>	<b>46</b>
Cash, cash equivalents and restricted cash at beginning of period	5,362	6,151
<b>Cash, Cash Equivalents and Restricted Cash at End of Period</b>	<b>\$ 3,190</b>	<b>6,197</b>

*Restricted cash of \$88 million and \$195 million are included in the "Prepaid expenses and other current assets" and "Other assets" lines, respectively, of our Consolidated Balance Sheet as of June 30, 2020.*

*Restricted cash of \$90 million and \$184 million are included in the "Prepaid expenses and other current assets" and "Other assets" lines, respectively, of our Consolidated Balance Sheet as of December 31, 2019.*

*See Notes to Consolidated Financial Statements.*

**Note 1—Basis of Presentation**

The interim-period financial information presented in the financial statements included in this report is unaudited and, in the opinion of management, includes all known accruals and adjustments necessary for a fair presentation of the consolidated financial position of ConocoPhillips and its results of operations and cash flows for such periods. All such adjustments are of a normal and recurring nature unless otherwise disclosed. Certain notes and other information have been condensed or omitted from the interim financial statements included in this report. Therefore, these financial statements should be read in conjunction with the consolidated financial statements and notes included in our 2019 Annual Report on Form 10-K.

The unrealized (gain) loss on investment in Cenovus Energy included on our consolidated statement of cash flows, previously reflected on the line item “Other” within net cash provided by operating activities, has been reclassified in the comparative period to conform with the current period’s presentation.

**Note 2—Changes in Accounting Principles**

We adopted the provisions of FASB ASU No. 2016-13, “Measurement of Credit Losses on Financial Instruments,” (ASC Topic 326) and its amendments, beginning January 1, 2020. This ASU, as amended, sets forth the current expected credit loss model, a new forward-looking impairment model for certain financial instruments measured at amortized cost basis based on expected losses rather than incurred losses. This ASU, as amended, which primarily applies to our accounts receivable, also requires credit losses related to available-for-sale debt securities to be recorded through an allowance for credit losses. The adoption of this ASU did not have a material impact to our financial statements. The majority of our receivables are due within 30 days or less. We monitor the credit quality of our counterparties through review of collections, credit ratings, and other analyses. We develop our estimated allowance for credit losses primarily using an aging method and analyses of historical loss rates as well as consideration of current and future conditions that could impact our counterparties’ credit quality and liquidity.

**Note 3—Inventories**

Inventories consisted of the following:

	Millions of Dollars	
	<b>June 30</b>	December 31
	<b>2020</b>	2019
Crude oil and natural gas	\$ 452	472
Materials and supplies	530	554
	<b>\$ 982</b>	1,026

Inventories valued on the LIFO basis totaled \$352 million and \$286 million at June 30, 2020 and December 31, 2019, respectively. Due to a precipitous decline in commodity prices beginning in March this year, we recorded a lower of cost or market adjustment in the first quarter of 2020 of \$228 million to our crude oil and natural gas inventories. The adjustment was included in the “Purchased commodities” line on our consolidated income statement. Commodity prices have since improved in the second quarter.



## **Note 4—Asset Acquisitions and Dispositions**

### **Assets Sold**

In May 2020, we completed the divestiture of our subsidiaries that held our Australia-West assets and operations, and based on an effective date of January 1, 2019, we received proceeds of \$765 million with an additional \$200 million due upon final investment decision of the proposed Barossa development project. In the second quarter of 2020, we recognized a before-tax gain of \$587 million related to this transaction. At the time of disposition, the net carrying value of the subsidiaries sold was approximately \$0.2 billion, excluding \$0.5 billion of cash. The net carrying value consisted primarily of \$1.3 billion of PP&E and \$0.1 billion of other current assets offset by \$0.7 billion of ARO, \$0.3 billion of deferred tax liabilities, and \$0.2 billion of other liabilities. The before-tax earnings associated with the subsidiaries sold, excluding the gain on disposition noted above, were \$265 million and \$156 million for the six-month periods ended June 30, 2020 and 2019, respectively. Production associated with the disposed assets averaged 35 MBOED in the six-month period of 2020. Results of operations for the subsidiaries sold are reported in our Asia Pacific and Middle East segment.

In March 2020, we completed the sale of our Niobrara interests for approximately \$359 million after customary adjustments and recognized a before-tax loss on disposition of \$38 million. At the time of disposition, our interest in Niobrara had a net carrying value of \$397 million, consisting primarily of \$433 million of PP&E and \$34 million of ARO. The before-tax earnings associated with our interests in Niobrara, including the loss on disposition, were a loss of \$24 million and \$5 million for the six-month periods ended June 30, 2020 and 2019, respectively.

In February 2020, we sold our Waddell Ranch interests in the Permian Basin for \$184 million after customary adjustments. No gain or loss was recognized on the sale.

Production from the disposed Niobrara and Waddell Ranch interests in our Lower 48 segment averaged 15 MBOED in 2019.

### **Planned Acquisition**

In July 2020, we signed a definitive agreement to acquire additional Montney acreage for cash consideration of approximately \$375 million before customary adjustments, plus the assumption of approximately \$30 million in financing obligations for associated partially owned infrastructure. This acquisition consists primarily of undeveloped properties and includes 140,000 net acres in the liquids-rich Inga Fireweed asset Montney zone, which is directly adjacent to our existing Montney position. Upon completion of this transaction, we will have a Montney acreage position of 295,000 net acres with a 100 percent working interest. The transaction is subject to regulatory approval, is expected to close in the third quarter of 2020 and will be reported in our Canada segment.

## **Note 5—Investments, Loans and Long-Term Receivables**

### **APLNG**

APLNG executed project financing agreements for an \$8.5 billion project finance facility in 2012. The \$8.5 billion project finance facility was initially composed of financing agreements executed by APLNG with the Export-Import Bank of the United States for approximately \$2.9 billion, the Export-Import Bank of China for approximately \$2.7 billion, and a syndicate of Australian and international commercial banks for approximately \$2.9 billion. All amounts were drawn from the facility. APLNG made its first principal and interest repayment in March 2017 and is scheduled to make bi-annual payments until March 2029.

APLNG made a voluntary repayment of \$1.4 billion to the Export-Import Bank of China in September 2018. At the same time, APLNG obtained a United States Private Placement (USPP) bond facility of \$1.4 billion. APLNG made its first interest payment related to this facility in March 2019, and principal payments are scheduled to commence in September 2023, with bi-annual payments due on the facility until September 2030.

During the first quarter of 2019, APLNG refinanced \$3.2 billion of existing project finance debt through two transactions. As a result of the first transaction, APLNG obtained a commercial bank facility of \$2.6 billion. APLNG made its first principal and interest repayment in September 2019 with bi-annual payments due on the facility until March 2028. Through the second transaction, APLNG obtained a USPP bond facility of \$0.6 billion. APLNG made its first interest payment in September 2019, and principal payments are scheduled to commence in September 2023, with bi-annual payments due on the facility until September 2030.

In conjunction with the \$3.2 billion debt obtained during the first quarter of 2019 to refinance existing project finance debt, APLNG made voluntary repayments of \$2.2 billion and \$1.0 billion to a syndicate of Australian and international commercial banks and the Export-Import Bank of China, respectively.

At June 30, 2020, a balance of \$6.5 billion was outstanding on the facilities. See Note 11—Guarantees, for additional information.

At June 30, 2020, the carrying value of our equity method investment in APLNG was \$6,889 million. The balance is included in the “Investments and long-term receivables” line on our consolidated balance sheet.

### **Loans and Long-Term Receivables**

As part of our normal ongoing business operations, and consistent with industry practice, we enter into numerous agreements with other parties to pursue business opportunities. Included in such activity are loans made to certain affiliated and non-affiliated companies. At June 30, 2020, significant loans to affiliated companies included \$272 million in project financing to Qatar Liquefied Gas Company Limited (3).

On our consolidated balance sheet, the long-term portion of these loans is included in the “Loans and advances—related parties” line, while the short-term portion is in the “Accounts and notes receivable—related parties” line.

### **Note 6—Investment in Cenovus Energy**

On May 17, 2017, we completed the sale of our 50 percent nonoperated interest in the FCCL Partnership, as well as the majority of our western Canada gas assets, to Cenovus Energy. Consideration for the transaction included 208 million Cenovus Energy common shares, which, at closing, approximated 16.9 percent of issued and outstanding Cenovus Energy common stock. The fair value and cost basis of our investment in 208 million Cenovus Energy common shares was \$1.96 billion based on a price of \$9.41 per share on the NYSE on the closing date.

At June 30, 2020, the investment included on our consolidated balance sheet was \$971 million and is carried at fair value. The fair value of the 208 million Cenovus Energy common shares reflects the closing price of \$4.67 per share on the NYSE on the last trading day of the quarter, a decrease of \$1.14 billion from its fair value of \$2.11 billion at year-end 2019. For the three- and six-month periods ended June 30, 2020, we recorded an unrealized gain of \$551 million and an unrealized loss of \$1.14 billion, respectively. For the three- and six-month periods ended June 30, 2019, we recorded an unrealized gain of \$30 million and \$373 million, respectively. The unrealized gains and losses are recorded within the “Other income (loss)” line of our consolidated income statement and are related to the shares held at the reporting date. See Note 14—Fair Value Measurement, for additional information. Subject to market conditions, we intend to decrease our investment over time through market transactions, private agreements or otherwise.

### **Note 7—Suspended Wells**

The capitalized cost of suspended wells at June 30, 2020, was \$701 million, a decrease of \$319 million from year-end 2019 primarily related to our Australia-West divestiture. See Note 4—Asset Acquisitions and Dispositions, for additional information. Of the well costs capitalized for more than one year as of December

31, 2019, \$19 million was charged to dry hole expense during the first six months of 2020 for one suspended well in the Kamunsu East Field offshore Malaysia.

### Note 8—Impairments

During the three- and six-month periods ended June 30, 2020 and 2019, we recognized before-tax impairment charges within the following segments:

	Millions of Dollars			
	Three Months Ended		Six Months Ended	
	June 30		June 30	
	2020	2019	2020	2019
Lower 48	2	-	513	-
Europe and North Africa	(4)	1	6	2
	\$ (2)	1	519	2

We perform impairment reviews when triggering events arise that may impact the fair value of our assets or investments.

We observed volatility in commodity prices during the first six-months of 2020. A decline in commodity prices beginning in March prompted us to evaluate the recoverability of the carrying value of our assets and whether an other than temporary impairment occurred for investments in our portfolio. For certain non-core natural gas assets in the Lower 48, a significant decrease in the outlook for current and long-term natural gas prices resulted in a decline in the estimated fair values to amounts below carrying value. Accordingly, in the first quarter of 2020, we recorded impairments of \$511 million related to these non-core natural gas assets, primarily for the Wind River Basin operations area consisting of developed properties in the Madden Field and the Lost Cabin Gas Plant, which were written down to fair value. See Note 14—Fair Value Measurement, for additional information.

A sustained decline in the current and long-term outlook on commodity prices could trigger additional impairment reviews and possibly result in future impairment charges.

We recorded a before-tax impairment in the first quarter of 2020 of \$31 million in our Asia Pacific and Middle East segment related to the associated carrying value of capitalized undeveloped leasehold costs for the Kamunsu East Field in Malaysia that is no longer in our development plans. This charge is included in the “Exploration expenses” line on our consolidated income statement and is not reflected in the table above.

### Note 9—Debt

Our debt balance as of June 30, 2020 was \$14,998 million compared with \$14,895 million at December 31, 2019.

Our revolving credit facility provides a total commitment of \$6.0 billion and expires in May 2023. Our revolving credit facility may be used for direct bank borrowings, the issuance of letters of credit totaling up to \$500 million, or as support for our commercial paper program. Our commercial paper program consists of the ConocoPhillips Company \$6.0 billion program, primarily a funding source for short-term working capital needs. Commercial paper maturities are generally limited to 90 days.

We had no commercial paper outstanding at June 30, 2020 or December 31, 2019. We had no direct outstanding borrowings or letters of credit under the revolving credit facility at June 30, 2020 or December 31,

2019. Since we had no commercial paper outstanding and had issued no letters of credit, we had access to \$6.0 billion in borrowing capacity under our revolving credit facility at June 30, 2020.

In March 2020, S&P affirmed its “A” rating on our senior long-term debt and revised its outlook to “negative” from “stable”. In April 2020, Moody’s affirmed their rating of “A3” with a “stable” outlook. Our current rating from Fitch is “A” with a “stable” outlook.

At June 30, 2020, we had \$283 million of certain variable rate demand bonds (VRDBs) outstanding with maturities ranging through 2035. The VRDBs are redeemable at the option of the bondholders on any business day. If they are ever redeemed, we have the ability and intent to refinance on a long-term basis, therefore, the VRDBs are included in the “Long-term debt” line on our consolidated balance sheet.

## Note 10—Changes in Equity

	Millions of Dollars						
	Attributable to ConocoPhillips						
	Common Stock						
	Par Value	Capital in Excess of Par	Treasury Stock	Accum. Other Comprehensive Loss	Retained Earnings	Non-Controlling Interests	Total
<b>For the three months ended June 30, 2020</b>							
Balances at March 31, 2020	\$ 18	47,027	(47,130)	(6,145)	37,545	72	31,387
Net income					260	18	278
Other comprehensive income				320			320
Dividends paid (\$0.42 per common share)					(455)		(455)
Distributions to noncontrolling interests and other						(6)	(6)
Disposition						(84)	(84)
Distributed under benefit plans		52					52
Other					1		1
<b>Balances at June 30, 2020</b>	<b>\$ 18</b>	<b>47,079</b>	<b>(47,130)</b>	<b>(5,825)</b>	<b>37,351</b>	<b>-</b>	<b>31,493</b>
<b>For the six months ended June 30, 2020</b>							
Balances at December 31, 2019	\$ 18	46,983	(46,405)	(5,357)	39,742	69	35,050
Net income (loss)					(1,479)	46	(1,433)
Other comprehensive loss				(468)			(468)
Dividends paid (\$0.84 per common share)					(913)		(913)
Repurchase of company common stock			(726)				(726)
Distributions to noncontrolling interests and other						(32)	(32)
Disposition						(84)	(84)
Distributed under benefit plans		96					96
Other			1		1	1	3
<b>Balances at June 30, 2020</b>	<b>\$ 18</b>	<b>47,079</b>	<b>(47,130)</b>	<b>(5,825)</b>	<b>37,351</b>	<b>-</b>	<b>31,493</b>

	Millions of Dollars						
	Attributable to ConocoPhillips						
	Common Stock						
	Par Value	Capital in Excess of Par	Treasury Stock	Accum. Other Comprehensive Loss	Retained Earnings	Non-Controlling Interests	Total
<b>For the three months ended June 30, 2019</b>							
Balances at March 31, 2019	\$ 18	46,877	(43,656)	(5,914)	35,534	122	32,981
Net income					1,580	17	1,597
Other comprehensive income				87			87
Dividends paid (\$0.31 per common share)					(346)		(346)
Repurchase of company common stock			(1,250)				(1,250)
Distributions to noncontrolling interests and other						(43)	(43)
Distributed under benefit plans		45					45
Other					1	2	3
<b>Balances at June 30, 2019</b>	<b>\$ 18</b>	<b>46,922</b>	<b>(44,906)</b>	<b>(5,827)</b>	<b>36,769</b>	<b>98</b>	<b>33,074</b>
<b>For the six months ended June 30, 2019</b>							
Balances at December 31, 2018	\$ 18	46,879	(42,905)	(6,063)	34,010	125	32,064
Net income					3,413	30	3,443
Other comprehensive income				276			276
Dividends paid (\$0.61 per common share)					(696)		(696)
Repurchase of company common stock			(2,002)				(2,002)
Distributions to noncontrolling interests and other						(60)	(60)
Distributed under benefit plans		43					43
Changes in Accounting Principles*				(40)	40		-
Other			1		2	3	6
<b>Balances at June 30, 2019</b>	<b>\$ 18</b>	<b>46,922</b>	<b>(44,906)</b>	<b>(5,827)</b>	<b>36,769</b>	<b>98</b>	<b>33,074</b>

\*Cumulative effect of the adoption of ASU No. 2018-02, "Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income."

## **Note 11—Guarantees**

At June 30, 2020, we were liable for certain contingent obligations under various contractual arrangements as described below. We recognize a liability, at inception, for the fair value of our obligation as a guarantor for newly issued or modified guarantees. Unless the carrying amount of the liability is noted below, we have not recognized a liability because the fair value of the obligation is immaterial. In addition, unless otherwise stated, we are not currently performing with any significance under the guarantee and expect future performance to be either immaterial or have only a remote chance of occurrence.

### **APLNG Guarantees**

At June 30, 2020, we had outstanding multiple guarantees in connection with our 37.5 percent ownership interest in APLNG. The following is a description of the guarantees with values calculated utilizing June 2020 exchange rates:

- During the third quarter of 2016, we issued a guarantee to facilitate the withdrawal of our pro-rata portion of the funds in a project finance reserve account. We estimate the remaining term of this guarantee is 11 years. Our maximum exposure under this guarantee is approximately \$170 million and may become payable if an enforcement action is commenced by the project finance lenders against APLNG. At June 30, 2020, the carrying value of this guarantee was approximately \$14 million.
- In conjunction with our original purchase of an ownership interest in APLNG from Origin Energy in October 2008, we agreed to reimburse Origin Energy for our share of the existing contingent liability arising under guarantees of an existing obligation of APLNG to deliver natural gas under several sales agreements with remaining terms of 1 to 22 years. Our maximum potential liability for future payments, or cost of volume delivery, under these guarantees is estimated to be \$700 million (\$1.3 billion in the event of intentional or reckless breach), and would become payable if APLNG fails to meet its obligations under these agreements and the obligations cannot otherwise be mitigated. Future payments are considered unlikely, as the payments, or cost of volume delivery, would only be triggered if APLNG does not have enough natural gas to meet these sales commitments and if the co-venturers do not make necessary equity contributions into APLNG.
- We have guaranteed the performance of APLNG with regard to certain other contracts executed in connection with the project's continued development. The guarantees have remaining terms of 17 to 25 years or the life of the venture. Our maximum potential amount of future payments related to these guarantees is approximately \$120 million and would become payable if APLNG does not perform. At June 30, 2020, the carrying value of these guarantees was approximately \$7 million.

### **Other Guarantees**

We have other guarantees with maximum future potential payment amounts totaling approximately \$780 million, which consist primarily of guarantees of the residual value of leased office buildings, guarantees of the residual value of corporate aircrafts, and a guarantee for our portion of a joint venture's project finance reserve accounts. These guarantees have remaining terms of 1 to 5 years and would become payable if certain asset values are lower than guaranteed amounts at the end of the lease or contract term, business conditions decline at guaranteed entities, or as a result of nonperformance of contractual terms by guaranteed parties. At June 30, 2020, the carrying value of these guarantees was approximately \$11 million.

### **Indemnifications**

Over the years, we have entered into agreements to sell ownership interests in certain corporations, joint ventures and assets that gave rise to qualifying indemnifications. These agreements include indemnifications for taxes and environmental liabilities. The majority of these indemnifications are related to tax issues and the majority of these expire in 2021. Those related to environmental issues have terms that are generally indefinite and the maximum amounts of future payments are generally unlimited. The carrying amount recorded for these indemnification obligations at June 30, 2020, was approximately \$70 million. We amortize the

indemnification liability over the relevant time period the indemnity is in effect, if one exists, based on the facts and circumstances surrounding each type of indemnity. In cases where the indemnification term is indefinite, we will reverse the liability when we have information the liability is essentially relieved or amortize the liability over an appropriate time period as the fair value of our indemnification exposure declines. Although it is reasonably possible future payments may exceed amounts recorded, due to the nature of the indemnifications, it is not possible to make a reasonable estimate of the maximum potential amount of future payments. Included in the recorded carrying amount at June 30, 2020, were approximately \$30 million of environmental accruals for known contamination that are included in the “Asset retirement obligations and accrued environmental costs” line on our consolidated balance sheet. For additional information about environmental liabilities, see Note 12—Contingencies and Commitments.

## **Note 12—Contingencies and Commitments**

A number of lawsuits involving a variety of claims arising in the ordinary course of business have been filed against ConocoPhillips. We also may be required to remove or mitigate the effects on the environment of the placement, storage, disposal or release of certain chemical, mineral and petroleum substances at various active and inactive sites. We regularly assess the need for accounting recognition or disclosure of these contingencies. In the case of all known contingencies (other than those related to income taxes), we accrue a liability when the loss is probable and the amount is reasonably estimable. If a range of amounts can be reasonably estimated and no amount within the range is a better estimate than any other amount, then the low end of the range is accrued. We do not reduce these liabilities for potential insurance or third-party recoveries. We accrue receivables for insurance or other third-party recoveries when applicable. With respect to income tax-related contingencies, we use a cumulative probability-weighted loss accrual in cases where sustaining a tax position is less than certain.

Based on currently available information, we believe it is remote that future costs related to known contingent liability exposures will exceed current accruals by an amount that would have a material adverse impact on our consolidated financial statements. As we learn new facts concerning contingencies, we reassess our position both with respect to accrued liabilities and other potential exposures. Estimates particularly sensitive to future changes include contingent liabilities recorded for environmental remediation, tax and legal matters. Estimated future environmental remediation costs are subject to change due to such factors as the uncertain magnitude of cleanup costs, the unknown time and extent of such remedial actions that may be required, and the determination of our liability in proportion to that of other responsible parties. Estimated future costs related to tax and legal matters are subject to change as events evolve and as additional information becomes available during the administrative and litigation processes.

### **Environmental**

We are subject to international, federal, state and local environmental laws and regulations. When we prepare our consolidated financial statements, we record accruals for environmental liabilities based on management’s best estimates, using all information that is available at the time. We measure estimates and base liabilities on currently available facts, existing technology, and presently enacted laws and regulations, taking into account stakeholder and business considerations. When measuring environmental liabilities, we also consider our prior experience in remediation of contaminated sites, other companies’ cleanup experience, and data released by the U.S. EPA or other organizations. We consider unasserted claims in our determination of environmental liabilities, and we accrue them in the period they are both probable and reasonably estimable.

Although liability of those potentially responsible for environmental remediation costs is generally joint and several for federal sites and frequently so for other sites, we are usually only one of many companies cited at a particular site. Due to the joint and several liabilities, we could be responsible for all cleanup costs related to any site at which we have been designated as a potentially responsible party. We have been successful to date in sharing cleanup costs with other financially sound companies. Many of the sites at which we are potentially responsible are still under investigation by the EPA or the agency concerned. Prior to actual cleanup, those potentially responsible normally assess the site conditions, apportion responsibility and determine the appropriate remediation. In some instances, we may have no liability or may attain a settlement of liability.

Where it appears that other potentially responsible parties may be financially unable to bear their proportional share, we consider this inability in estimating our potential liability, and we adjust our accruals accordingly. As a result of various acquisitions in the past, we assumed certain environmental obligations. Some of these environmental obligations are mitigated by indemnifications made by others for our benefit, and some of the indemnifications are subject to dollar limits and time limits.

We are currently participating in environmental assessments and cleanups at numerous federal Superfund and comparable state and international sites. After an assessment of environmental exposures for cleanup and other costs, we make accruals on an undiscounted basis (except those acquired in a purchase business combination, which we record on a discounted basis) for planned investigation and remediation activities for sites where it is probable future costs will be incurred and these costs can be reasonably estimated. We have not reduced these accruals for possible insurance recoveries.

At June 30, 2020 and December 31, 2019, our balance sheet included a total environmental accrual of \$171 million for remediation activities in the U.S. and Canada. We expect to incur a substantial amount of these expenditures within the next 30 years. In the future, we may be involved in additional environmental assessments, cleanups and proceedings.

### **Legal Proceedings**

We are subject to various lawsuits and claims including but not limited to matters involving oil and gas royalty and severance tax payments, gas measurement and valuation methods, contract disputes, environmental damages, climate change, personal injury, and property damage. Our primary exposures for such matters relate to alleged royalty and tax underpayments on certain federal, state and privately owned properties and claims of alleged environmental contamination from historic operations. We will continue to defend ourselves vigorously in these matters.

Our legal organization applies its knowledge, experience and professional judgment to the specific characteristics of our cases, employing a litigation management process to manage and monitor the legal proceedings against us. Our process facilitates the early evaluation and quantification of potential exposures in individual cases. This process also enables us to track those cases that have been scheduled for trial and/or mediation. Based on professional judgment and experience in using these litigation management tools and available information about current developments in all our cases, our legal organization regularly assesses the adequacy of current accruals and determines if adjustment of existing accruals, or establishment of new accruals, is required.

### **Other Contingencies**

We have contingent liabilities resulting from throughput agreements with pipeline and processing companies not associated with financing arrangements. Under these agreements, we may be required to provide any such company with additional funds through advances and penalties for fees related to throughput capacity not utilized. In addition, at June 30, 2020, we had performance obligations secured by letters of credit of \$196 million (issued as direct bank letters of credit) related to various purchase commitments for materials, supplies, commercial activities and services incident to the ordinary conduct of business.

In 2007, ConocoPhillips was unable to reach agreement with respect to the empresa mixta structure mandated by the Venezuelan government's Nationalization Decree. As a result, Venezuela's national oil company, Petróleos de Venezuela, S.A. (PDVSA), or its affiliates, directly assumed control over ConocoPhillips' interests in the Petrozuata and Hamaca heavy oil ventures and the offshore Corocoro development project. In response to this expropriation, ConocoPhillips initiated international arbitration on November 2, 2007, with the ICSID. On September 3, 2013, an ICSID arbitration tribunal held that Venezuela unlawfully expropriated ConocoPhillips' significant oil investments in June 2007. On January 17, 2017, the Tribunal reconfirmed the decision that the expropriation was unlawful. In March 2019, the Tribunal unanimously ordered the government of Venezuela to pay ConocoPhillips approximately \$8.7 billion in compensation for the government's unlawful expropriation of the company's investments in Venezuela in 2007. ConocoPhillips has filed a request for recognition of the award in several jurisdictions. On August 29, 2019, the ICSID Tribunal issued a decision rectifying the award and reducing it by approximately \$227 million. The award now stands



at \$8.5 billion plus interest. The government of Venezuela sought annulment of the award, which automatically stayed enforcement of the award. Annulment proceedings are underway.

In 2014, ConocoPhillips filed a separate and independent arbitration under the rules of the ICC against PDVSA under the contracts that had established the Petrozuata and Hamaca projects. The ICC Tribunal issued an award in April 2018, finding that PDVSA owed ConocoPhillips approximately \$2 billion under their agreements in connection with the expropriation of the projects and other pre-expropriation fiscal measures. In August 2018, ConocoPhillips entered into a settlement with PDVSA to recover the full amount of this ICC award, plus interest through the payment period, including initial payments totaling approximately \$500 million within a period of 90 days from the time of signing of the settlement agreement. The balance of the settlement is to be paid quarterly over a period of four and a half years. To date, ConocoPhillips has received approximately \$754 million. Per the settlement, PDVSA recognized the ICC award as a judgment in various jurisdictions, and ConocoPhillips agreed to suspend its legal enforcement actions. ConocoPhillips sent notices of default to PDVSA on October 14 and November 12, 2019, and to date PDVSA failed to cure its breach. As a result, ConocoPhillips has resumed legal enforcement actions. ConocoPhillips has ensured that the settlement and any actions taken in enforcement thereof meet all appropriate U.S. regulatory requirements, including those related to any applicable sanctions imposed by the U.S. against Venezuela.

In 2016, ConocoPhillips filed a separate and independent arbitration under the rules of the ICC against PDVSA under the contracts that had established the Corocoro project. On August 2, 2019, the ICC Tribunal awarded ConocoPhillips approximately \$55 million under the Corocoro contracts. ConocoPhillips is seeking recognition and enforcement of the award in various jurisdictions. ConocoPhillips has ensured that all the actions related to the award meet all appropriate U.S. regulatory requirements, including those related to any applicable sanctions imposed by the U.S. against Venezuela.

The Office of Natural Resources Revenue (ONRR) has conducted audits of ConocoPhillips' payment of royalties on federal lands and has issued multiple orders to pay additional royalties to the federal government. ConocoPhillips has appealed these orders and strongly objects to the ONRR claims. The appeals are pending with the Interior Board of Land Appeals, except for one order that is the subject of a lawsuit ConocoPhillips filed in 2016 in New Mexico federal court after its appeal was denied by the Interior Board of Land Appeals.

Beginning in 2017, cities, counties, and state governments in California, New York, Washington, Rhode Island, Maryland and Hawaii, as well as the Pacific Coast Federation of Fishermen's Association, Inc., have filed lawsuits against oil and gas companies, including ConocoPhillips, seeking compensatory damages and equitable relief to abate alleged climate change impacts. ConocoPhillips is vigorously defending against these lawsuits. The lawsuits brought by the Cities of San Francisco, Oakland and New York were dismissed by federal district courts. The New York dismissal remains on appeal. The Ninth Circuit ruled that the San Francisco and Oakland cases (and other California cases) should proceed in state court, with that decision subject to appeal. Lawsuits filed by the cities and counties in California, Washington, and Hawaii are currently stayed pending resolution of the Ninth Circuit appeals. Lawsuits filed in Maryland and Rhode Island are proceeding in state court while rulings in those matters, on the issue of whether the matters should proceed in state or federal court, are on appeal.

Several Louisiana parishes have filed lawsuits against oil and gas companies, including ConocoPhillips, seeking compensatory damages in connection with historical oil and gas operations in Louisiana. The lawsuits are stayed pending an appeal with the Fifth Circuit on the issue of whether they will proceed in federal or state court. ConocoPhillips will vigorously defend against these lawsuits.

In 2016, ConocoPhillips, through its subsidiary, The Louisiana Land and Exploration Company LLC, submitted claims as the largest private wetlands owner in Louisiana within the settlement claims administration process related to the oil spill in the Gulf of Mexico in April 2010. In July 2020, the claims administrator issued an award to the company which, after fees and expenses, totaled approximately \$90 million.

### Note 13—Derivative and Financial Instruments

We use futures, forwards, swaps and options in various markets to meet our customer needs, capture market opportunities and manage foreign exchange currency risk.

#### Commodity Derivative Instruments

Our commodity business primarily consists of natural gas, crude oil, bitumen, LNG and NGLs.

Commodity derivative instruments are held at fair value on our consolidated balance sheet. Where these balances have the right of setoff, they are presented on a net basis. Related cash flows are recorded as operating activities on our consolidated statement of cash flows. On our consolidated income statement, realized and unrealized gains and losses are recognized either on a gross basis if directly related to our physical business or a net basis if held for trading. Gains and losses related to contracts that meet and are designated with the NPNS exception are recognized upon settlement. We generally apply this exception to eligible crude contracts. We do not elect hedge accounting for our commodity derivatives.

The following table presents the gross fair values of our commodity derivatives, excluding collateral, and the line items where they appear on our consolidated balance sheet:

	Millions of Dollars	
	June 30 2020	December 31 2019
<b>Assets</b>		
Prepaid expenses and other current assets	\$ 316	288
Other assets	35	34
<b>Liabilities</b>		
Other accruals	310	283
Other liabilities and deferred credits	25	28

The gains (losses) from commodity derivatives incurred, and the line items where they appear on our consolidated income statement were:

	Millions of Dollars			
	Three Months Ended		Six Months Ended	
	June 30 2020	2019	June 30 2020	2019
Sales and other operating revenues	\$ (50)	45	(3)	64
Other income (loss)	3	2	5	1
Purchased commodities	24	(31)	(2)	(51)

The table below summarizes our material net exposures resulting from outstanding commodity derivative contracts:

	Open Position Long/(Short)	
	June 30 2020	December 31 2019
<b>Commodity</b>		
Natural gas and power (billions of cubic feet equivalent)		
Fixed price	(20)	(5)
Basis	(27)	(23)

### Foreign Currency Exchange Derivatives

We have foreign currency exchange rate risk resulting from international operations. Our foreign currency exchange derivative activity primarily relates to managing our cash-related foreign currency exchange rate exposures, such as firm commitments for capital programs or local currency tax payments, dividends and cash returns from net investments in foreign affiliates, and investments in equity securities.

Our foreign currency exchange derivative instruments are held at fair value on our consolidated balance sheet. Related cash flows are recorded as operating activities on our consolidated statement of cash flows. We do not elect hedge accounting on our foreign currency exchange derivatives.

The following table presents the gross fair values of our foreign currency exchange derivatives, excluding collateral, and the line items where they appear on our consolidated balance sheet:

	Millions of Dollars	
	June 30 2020	December 31 2019
<b>Assets</b>		
Prepaid expenses and other current assets	\$ 23	1
<b>Liabilities</b>		
Other accruals	1	20
Other liabilities and deferred credits	-	8

The (gains) losses from foreign currency exchange derivatives incurred, and the line item where they appear on our consolidated income statement were:

	Millions of Dollars			
	Three Months Ended		Six Months Ended	
	June 30		June 30	
	2020	2019	2020	2019
Foreign currency transaction (gain) loss	\$ 12	23	(62)	21

We had the following net notional position of outstanding foreign currency exchange derivatives:

	In Millions	
	Notional Currency	
	June 30 2020	December 31 2019
<b>Foreign Currency Exchange Derivatives</b>		
Buy GBP, sell EUR	GBP 7	4
Sell CAD, buy USD	CAD 427	1,337

In the second quarter of 2019, we entered into foreign currency exchange contracts to sell CAD 1.35 billion at CAD 0.748 against the USD. In the first quarter of 2020, we entered into forward currency exchange contracts to buy CAD 0.9 billion at CAD 0.718 against the USD.

### Financial Instruments

We invest in financial instruments with maturities based on our cash forecasts for the various accounts and currency pools we manage. The types of financial instruments in which we currently invest include:

- Time deposits: Interest bearing deposits placed with financial institutions for a predetermined amount of time.
- Demand deposits: Interest bearing deposits placed with financial institutions. Deposited funds can be withdrawn without notice.
- Commercial paper: Unsecured promissory notes issued by a corporation, commercial bank or government agency purchased at a discount to mature at par.
- U.S. government or government agency obligations: Securities issued by the U.S. government or U.S. government agencies.
- Corporate bonds: Unsecured debt securities issued by corporations.
- Asset-backed securities: Collateralized debt securities.

The following investments are carried on our consolidated balance sheet at cost, plus accrued interest:

	Millions of Dollars					
	Carrying Amount					
	Cash and Cash Equivalents		Short-Term Investments		Investments and Long- Term Receivables	
	June 30 2020	December 31 2019	June 30 2020	December 31 2019	June 30 2020	December 31 2019
<b>Cash</b>	\$ 575	759				
<b>Demand Deposits</b>	<b>917</b>	1,483	-	-	-	-
<b>Time Deposits</b>						
Remaining maturities from 1 to 90 days	<b>1,396</b>	2,030	<b>2,339</b>	1,395	-	-
Remaining maturities from 91 to 180 days	-	-	<b>1,302</b>	465	-	-
Remaining maturities within one year	-	-	<b>14</b>	-	-	-
Remaining maturities greater than one year through five years	-	-	-	-	<b>3</b>	-
<b>Commercial Paper</b>						
Remaining maturities from 1 to 90 days	-	413	-	1,069	-	-
Remaining maturities from 91 to 180 days	-	-	<b>50</b>	-	-	-
<b>U.S. Government Obligations</b>						
Remaining maturities from 1 to 90 days	<b>15</b>	394	-	-	-	-
	<b>\$ 2,903</b>	5,079	<b>3,705</b>	2,929	<b>3</b>	-

The following investments in debt securities classified as available for sale are carried on our consolidated balance sheet at fair value:

	Millions of Dollars					
	Carrying Amount					
	Cash and Cash Equivalents		Short-Term Investments		Investments and Long- Term Receivables	
	June 30 2020	December 31 2019	June 30 2020	December 31 2019	June 30 2020	December 31 2019
<b>Corporate Bonds</b>						
Maturities within one year	\$ -	1	<b>144</b>	59	-	-
Maturities greater than one year through five years	-	-	-	-	<b>134</b>	99
<b>Commercial Paper</b>						
Maturities within one year	<b>4</b>	8	<b>126</b>	30	-	-
<b>U.S. Government Obligations</b>						
Maturities within one year	-	-	<b>10</b>	10	-	-
Maturities greater than one year through five years	-	-	-	-	<b>16</b>	15
<b>U.S. Government Agency Obligations</b>						
Maturities greater than one year through five years	-	-	-	-	<b>4</b>	-
<b>Asset-backed Securities</b>						
Maturities greater than one year through five years	-	-	-	-	<b>37</b>	19
	<b>\$ 4</b>	9	<b>280</b>	99	<b>191</b>	133

The following table summarizes the amortized cost basis and fair value of investments in debt securities classified as available for sale:

Major Security Type	Millions of Dollars			
	June 30, 2020		December 31, 2019	
	Amortized Cost Basis	Fair Value	Amortized Cost Basis	Fair Value
Corporate bonds	\$ 276	278	159	159
Commercial paper	130	130	38	38
U.S. government obligations	25	26	25	25
U.S. government agency obligations	4	4	-	-
Asset-backed securities	37	37	19	19
	\$ 472	475	241	241

As of June 30, 2020 and December 31, 2019, total unrealized losses for debt securities classified as available for sale with net losses were negligible. Additionally, as of June 30, 2020 and December 31, 2019, investments in these debt securities in an unrealized loss position for which an allowance for credit losses has not been recorded were negligible.

For the three- and six-month periods ended June 30, 2020, proceeds from sales and redemptions of investments in debt securities classified as available for sale were \$126 million and \$189 million, respectively. Gross realized gains and losses included in earnings from those sales and redemptions were negligible. The cost of securities sold and redeemed is determined using the specific identification method.

### Credit Risk

Financial instruments potentially exposed to concentrations of credit risk consist primarily of cash equivalents, short-term investments, long-term investments in debt securities, OTC derivative contracts and trade receivables. Our cash equivalents and short-term investments are placed in high-quality commercial paper, government money market funds, government debt securities, time deposits with major international banks and financial institutions, and high-quality corporate bonds. Our long-term investments in debt securities are placed in high-quality corporate bonds, U.S. government and government agency obligations, asset-backed securities, and time deposits with major international banks and financial institutions.

The credit risk from our OTC derivative contracts, such as forwards, swaps and options, derives from the counterparty to the transaction. Individual counterparty exposure is managed within predetermined credit limits and includes the use of cash-call margins when appropriate, thereby reducing the risk of significant nonperformance. We also use futures, swaps and option contracts that have a negligible credit risk because these trades are cleared with an exchange clearinghouse and subject to mandatory margin requirements until settled; however, we are exposed to the credit risk of those exchange brokers for receivables arising from daily margin cash calls, as well as for cash deposited to meet initial margin requirements.

Our trade receivables result primarily from our petroleum operations and reflect a broad national and international customer base, which limits our exposure to concentrations of credit risk. The majority of these receivables have payment terms of 30 days or less, and we continually monitor this exposure and the creditworthiness of the counterparties. We do not generally require collateral to limit the exposure to loss; however, we will sometimes use letters of credit, prepayments and master netting arrangements to mitigate credit risk with counterparties that both buy from and sell to us, as these agreements permit the amounts owed by us or owed to others to be offset against amounts due to us.

Certain of our derivative instruments contain provisions that require us to post collateral if the derivative exposure exceeds a threshold amount. We have contracts with fixed threshold amounts and other contracts

with variable threshold amounts that are contingent on our credit rating. The variable threshold amounts typically decline for lower credit ratings, while both the variable and fixed threshold amounts typically revert to zero if we fall below investment grade. Cash is the primary collateral in all contracts; however, many also permit us to post letters of credit as collateral, such as transactions administered through the New York Mercantile Exchange.

The aggregate fair value of all derivative instruments with such credit risk-related contingent features that were in a liability position on June 30, 2020 and December 31, 2019, was \$40 million and \$79 million, respectively. For these instruments, no collateral was posted as of June 30, 2020 or December 31, 2019. If our credit rating had been downgraded below investment grade on June 30, 2020, we would have been required to post \$38 million of additional collateral, either with cash or letters of credit.

#### **Note 14—Fair Value Measurement**

We carry a portion of our assets and liabilities at fair value measured at the reporting date using an exit price (i.e., the price that would be received to sell an asset or paid to transfer a liability) and disclosed according to the quality of valuation inputs under the following hierarchy:

- Level 1: Quoted prices (unadjusted) in an active market for identical assets or liabilities.
- Level 2: Inputs other than quoted prices that are directly or indirectly observable.
- Level 3: Unobservable inputs that are significant to the fair value of assets or liabilities.

The classification hierarchy of an asset or liability is based on the lowest level of input significant to its fair value. Those that are initially classified as Level 3 are subsequently reported as Level 2 when the fair value derived from unobservable inputs is inconsequential to the overall fair value, or if corroborated market data becomes available. Assets and liabilities initially reported as Level 2 are subsequently reported as Level 3 if corroborated market data is no longer available. There were no material transfers into or out of Level 3 during 2020 or 2019.

#### **Recurring Fair Value Measurement**

Financial assets and liabilities reported at fair value on a recurring basis primarily include our investment in Cenovus Energy common shares, our investments in debt securities classified as available for sale, and commodity derivatives.

- Level 1 derivative assets and liabilities primarily represent exchange-traded futures and options that are valued using unadjusted prices available from the underlying exchange. Level 1 also includes our investment in common shares of Cenovus Energy, which is valued using quotes for shares on the NYSE, and our investments in U.S. government obligations classified as available for sale debt securities, which are valued using exchange prices.
- Level 2 derivative assets and liabilities primarily represent OTC swaps, options and forward purchase and sale contracts that are valued using adjusted exchange prices, prices provided by brokers or pricing service companies that are all corroborated by market data. Level 2 also includes our investments in debt securities classified as available for sale including investments in corporate bonds, commercial paper, asset-backed securities, and U.S. government agency obligations that are valued using pricing provided by brokers or pricing service companies that are corroborated with market data.
- Level 3 derivative assets and liabilities consist of OTC swaps, options and forward purchase and sale contracts where a significant portion of fair value is calculated from underlying market data that is not readily available. The derived value uses industry standard methodologies that may consider the historical relationships among various commodities, modeled market prices, time value, volatility factors and other relevant economic measures. The use of these inputs results in management's best estimate of fair value. Level 3 activity was not material for all periods presented.

The following table summarizes the fair value hierarchy for gross financial assets and liabilities (i.e., unadjusted where the right of setoff exists for commodity derivatives accounted for at fair value on a recurring basis):

	Millions of Dollars							
	June 30, 2020				December 31, 2019			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
<b>Assets</b>								
Investment in Cenovus Energy	\$ 971	-	-	971	2,111	-	-	2,111
Investments in debt securities	26	449	-	475	25	216	-	241
Commodity derivatives	207	120	24	351	172	114	36	322
<b>Total assets</b>	<b>\$ 1,204</b>	<b>569</b>	<b>24</b>	<b>1,797</b>	<b>2,308</b>	<b>330</b>	<b>36</b>	<b>2,674</b>
<b>Liabilities</b>								
Commodity derivatives	\$ 216	103	16	335	174	115	22	311
<b>Total liabilities</b>	<b>\$ 216</b>	<b>103</b>	<b>16</b>	<b>335</b>	<b>174</b>	<b>115</b>	<b>22</b>	<b>311</b>

The following table summarizes those commodity derivative balances subject to the right of setoff as presented on our consolidated balance sheet. We have elected to offset the recognized fair value amounts for multiple derivative instruments executed with the same counterparty in our financial statements when a legal right of setoff exists.

	Millions of Dollars						
	Gross Amounts Recognized	Amounts Not Subject to Right of Setoff	Amounts Subject to Right of Setoff				
			Gross Amounts	Gross Amounts Offset	Net Amounts Presented	Cash Collateral	Net Amounts
<b>June 30, 2020</b>							
Assets	\$ 351	1	350	233	117	8	109
Liabilities	335	2	333	233	100	22	78
December 31, 2019							
Assets	\$ 322	3	319	193	126	4	122
Liabilities	311	4	307	193	114	12	102

At June 30, 2020 and December 31, 2019, we did not present any amounts gross on our consolidated balance sheet where we had the right of setoff.

### Non-Recurring Fair Value Measurement

The following table summarizes the fair value hierarchy by major category and date of remeasurement for assets accounted for at fair value on a non-recurring basis:

	Millions of Dollars		
	Fair Value Measurement Using		
	Fair Value	Level 3 Inputs	Before-Tax Loss
Net PP&E (held for use)			
<b>March 31, 2020</b>	<b>\$ 77</b>	<b>77</b>	<b>510</b>



During the first quarter of 2020, the estimated fair value of our assets in the Wind River Basin operations area declined to an amount below the carrying value. The Wind River Basin operations area consists of certain developed natural gas properties in the Madden Field and the Lost Cabin Gas Plant and is included in our Lower 48 segment. The carrying value was written down to fair value. The fair value was estimated based on an internal discounted cash flow model using estimates of future production, an outlook of future prices using a combination of exchanges (short-term) and external pricing services companies (long-term), future operating costs and capital expenditures, and a discount rate believed to be consistent with those used by principal market participants. The range and arithmetic average of significant unobservable inputs used in the Level 3 fair value measurement were as follows:

	Fair Value (Millions of Dollars)	Valuation Technique	Unobservable Inputs	Range (Arithmetic Average)
<b>March 31, 2020</b>				
Wind River Basin	\$ 77	Discounted cash flow	Natural gas production (MMCFD)	8.4 - 55.2 (22.9)
			Natural gas price outlook* (\$/MMBTU)	\$2.67 - \$9.17 (\$5.68)
			Discount rate**	7.9% - 9.1% (8.3%)

\*Henry Hub natural gas price outlook based on external pricing service companies' outlooks for years 2022-2034; future prices escalated at 2.2% annually after year 2034.

\*\*Determined as the weighted average cost of capital of a group of peer companies, adjusted for risks where appropriate.

### Reported Fair Values of Financial Instruments

We used the following methods and assumptions to estimate the fair value of financial instruments:

- Cash and cash equivalents and short-term investments: The carrying amount reported on the balance sheet approximates fair value. For those investments classified as available for sale debt securities, the carrying amount reported on the balance sheet is fair value.
- Accounts and notes receivable (including long-term and related parties): The carrying amount reported on the balance sheet approximates fair value. The valuation technique and methods used to estimate the fair value of the current portion of fixed-rate related party loans is consistent with Loans and advances—related parties.
- Investment in Cenovus Energy: See Note 6—Investment in Cenovus Energy for a discussion of the carrying value and fair value of our investment in Cenovus Energy common shares.
- Investments in debt securities classified as available for sale: The fair value of investments in debt securities categorized as Level 1 in the fair value hierarchy is measured using exchange prices. The fair value of investments in debt securities categorized as Level 2 in the fair value hierarchy is measured using pricing provided by brokers or pricing service companies that are corroborated with market data. See Note 13—Derivatives and Financial Instruments, for additional information.
- Loans and advances—related parties: The carrying amount of floating-rate loans approximates fair value. The fair value of fixed-rate loan activity is measured using market observable data and is categorized as Level 2 in the fair value hierarchy. See Note 5—Investments, Loans and Long-Term Receivables, for additional information.
- Accounts payable (including related parties) and floating-rate debt: The carrying amount of accounts payable and floating-rate debt reported on the balance sheet approximates fair value.
- Fixed-rate debt: The estimated fair value of fixed-rate debt is measured using prices available from a pricing service that is corroborated by market data; therefore, these liabilities are categorized as Level 2 in the fair value hierarchy.

The following table summarizes the net fair value of financial instruments (i.e., adjusted where the right of setoff exists for commodity derivatives):

	Millions of Dollars			
	Carrying Amount		Fair Value	
	June 30 2020	December 31 2019	June 30 2020	December 31 2019
<b>Financial assets</b>				
Investment in Cenovus Energy	\$ 971	2,111	971	2,111
Commodity derivatives	110	125	110	125
Investments in debt securities	475	241	475	241
Total loans and advances—related parties	272	339	272	339
<b>Financial liabilities</b>				
Total debt, excluding finance leases	14,156	14,175	18,307	18,108
Commodity derivatives	80	106	80	106

#### Note 15—Accumulated Other Comprehensive Loss

Accumulated other comprehensive loss in the equity section of our consolidated balance sheet included:

	Millions of Dollars			
	Defined Benefit Plans	Net Unrealized Gain on Securities	Foreign Currency Translation	Accumulated Other Comprehensive Income (Loss)
December 31, 2019	\$ (350)	-	(5,007)	(5,357)
Other comprehensive income (loss)	18	2	(488)	(468)
<b>June 30, 2020</b>	<b>\$ (332)</b>	<b>2</b>	<b>(5,495)</b>	<b>(5,825)</b>

The following table summarizes reclassifications out of accumulated other comprehensive loss and into net income (loss):

	Millions of Dollars			
	Three Months Ended June 30		Six Months Ended June 30	
	2020	2019	2020	2019
<b>Defined benefit plans</b>	<b>\$ 8</b>	17	<b>16</b>	30

*The above amounts are included in the computation of net periodic benefit cost and are presented net of tax expense of \$2 million and \$5 million for the three-month periods ended June 30, 2020 and June 30, 2019, respectively, and \$4 million and \$10 million for the six-month periods ended June 30, 2020 and June 30, 2019, respectively. See Note 17—Employee Benefit Plans, for additional information.*

## Note 16—Cash Flow Information

	Millions of Dollars	
	Six Months Ended	
	June 30	
	2020	2019
<b>Cash Payments</b>		
Interest	\$ 397	414
Income taxes	761	1,572
<b>Net Sales (Purchases) of Investments</b>		
Short-term investments purchased	\$ (7,021)	(982)
Short-term investments sold	6,147	497
Long-term investments purchased	(208)	-
Long-term investments sold	52	-
	\$ (1,030)	(485)

## Note 17—Employee Benefit Plans

### Pension and Postretirement Plans

	Millions of Dollars					
	Pension Benefits				Other Benefits	
	2020		2019		2020	2019
	U.S.	Int'l.	U.S.	Int'l.		
<b>Components of Net Periodic Benefit Cost</b>						
Three Months Ended March 31, June 30, September 30, December 31						
Service cost	\$ 21	13	19	18	-	-
Interest cost	17	20	21	26	1	3
Expected return on plan assets	(21)	(34)	(18)	(35)	-	-
Amortization of prior service credit	-	-	-	(1)	(8)	(9)
Recognized net actuarial loss	13	5	13	8	-	-
Settlements	-	-	11	-	-	-
Net periodic benefit cost	\$ 30	4	46	16	(7)	(6)
Six Months Ended March 31, June 30, September 30, December 31						
Service cost	\$ 42	27	39	37	1	-
Interest cost	34	42	42	52	3	5
Expected return on plan assets	(42)	(71)	(36)	(70)	-	-
Amortization of prior service credit	-	-	-	(1)	(16)	(17)
Recognized net actuarial loss (gain)	25	11	26	16	-	(1)
Settlements	1	(1)	17	-	-	-
Net periodic benefit cost	\$ 60	8	88	34	(12)	(13)

The components of net periodic benefit cost, other than the service cost component, are included in the “Other expenses” line item on our consolidated income statement.

During the first six months of 2020, we contributed \$49 million to our domestic benefit plans and \$44 million to our international benefit plans. In 2020, we expect to contribute a total of approximately \$130 million to our domestic qualified and nonqualified pension and postretirement benefit plans and \$60 million to our international qualified and nonqualified pension and postretirement benefit plans.

## Note 18—Related Party Transactions

Our related parties primarily include equity method investments and certain trusts for the benefit of employees. For disclosures on trusts for the benefit of employees, see Note 17—Employee Benefit Plans.

Significant transactions with our equity affiliates were:

	Millions of Dollars			
	Three Months Ended June 30		Six Months Ended June 30	
	2020	2019	2020	2019
Operating revenues and other income	\$ 21	26	38	47
Purchases	-	17	-	38
Operating expenses and selling, general and administrative expenses	12	14	27	28
Net interest income*	(2)	(3)	(4)	(7)

\*We paid interest to, or received interest from, various affiliates. See Note 5—Investments, Loans and Long-Term Receivables, for additional information on loans to affiliated companies.

## Note 19—Sales and Other Operating Revenues

### Revenue from Contracts with Customers

The following table provides further disaggregation of our consolidated sales and other operating revenues:

	Millions of Dollars			
	Three Months Ended June 30		Six Months Ended June 30	
	2020	2019	2020	2019
Revenue from contracts with customers	\$ 1,919	6,633	6,830	13,692
Revenue from contracts outside the scope of ASC Topic 606				
Physical contracts meeting the definition of a derivative	856	1,371	2,152	3,452
Financial derivative contracts	(26)	(51)	(75)	(41)
Consolidated sales and other operating revenues	\$ 2,749	7,953	8,907	17,103

Revenues from contracts outside the scope of ASC Topic 606 relate primarily to physical gas contracts at market prices which qualify as derivatives accounted for under ASC Topic 815, “Derivatives and Hedging,” and for which we have not elected NPNS. There is no significant difference in contractual terms or the policy for recognition of revenue from these contracts and those within the scope of ASC Topic 606. The following disaggregation of revenues is provided in conjunction with Note 20—Segment Disclosures and Related Information:

	Millions of Dollars			
	Three Months Ended		Six Months Ended	
	June 30		June 30	
	2020	2019	2020	2019
<b>Revenue from Outside the Scope of ASC Topic 606</b>				
<b>by Segment</b>				
Lower 48	\$ 698	1,111	1,674	2,724
Canada	121	100	300	341
Europe and North Africa	37	160	178	387
Physical contracts meeting the definition of a derivative	\$ 856	1,371	2,152	3,452

	Millions of Dollars			
	Three Months Ended		Six Months Ended	
	June 30		June 30	
	2020	2019	2020	2019
<b>Revenue from Outside the Scope of ASC Topic 606</b>				
<b>by Product</b>				
Crude oil	\$ 26	165	118	353
Natural gas	763	1,095	1,853	2,863
Other	67	111	181	236
Physical contracts meeting the definition of a derivative	\$ 856	1,371	2,152	3,452

### Practical Expedients

Typically, our commodity sales contracts are less than 12 months in duration; however, in certain specific cases may extend longer, which may be out to the end of field life. We have long-term commodity sales contracts which use prevailing market prices at the time of delivery, and under these contracts, the market-based variable consideration for each performance obligation (i.e., delivery of commodity) is allocated to each wholly unsatisfied performance obligation within the contract. Accordingly, we have applied the practical expedient allowed in ASC Topic 606 and do not disclose the aggregate amount of the transaction price allocated to performance obligations or when we expect to recognize revenues that are unsatisfied (or partially unsatisfied) as of the end of the reporting period.

### Receivables and Contract Liabilities

#### Receivables from Contracts with Customers

At June 30, 2020, the “Accounts and notes receivable” line on our consolidated balance sheet, includes trade receivables of \$745 million compared with \$2,372 million at December 31, 2019, and includes both contracts with customers within the scope of ASC Topic 606 and those that are outside the scope of ASC Topic 606. We typically receive payment within 30 days or less (depending on the terms of the invoice) once delivery is made. Revenues that are outside the scope of ASC Topic 606 relate primarily to physical gas sales contracts at market prices for which we do not elect NPNS and are therefore accounted for as a derivative under ASC Topic 815. There is little distinction in the nature of the customer or credit quality of trade receivables associated with gas sold under contracts for which NPNS has not been elected compared to trade receivables where NPNS has been elected.

Contract Liabilities from Contracts with Customers

We have entered into contractual arrangements where we license proprietary technology to customers related to the optimization process for operating LNG plants. The agreements typically provide for negotiated payments to be made at stated milestones. The payments are not directly related to our performance under the contract and are recorded as deferred revenue to be recognized as revenue when the customer can utilize and benefit from their right to use the license. Payments are received in installments over the construction period.

	<u>Millions of Dollars</u>	
<b>Contract Liabilities</b>		
As of June 30, 2020 and December 31, 2019	\$	80
<hr/>		
<b>Amounts Recognized in the Consolidated Balance Sheet at June 30, 2020</b>		
Current liabilities	\$	47
Noncurrent liabilities		33
	\$	80
<hr/>		

We expect to recognize the contract liabilities as of June 30, 2020, as revenue during 2021 and 2022. There were no revenues recognized for the three- and six-month periods ended June 30, 2020.

**Note 20—Segment Disclosures and Related Information**

We explore for, produce, transport and market crude oil, bitumen, natural gas, LNG and NGLs on a worldwide basis. We manage our operations through six operating segments, which are primarily defined by geographic region: Alaska, Lower 48, Canada, Europe and North Africa, Asia Pacific and Middle East, and Other International.

Corporate and Other represents income and costs not directly associated with an operating segment, such as most interest expense, corporate overhead and certain technology activities, including licensing revenues. Corporate assets include all cash and cash equivalents and short-term investments.

We evaluate performance and allocate resources based on net income (loss) attributable to ConocoPhillips. Intersegment sales are at prices that approximate market.

Effective in the third quarter of 2020, we will restructure our segments to align with changes to our internal organization. The Middle East business will move from the Asia Pacific and Middle East segment to the Europe and North Africa segment. The segments will be renamed the Asia Pacific segment and the Europe, North Africa and Middle East segment. Accordingly, beginning in the third quarter of 2020 we will revise segment information disclosures and segment performance metrics presented within our results of operations for the current and historical comparative periods.

## Analysis of Results by Operating Segment

	Millions of Dollars			
	Three Months Ended		Six Months Ended	
	June 30		June 30	
	2020	2019	2020	2019
<b>Sales and Other Operating Revenues</b>				
Alaska	\$ 419	1,426	1,532	2,833
Intersegment eliminations	19	-	19	-
Alaska	438	1,426	1,551	2,833
Lower 48	1,433	3,809	4,536	7,962
Intersegment eliminations	(28)	(11)	(38)	(23)
Lower 48	1,405	3,798	4,498	7,939
Canada	165	717	678	1,540
Intersegment eliminations	-	(335)	(180)	(585)
Canada	165	382	498	955
Europe and North Africa	288	1,313	888	2,859
Asia Pacific and Middle East	450	1,030	1,453	2,373
Other International	1	-	4	-
Corporate and Other	2	4	15	144
Consolidated sales and other operating revenues	\$ 2,749	7,953	8,907	17,103

### Sales and Other Operating Revenues by Geographic Location<sup>(1)</sup>

United States	\$ 1,844	5,225	6,061	10,911
Australia	168	311	605	870
Canada	165	382	498	955
China	67	159	213	402
Indonesia	132	226	336	431
Libya	-	267	44	521
Malaysia	83	334	299	670
Norway	242	561	688	1,149
United Kingdom	46	485	156	1,189
Other foreign countries	2	3	7	5
Worldwide consolidated	\$ 2,749	7,953	8,907	17,103

### Sales and Other Operating Revenues by Product

Crude oil	\$ 1,216	4,813	4,660	9,394
Natural gas	1,190	1,915	2,845	4,918
Natural gas liquids	84	213	235	451
Other <sup>(2)</sup>	259	1,012	1,167	2,340
Consolidated sales and other operating revenues by product	\$ 2,749	7,953	8,907	17,103

(1) Sales and other operating revenues are attributable to countries based on the location of the selling operation.

(2) Includes LNG and bitumen.

	Millions of Dollars			
	Three Months Ended		Six Months Ended	
	June 30		June 30	
	2020	2019	2020	2019
<b>Net Income (Loss) Attributable to ConocoPhillips</b>				
Alaska	\$ (141)	462	(60)	846
Lower 48	(365)	206	(802)	399
Canada	(86)	100	(195)	222
Europe and North Africa	11	407	86	614
Asia Pacific and Middle East	662	517	1,060	1,042
Other International	(6)	81	22	212
Corporate and Other	185	(193)	(1,590)	78
<b>Consolidated net income (loss) attributable to ConocoPhillips</b>	<b>\$ 260</b>	<b>1,580</b>	<b>(1,479)</b>	<b>3,413</b>

	Millions of Dollars	
	June 30	December 31
	2020	2019
<b>Total Assets</b>		
Alaska	\$ 16,121	15,453
Lower 48	12,158	14,425
Canada	5,909	6,350
Europe and North Africa	7,204	8,121
Asia Pacific and Middle East	12,404	14,716
Other International	299	285
Corporate and Other	8,951	11,164
<b>Consolidated total assets</b>	<b>\$ 63,046</b>	<b>70,514</b>

## Note 21—Income Taxes

Our effective tax rate for the three-month period ended June 30, 2020, was negative and is significantly lower than the comparative period in 2019 due to a number of significant transactions, and their related tax effects, impacting our \$21 million before-tax income. The change in the rate was impacted by the gain on disposition recognized for our Australia-West assets of \$587 million with an associated tax benefit of \$10 million, the derecognition of \$92 million of deferred tax assets recorded as income tax expense as a result of this divestiture, a \$48 million refund from the Alberta Tax & Revenue Administration, and a change in our U.S. valuation allowance. For the comparative three-month period ended June 30, 2019, the effective tax rate was primarily impacted by a benefit of \$234 million primarily related to the recognition of U.S. tax basis in our disposed U.K. subsidiaries.

The effective tax rate for the six-month period ended June 30, 2020 was 7 percent, compared with 27 percent for the same period of 2019. The effective tax rate was impacted by the items noted above for the three-month period ended, June 30, 2020, as well as a shift in our before-tax income between higher and lower tax jurisdictions in 2020.

As a result of the COVID-19 pandemic and the resulting economic uncertainty, many countries in which we operate, including Australia, Canada, Norway and the U.S., have enacted responsive tax legislation. During the second quarter, Norway enacted legislation to accelerate the recovery of capital expenditures and allow immediate monetization of tax losses. As a result, we have recorded an increase to our net deferred tax liability of \$120 million and a decrease to our accrued income and other taxes liability of \$124 million. Legislation in other jurisdictions did not have a material impact to ConocoPhillips.



During the three- and six-month periods ended June 30, 2020, our valuation allowance decreased by \$117 million and increased by \$229 million, respectively, compared to a decrease of \$85 million and \$191 million for the same periods of 2019. The change to our U.S. valuation allowance for both periods relates primarily to the fair value measurement of our Cenovus Energy common shares and our expectation of the tax impact related to incremental capital gains and losses.

### **Supplementary Information—Condensed Consolidating Financial Information**

We have various cross guarantees among ConocoPhillips, ConocoPhillips Company and Burlington Resources LLC, with respect to publicly held debt securities. ConocoPhillips Company is 100 percent owned by ConocoPhillips. Burlington Resources LLC is 100 percent owned by ConocoPhillips Company. ConocoPhillips and/or ConocoPhillips Company have fully and unconditionally guaranteed the payment obligations of Burlington Resources LLC, with respect to its publicly held debt securities. Similarly, ConocoPhillips has fully and unconditionally guaranteed the payment obligations of ConocoPhillips Company with respect to its publicly held debt securities. In addition, ConocoPhillips Company has fully and unconditionally guaranteed the payment obligations of ConocoPhillips with respect to its publicly held debt securities. All guarantees are joint and several. The following condensed consolidating financial information presents the results of operations, financial position and cash flows for:

- ConocoPhillips, ConocoPhillips Company and Burlington Resources LLC (in each case, reflecting investments in subsidiaries utilizing the equity method of accounting).
- All other nonguarantor subsidiaries of ConocoPhillips.
- The consolidating adjustments necessary to present ConocoPhillips' results on a consolidated basis.

This condensed consolidating financial information should be read in conjunction with the accompanying consolidated financial statements and notes.

In May 2020, ConocoPhillips received a \$2.2 billion return of earnings and a \$0.8 billion return of capital from ConocoPhillips Company to settle certain accumulated intercompany balances. This transaction had no impact on our consolidated financial statements.

In May 2020, ConocoPhillips Company received a \$2.4 billion return of earnings and a \$0.8 billion return of capital from a nonguarantor subsidiary to settle certain accumulated intercompany balances. This transaction had no impact on our consolidated financial statements.

	Millions of Dollars					
	Three Months Ended June 30, 2020					
Income Statement	ConocoPhillips	ConocoPhillips Company	Burlington Resources LLC	All Other Subsidiaries	Consolidating Adjustments	Total Consolidated
<b>Revenues and Other Income</b>						
Sales and other operating revenues	\$ -	1,329	-	1,420	-	2,749
Equity in earnings (losses) of affiliates	315	231	(304)	76	(241)	77
Gain on dispositions	-	7	-	589	-	596
Other income	1	563	-	30	-	594
Intercompany revenues	-	39	1	231	(271)	-
<b>Total Revenues and Other Income</b>	<b>316</b>	<b>2,169</b>	<b>(303)</b>	<b>2,346</b>	<b>(512)</b>	<b>4,016</b>
<b>Costs and Expenses</b>						
Purchased commodities	-	1,188	-	194	(252)	1,130
Production and operating expenses	1	218	-	829	(1)	1,047
Selling, general and administrative expenses	3	138	-	15	-	156
Exploration expenses	-	19	-	78	-	97
Depreciation, depletion and amortization	-	160	-	998	-	1,158
Impairments	-	1	-	(3)	-	(2)
Taxes other than income taxes	-	23	-	118	-	141
Accretion on discounted liabilities	-	3	-	63	-	66
Interest and debt expense	67	98	33	22	(18)	202
Foreign currency transaction (gains) losses	-	(18)	-	25	-	7
Other expenses	-	(1)	-	(6)	-	(7)
<b>Total Costs and Expenses</b>	<b>71</b>	<b>1,829</b>	<b>33</b>	<b>2,333</b>	<b>(271)</b>	<b>3,995</b>
Income (loss) before income taxes	245	340	(336)	13	(241)	21
Income tax provision (benefit)	(15)	25	(7)	(260)	-	(257)
Net income (loss)	260	315	(329)	273	(241)	278
Less: net income attributable to noncontrolling interests	-	-	-	(18)	-	(18)
<b>Net Income (Loss) Attributable to ConocoPhillips</b>	<b>\$ 260</b>	<b>315</b>	<b>(329)</b>	<b>255</b>	<b>(241)</b>	<b>260</b>
<b>Comprehensive Income (Loss) Attributable to ConocoPhillips</b>	<b>\$ 580</b>	<b>635</b>	<b>(83)</b>	<b>566</b>	<b>(1,118)</b>	<b>580</b>

	Three Months Ended June 30, 2019					
<b>Income Statement</b>						
<b>Revenues and Other Income</b>						
Sales and other operating revenues	\$ -	3,487	-	4,466	-	7,953
Equity in earnings of affiliates	1,637	2,088	533	173	(4,258)	173
Gain on dispositions	-	10	-	72	-	82
Other income	-	44	1	127	-	172
Intercompany revenues	-	23	10	1,782	(1,815)	-
<b>Total Revenues and Other Income</b>	<b>1,637</b>	<b>5,652</b>	<b>544</b>	<b>6,620</b>	<b>(6,073)</b>	<b>8,380</b>
<b>Costs and Expenses</b>						
Purchased commodities	-	3,124	-	946	(1,396)	2,674
Production and operating expenses	1	657	-	1,113	(353)	1,418
Selling, general and administrative expenses	2	83	-	44	-	129
Exploration expenses	-	47	-	75	-	122
Depreciation, depletion and amortization	-	148	-	1,342	-	1,490
Impairments	-	-	-	1	-	1
Taxes other than income taxes	-	33	-	161	-	194
Accretion on discounted liabilities	-	4	-	83	-	87
Interest and debt expense	70	143	33	(15)	(66)	165
Foreign currency transaction losses	-	23	-	5	-	28
Other expenses	-	13	-	1	-	14
<b>Total Costs and Expenses</b>	<b>73</b>	<b>4,275</b>	<b>33</b>	<b>3,756</b>	<b>(1,815)</b>	<b>6,322</b>
Income before income taxes	1,564	1,377	511	2,864	(4,258)	2,058
Income tax provision (benefit)	(16)	(260)	(4)	741	-	461
Net income	1,580	1,637	515	2,123	(4,258)	1,597
Less: net income attributable to noncontrolling interests	-	-	-	(17)	-	(17)
<b>Net Income Attributable to ConocoPhillips</b>	<b>\$ 1,580</b>	<b>1,637</b>	<b>515</b>	<b>2,106</b>	<b>(4,258)</b>	<b>1,580</b>
<b>Comprehensive Income Attributable to ConocoPhillips</b>	<b>\$ 1,667</b>	<b>1,724</b>	<b>623</b>	<b>2,182</b>	<b>(4,529)</b>	<b>1,667</b>

See Notes to Consolidated Financial Statements.

Income Statement	Millions of Dollars					
	Six Months Ended June 30, 2020					
	ConocoPhillips	ConocoPhillips Company	Burlington Resources LLC	All Other Subsidiaries	Consolidating Adjustments	Total Consolidated
<b>Revenues and Other Income</b>						
Sales and other operating revenues	\$ -	4,232	-	4,675	-	8,907
Equity in earnings (losses) of affiliates	(1,366)	351	(730)	309	1,747	311
Gain on dispositions	-	16	-	538	-	554
Other income (loss)	-	(1,083)	1	137	-	(945)
Intercompany revenues	-	69	4	1,138	(1,211)	-
<b>Total Revenues and Other Income</b>	<b>(1,366)</b>	<b>3,585</b>	<b>(725)</b>	<b>6,797</b>	<b>536</b>	<b>8,827</b>
<b>Costs and Expenses</b>						
Purchased commodities	-	3,800	-	1,140	(1,149)	3,791
Production and operating expenses	1	378	1	1,842	(2)	2,220
Selling, general and administrative expenses	5	115	-	38	(5)	153
Exploration expenses	-	44	-	241	-	285
Depreciation, depletion and amortization	-	307	-	2,262	-	2,569
Impairments	-	3	-	516	-	519
Taxes other than income taxes	-	71	-	320	-	391
Accretion on discounted liabilities	-	7	-	126	-	133
Interest and debt expense	137	205	66	51	(55)	404
Foreign currency transaction gains	-	(19)	-	(64)	-	(83)
Other expenses	-	(7)	-	(6)	-	(13)
<b>Total Costs and Expenses</b>	<b>143</b>	<b>4,904</b>	<b>67</b>	<b>6,466</b>	<b>(1,211)</b>	<b>10,369</b>
Income (loss) before income taxes	(1,509)	(1,319)	(792)	331	1,747	(1,542)
Income tax provision (benefit)	(30)	47	(13)	(113)	-	(109)
Net income (loss)	(1,479)	(1,366)	(779)	444	1,747	(1,433)
Less: net income attributable to noncontrolling interests	-	-	-	(46)	-	(46)
<b>Net Income (Loss) Attributable to ConocoPhillips</b>	<b>\$ (1,479)</b>	<b>(1,366)</b>	<b>(779)</b>	<b>398</b>	<b>1,747</b>	<b>(1,479)</b>
<b>Comprehensive Loss Attributable to ConocoPhillips</b>	<b>\$ (1,947)</b>	<b>(1,834)</b>	<b>(1,130)</b>	<b>(83)</b>	<b>3,047</b>	<b>(1,947)</b>

Income Statement	Six Months Ended June 30, 2019					
	ConocoPhillips	ConocoPhillips Company	Burlington Resources LLC	All Other Subsidiaries	Consolidating Adjustments	Total Consolidated
<b>Revenues and Other Income</b>						
Sales and other operating revenues	\$ -	7,468	-	9,635	-	17,103
Equity in earnings of affiliates	3,527	3,710	1,006	359	(8,241)	361
Gain on dispositions	-	5	-	94	-	99
Other income	1	552	1	320	-	874
Intercompany revenues	-	49	23	2,943	(3,015)	-
<b>Total Revenues and Other Income</b>	<b>3,528</b>	<b>11,784</b>	<b>1,030</b>	<b>13,351</b>	<b>(11,256)</b>	<b>18,437</b>
<b>Costs and Expenses</b>						
Purchased commodities	-	6,621	-	2,250	(2,522)	6,349
Production and operating expenses	1	837	1	2,204	(354)	2,689
Selling, general and administrative expenses	6	212	-	69	(5)	282
Exploration expenses	-	94	-	138	-	232
Depreciation, depletion and amortization	-	284	-	2,752	-	3,036
Impairments	-	-	-	2	-	2
Taxes other than income taxes	-	79	-	390	-	469
Accretion on discounted liabilities	-	8	-	165	-	173
Interest and debt expense	139	292	66	35	(134)	398
Foreign currency transaction losses	-	29	-	11	-	40
Other expenses	-	25	-	(3)	-	22
<b>Total Costs and Expenses</b>	<b>146</b>	<b>8,481</b>	<b>67</b>	<b>8,013</b>	<b>(3,015)</b>	<b>13,692</b>
Income before income taxes	3,382	3,303	963	5,338	(8,241)	4,745
Income tax provision (benefit)	(31)	(224)	(9)	1,566	-	1,302
Net income	3,413	3,527	972	3,772	(8,241)	3,443
Less: net income attributable to noncontrolling interests	-	-	-	(30)	-	(30)
<b>Net Income Attributable to ConocoPhillips</b>	<b>\$ 3,413</b>	<b>3,527</b>	<b>972</b>	<b>3,742</b>	<b>(8,241)</b>	<b>3,413</b>
<b>Comprehensive Income Attributable to ConocoPhillips</b>	<b>\$ 3,689</b>	<b>3,803</b>	<b>1,204</b>	<b>3,998</b>	<b>(9,005)</b>	<b>3,689</b>

See Notes to Consolidated Financial Statements.

Balance Sheet	Millions of Dollars					
	June 30, 2020					
	ConocoPhillips	ConocoPhillips Company	Burlington Resources LLC	All Other Subsidiaries	Consolidating Adjustments	Total Consolidated
<b>Assets</b>						
Cash and cash equivalents	\$ -	1,801	-	1,106	-	2,907
Short-term investments	-	3,934	-	51	-	3,985
Accounts and notes receivable	5	850	2	1,944	(1,269)	1,532
Investment in Cenovus Energy	-	971	-	-	-	971
Inventories	-	125	-	857	-	982
Prepaid expenses and other current assets	1	209	-	466	-	676
Total Current Assets	6	7,890	2	4,424	(1,269)	11,053
Investments, loans and long-term receivables*	29,249	39,784	10,711	13,457	(84,700)	8,501
Net properties, plants and equipment	-	3,561	-	37,559	-	41,120
Other assets	4	730	248	2,087	(697)	2,372
Total Assets	\$ 29,259	51,965	10,961	57,527	(86,666)	63,046
<b>Liabilities and Stockholders' Equity</b>						
Accounts payable	\$ -	1,394	109	1,846	(1,269)	2,080
Short-term debt	(3)	4	14	131	-	146
Accrued income and other taxes	-	91	-	221	-	312
Employee benefit obligations	-	327	-	95	-	422
Other accruals	85	356	35	669	-	1,145
Total Current Liabilities	82	2,172	158	2,962	(1,269)	4,105
Long-term debt	3,795	6,667	2,123	2,267	-	14,852
Asset retirement obligations and accrued environmental costs	-	339	-	5,126	-	5,465
Deferred income taxes	-	-	-	4,598	(697)	3,901
Employee benefit obligations	-	1,186	-	400	-	1,586
Other liabilities and deferred credits*	447	5,814	919	8,925	(14,461)	1,644
Total Liabilities	4,324	16,178	3,200	24,278	(16,427)	31,553
Retained earnings	30,793	17,543	1,384	7,680	(20,049)	37,351
Other common stockholders' equity	(5,858)	18,244	6,377	25,569	(50,190)	(5,858)
Total Liabilities and Stockholders' Equity	\$ 29,259	51,965	10,961	57,527	(86,666)	63,046

\*Includes intercompany loans.

Balance Sheet	December 31, 2019						
	<b>Assets</b>						
	Cash and cash equivalents	\$ -	3,439	-	1,649	-	5,088
Short-term investments	-	2,670	-	358	-	3,028	
Accounts and notes receivable	5	2,088	2	3,881	(2,575)	3,401	
Investment in Cenovus Energy	-	2,111	-	-	-	2,111	
Inventories	-	168	-	858	-	1,026	
Prepaid expenses and other current assets	1	352	-	1,906	-	2,259	
Total Current Assets	6	10,828	2	8,652	(2,575)	16,913	
Investments, loans and long-term receivables*	34,076	44,969	11,662	15,612	(97,413)	8,906	
Net properties, plants and equipment	-	3,552	-	38,717	-	42,269	
Other assets	3	765	253	2,210	(805)	2,426	
Total Assets	\$ 34,085	60,114	11,917	65,191	(100,793)	70,514	
<b>Liabilities and Stockholders' Equity</b>							
Accounts payable	\$ -	2,670	21	3,084	(2,575)	3,200	
Short-term debt	(3)	4	13	91	-	105	
Accrued income and other taxes	-	79	-	951	-	1,030	
Employee benefit obligations	-	508	-	155	-	663	
Other accruals	84	408	35	1,518	-	2,045	
Total Current Liabilities	81	3,669	69	5,799	(2,575)	7,043	
Long-term debt	3,794	6,670	2,129	2,197	-	14,790	
Asset retirement obligations and accrued environmental costs	-	322	-	5,030	-	5,352	
Deferred income taxes	-	-	-	5,438	(804)	4,634	
Employee benefit obligations	-	1,329	-	452	-	1,781	
Other liabilities and deferred credits*	1,787	7,514	826	9,271	(17,534)	1,864	
Total Liabilities	5,662	19,504	3,024	28,187	(20,913)	35,464	
Retained earnings	33,184	21,898	2,164	10,481	(27,985)	39,742	
Other common stockholders' equity	(4,761)	18,712	6,729	26,454	(51,895)	(4,761)	
Noncontrolling interests	-	-	-	69	-	69	
Total Liabilities and Stockholders' Equity	\$ 34,085	60,114	11,917	65,191	(100,793)	70,514	

\*Includes intercompany loans.

See Notes to Consolidated Financial Statements.

Statement of Cash Flows	Millions of Dollars					
	Six Months Ended June 30, 2020					
	ConocoPhillips	ConocoPhillips Company	Burlington Resources LLC	All Other Subsidiaries	Consolidating Adjustments	Total Consolidated
<b>Cash Flows From Operating Activities</b>						
Net Cash Provided by Operating Activities	\$ 2,115	1,926	36	2,751	(4,566)	2,262
<b>Cash Flows From Investing Activities</b>						
Capital expenditures and investments	-	(322)	(14)	(2,203)	14	(2,525)
Working capital changes associated with investing activities	-	(49)	-	(202)	-	(251)
Proceeds from asset dispositions	765	1,327	-	1,174	(1,953)	1,313
Sales (purchases) of short-term investments	-	(1,324)	-	294	-	(1,030)
Long-term advances/loans—related parties	-	(10)	-	-	10	-
Collection of advances/loans—related parties	-	71	-	66	(71)	66
Intercompany cash management	(1,339)	(269)	(22)	1,630	-	-
Other	-	-	-	(35)	-	(35)
Net Cash Provided by (Used in) Investing Activities	(574)	(576)	(36)	724	(2,000)	(2,462)
<b>Cash Flows From Financing Activities</b>						
Issuance of debt	-	-	-	10	(10)	-
Repayment of debt	-	-	-	(285)	71	(214)
Issuance of company common stock	95	-	-	-	(93)	2
Repurchase of company common stock	(726)	-	-	-	-	(726)
Dividends paid	(913)	(2,990)	-	(3,200)	6,190	(913)
Other	3	-	-	(439)	408	(28)
Net Cash Used in Financing Activities	(1,541)	(2,990)	-	(3,914)	6,566	(1,879)
<b>Effect of Exchange Rate Changes on Cash, Cash Equivalents and Restricted Cash</b>	-	-	-	(93)	-	(93)
<b>Net Change in Cash, Cash Equivalents and Restricted Cash</b>	-	(1,640)	-	(532)	-	(2,172)
Cash, cash equivalents and restricted cash at beginning of period	-	3,443	-	1,919	-	5,362
Cash, Cash Equivalents and Restricted Cash at End of Period	\$ -	1,803	-	1,387	-	3,190

Statement of Cash Flows	Six Months Ended June 30, 2019*					
<b>Cash Flows From Operating Activities</b>						
Net Cash Provided by (Used in) Operating Activities	\$ 1,571	5,050	(40)	4,768	(5,564)	5,785
<b>Cash Flows From Investing Activities</b>						
Capital expenditures and investments	-	(653)	-	(2,882)	169	(3,366)
Working capital changes associated with investing activities	-	41	-	(17)	-	24
Proceeds from asset dispositions	-	217	-	559	(75)	701
Purchases of short-term investments	-	(50)	-	(435)	-	(485)
Long-term advances/loans—related parties	-	(19)	-	-	19	-
Collection of advances/loans—related parties	-	69	-	82	(89)	62
Intercompany cash management	1,082	(3,256)	40	2,134	-	-
Other	-	118	-	8	-	126
Net Cash Provided by (Used in) Investing Activities	1,082	(3,533)	40	(551)	24	(2,938)
<b>Cash Flows From Financing Activities</b>						
Issuance of debt	-	-	-	19	(19)	-
Repayment of debt	-	(21)	-	(106)	89	(38)
Issuance of company common stock	43	-	-	-	(79)	(36)
Repurchase of company common stock	(2,002)	-	-	-	-	(2,002)
Dividends paid	(696)	(1,660)	-	(3,983)	5,643	(696)
Other	2	-	-	37	(94)	(55)
Net Cash Used in Financing Activities	(2,653)	(1,681)	-	(4,033)	5,540	(2,827)
<b>Effect of Exchange Rate Changes on Cash, Cash Equivalents and Restricted Cash</b>	-	(1)	-	27	-	26
<b>Net Change in Cash, Cash Equivalents and Restricted Cash</b>	-	(165)	-	211	-	46
Cash, cash equivalents and restricted cash at beginning of period	-	1,428	-	4,723	-	6,151
Cash, Cash Equivalents and Restricted Cash at End of Period	\$ -	1,263	-	4,934	-	6,197

\*Revised to reclassify certain intercompany distributions from Operating Activities to 'Proceeds from asset dispositions' within Investing Activities based on the nature of the distributions. There was no impact to Total Consolidated results. See Notes to Consolidated Financial Statements.

## **Item 2. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

*Management’s Discussion and Analysis is the company’s analysis of its financial performance and of significant trends that may affect future performance. It should be read in conjunction with the financial statements and notes. It contains forward-looking statements including, without limitation, statements relating to the company’s plans, strategies, objectives, expectations and intentions that are made pursuant to the “safe harbor” provisions of the Private Securities Litigation Reform Act of 1995. The words “anticipate,” “estimate,” “believe,” “budget,” “continue,” “could,” “intend,” “may,” “plan,” “potential,” “predict,” “seek,” “should,” “will,” “would,” “expect,” “objective,” “projection,” “forecast,” “goal,” “guidance,” “outlook,” “effort,” “target” and similar expressions identify forward-looking statements. The company does not undertake to update, revise or correct any of the forward-looking information unless required to do so under the federal securities laws. Readers are cautioned that such forward-looking statements should be read in conjunction with the company’s disclosures under the heading: “CAUTIONARY STATEMENT FOR THE PURPOSES OF THE ‘SAFE HARBOR’ PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995,” beginning on page 59.*

*The terms “earnings” and “loss” as used in Management’s Discussion and Analysis refer to net income (loss) attributable to ConocoPhillips.*

### **BUSINESS ENVIRONMENT AND EXECUTIVE OVERVIEW**

ConocoPhillips is an independent E&P company with operations and activities in 16 countries. Our diverse, low cost of supply portfolio includes resource-rich unconventional plays in North America; conventional assets in North America, Europe and Asia; LNG developments; oil sands assets in Canada; and an inventory of global conventional and unconventional exploration prospects. At June 30, 2020, we employed approximately 9,700 people worldwide and had total assets of \$63 billion.

#### **Overview**

The energy landscape changed dramatically in 2020 with simultaneous demand and supply shocks that drove the industry into a severe downturn. The demand shock was triggered by COVID-19, which was declared a global pandemic and caused unprecedented social and economic consequences. Mitigation efforts to stop the spread of this contagious disease included stay-at-home orders and business closures that caused sharp contractions in economic activity worldwide. The supply shock was triggered by disagreements between OPEC and Russia, beginning in early March, which resulted in significant supply coming onto the market and an oil price war. These dual demand and supply shocks caused oil prices to collapse as we exited the first quarter.

As we entered the second quarter, predictions of COVID-19 driven global oil demand losses intensified, with forecasts of unprecedented demand declines. Based on these forecasts, OPEC plus nations held an emergency meeting, and in April they announced a coordinated production cut that was unprecedented in both its magnitude and duration. The OPEC plus countries agreed to cut production by 9.7 MMBOD in May and June, 9.6 MMBOD in July, and 7.7 MMBOD from August to December. From January 2021 to April 2022, they agreed to cut production by 5.8 MMBOD. Additionally, non-OPEC plus countries, including the U.S., Canada, Brazil and other G-20 countries, announced organic reductions to production through the release of drilling rigs, frac crews, normal field decline and curtailments. Despite these planned production decreases, the supply cuts were not timely enough to overcome significant demand decline. Futures prices for April WTI closed under \$20 a barrel for the first time since 2001, followed by May WTI settling below zero on the day before futures contracts expiry, as holders of May futures contracts struggled to exit positions and avoid taking physical delivery. As storage constraints approached, spot prices in April for certain North American landlocked grades of crude oil were in the single digits or even negative for particularly remote or low-grade crudes, while waterborne priced crudes such as Brent sold at a relative advantage.

Since the start of the severe downturn, we have closely monitored the market and taken prudent actions in response to this situation. We entered the year in a position of relative strength, with cash and cash equivalents of more than \$5 billion, short-term investments of \$3 billion, and an undrawn credit facility of \$6 billion, totaling approximately \$14 billion in available liquidity. Additionally, we had several entity and asset sales agreements in place, which generated \$1.3 billion in proceeds from dispositions during the first six-months of 2020. For more information about the sales of our Australia-West and non-core Lower 48 assets, see Note 4—Asset Acquisitions and Dispositions in the Notes to Consolidated Financial Statements. This relative advantage allowed us to be measured in our response to the sudden change in business environment.

In March, we announced an initial set of actions to address the downturn and followed up with additional actions in April. The combined announcements reflected a reduction in our 2020 operating plan capital of \$2.3 billion, a reduction to our operating costs of \$600 million and suspension of our share repurchase program. These actions will decrease uses of cash by over \$5 billion in 2020. We also established a framework for evaluating and implementing economic curtailments considering the weakness in oil prices during the second quarter of 2020, which resulted in taking an additional significant step of curtailing production, predominantly from operated North American assets. Due to our strong balance sheet, we were in an advantaged position to forgo some production and cash flow in anticipation of receiving higher cash flows for those volumes in the future.

In the second quarter, we curtailed production by an estimated 225 MBOED, with 145 MBOED of the curtailments from the Lower 48, 40 MBOED from Alaska and 30 MBOED from our Surmont operation in Canada. The remainder of the second-quarter curtailments were primarily in Malaysia. Other industry operators also cut production and development plans and as we progressed through the second quarter, stay-at-home restrictions eased, which partially restored lost demand, and WTI and Brent prices exited the second quarter around \$40 per barrel.

While we remain cautious regarding the recent oil market recovery and continue to monitor global market conditions and COVID-19 hotspots around the world, based on our economic criteria, we restored curtailed production in Alaska during July. We also brought some curtailed volumes in the Lower 48 back online and expect to be fully restored in September. At Surmont, we began restoring production in July, though the ramp will be slower due to planned turnarounds in the third quarter and limited staffing in the fields as a COVID-19 mitigation measure. We continue to monitor pricing and evaluate curtailments across our assets on a month-by-month basis.

At June 30, 2020, we had \$12.9 billion of liquidity, comprised of \$2.9 billion in cash and cash equivalents, \$4.0 billion in short-term investments, and an undrawn credit facility of \$6 billion. On July 8, 2020, we announced a quarterly dividend of 42 cents per share to be distributed on September 1, 2020 to shareholders of record as of July 20, 2020.

In July 2020, we signed a definitive agreement to acquire additional Montney acreage for cash consideration of approximately \$375 million before customary adjustments, plus the assumption of approximately \$30 million in financing obligations for associated partially owned infrastructure. This acquisition consists primarily of undeveloped properties and includes 140,000 net acres in the liquids-rich Inga Fireweed asset Montney zone, which is directly adjacent to our existing Montney position, as well as 15 MBOED of production. Upon completion of this transaction, we will have a Montney acreage position of 295,000 net acres with a 100 percent working interest. The transaction is subject to regulatory approval and is expected to close in the third quarter of 2020 with an effective date of July 1, 2020.

Our expectation is that commodity prices will remain cyclical and volatile, and a successful business strategy in the E&P industry must be resilient in lower price environments, at the same time retaining upside during periods of higher prices. While we are not impervious to current market conditions, our decisive actions over the last several years of focusing on free cash flow generation, high-grading our asset base, lowering the cost of supply of our investment resource base, and strengthening our balance sheet have put us in a strong relative position compared to our independent E&P peers. Although recent prices have been extremely volatile, we

remain committed to our core value proposition principles, namely, to focus on financial returns, maintain a strong balance sheet, deliver compelling returns of capital, and maintain disciplined capital investments.

Our workforce and operations have adjusted to mitigate the impacts of the COVID-19 global pandemic. We have operations in remote areas with confined spaces, such as offshore platforms, the North Slope of Alaska, Curtis Island in Australia, western Canada and Indonesia, where viruses could rapidly spread. Personnel are asked to perform a self-assessment for symptoms of illness each day and, when appropriate, are subject to more restrictive measures traveling to and working on location. Staffing levels in certain operating locations have been reduced to minimize health risk exposure and increase social distancing. A large portion of our office staff have been successfully working remotely, with offices around the world carefully designing and executing a flexible, phased reentry, following national, state and local guidelines. Workforce health and safety remains the overriding driver for our actions and we have demonstrated our ability to adapt to local conditions as warranted. These mitigation measures have thus far been effective at protecting employees' health and reducing business operation disruptions.

The marketing and supply chain side of our business has also adapted in response to COVID-19. Our commercial organization is managing transportation commitments considering curtailment measures. Our supply chain function is proactively working with vendors to ensure the continuity of our business operations, monitor distressed service and materials providers, capture deflation opportunities, and pursue cost reduction efforts.

Operationally, we remain focused on safely executing the business. In the second quarter of 2020, production of 981 MBOED generated cash from operating activities of \$0.2 billion. We invested \$0.9 billion into the business in the form of capital expenditures and paid dividends to shareholders of \$0.5 billion. Production decreased 351 MBOED or 26 percent in the second quarter of 2020, compared to the second quarter of 2019, primarily due to curtailments and the divestiture of our U.K. assets in the third quarter of 2019, the divestiture of our Australia-West business and several non-core assets in the Lower 48 during the first six-months of 2020, and the declaration of force majeure in Libya in February 2020. Excluding Libya, and adjusting for closed dispositions and estimated curtailments, production in the second quarter of 2020 was slightly higher than the same period a year ago.

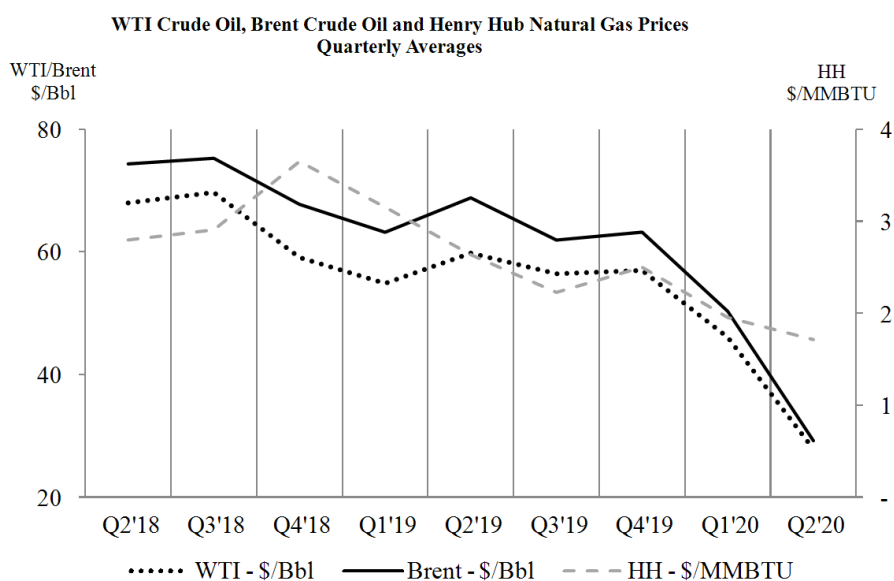
In the first half of the year we recognized a \$1.1 billion before and after-tax unrealized loss on our 208 million Cenovus Energy common shares and \$0.4 billion after-tax in impairments due to low domestic natural gas prices. Persistent low commodity prices may result in further proved and unproved property impairments, including to certain equity method investments.



## Business Environment

Commodity prices are the most significant factor impacting our profitability and related reinvestment of operating cash flows into our business. Among other dynamics that could influence world energy markets and commodity prices are global economic health, supply or demand disruptions or fears thereof caused by civil unrest, global pandemics, military conflicts, actions taken by OPEC plus and other major oil producing countries, environmental laws, tax regulations, governmental policies and weather-related disruptions. Our strategy is to create value through price cycles by delivering on the financial and operational priorities that underpin our value proposition.

Our earnings and operating cash flows generally correlate with price levels for crude oil and natural gas, which are subject to factors external to the company and over which we have no control. The following graph depicts the trend in average benchmark prices for WTI crude oil, Brent crude oil and Henry Hub natural gas:



Brent crude oil prices averaged \$29.20 per barrel in the second quarter of 2020, a decrease of 58 percent compared with \$68.82 per barrel in the second quarter of 2019. WTI at Cushing crude oil prices averaged \$27.85 per barrel in the second quarter of 2020, a decrease of 53 percent compared with \$59.80 per barrel in the second quarter of 2019. Oil prices fell significantly as producers failed to reduce output sufficiently or timely enough to offset the demand reduction due to COVID-19.

Henry Hub natural gas prices averaged \$1.71 per MMBTU in the second quarter of 2020, a decrease of 35 percent compared with \$2.64 per MMBTU in the second quarter of 2019. Henry Hub prices decreased due to high storage levels and weak domestic and LNG feedstock demand.

Our realized bitumen price averaged negative \$23.11 per barrel in the second quarter of 2020, a decrease of \$60 per barrel compared with \$37.20 per barrel in the second quarter of 2019. The decrease in the second quarter of 2020 was driven by lower blend price for Surmont sales, largely attributed to a weakening WTI price and a narrowing spread between the local market and U.S. sales points, which challenged both pipeline and rail economics. As a result, we curtailed production, and an increasing portion of remaining blend sales were directed to the lower priced local market. In addition, we incurred unutilized transportation costs which negatively impacted our realized bitumen price.

Our total average realized price was \$23.09 per BOE in the second quarter of 2020, compared with \$50.50 per BOE in the second quarter of 2019.

## Key Operating and Financial Summary

Significant items during the second quarter of 2020 included the following:

- Ended the quarter with cash, cash equivalents and restricted cash totaling \$3.2 billion and short-term investments of \$4.0 billion.
- Produced 981 MBOED excluding Libya; curtailed approximately 225 MBOED.
- Completed the Australia-West divestiture, generating \$0.8 billion in proceeds.
- Distributed \$0.5 billion in dividends.
- In July, announced a planned bolt-on acquisition of adjacent acreage in the liquids-rich Montney.

## Outlook

### Capital and Production

In February 2020, we announced 2020 operating plan capital of \$6.5 billion to \$6.7 billion. In response to the recent oil market downturn, we announced capital expenditure reductions totaling \$2.3 billion. This does not include capital for acquisitions. In July 2020, we announced a planned bolt-on acquisition in the liquids-rich area of the Montney for approximately \$0.4 billion.

In the second quarter, we curtailed production by an estimated 225 MBOED, with 145 MBOED of the curtailments from the Lower 48, 40 MBOED from Alaska and 30 MBOED from our Surmont operation in Canada. The remainder of the second-quarter curtailments were primarily in Malaysia. Prices rebounded off their second quarter lows, with Brent crude at the end of June near \$40 per barrel, and based on our economic criteria, we restored curtailed production in Alaska during July. We also brought some curtailed volumes in the Lower 48 back online and expect to be fully restored in September. At Surmont, we began restoring production in July, though the ramp will be slower due to planned turnarounds in the third quarter and limited staffing in the fields as a COVID-19 mitigation measure. We continue to monitor pricing and evaluate curtailments across our assets on a month-by-month basis. Estimated curtailments for the third quarter of 2020 are 115 MBOED.

### Depreciation, Depletion and Amortization

DD&A expense was \$1.2 billion in the second quarter of 2020. Proved reserves estimates were updated in the current quarter utilizing trailing twelve-month oil and gas prices, which increased second quarter DD&A expense by approximately \$70 million before-tax. If oil and gas prices persist at depressed levels, our reserve estimates may decrease further, which could incrementally increase the rate used to determine DD&A expense on our unit-of-production method properties.

## RESULTS OF OPERATIONS

Unless otherwise indicated, discussion of results for the three- and six-month periods ended June 30, 2020, is based on a comparison with the corresponding periods of 2019.

### Consolidated Results

A summary of the company's net income (loss) attributable to ConocoPhillips by business segment follows:

	Millions of Dollars			
	Three Months Ended		Six Months Ended	
	June 30		June 30	
	2020	2019	2020	2019
Alaska	\$ (141)	462	(60)	846
Lower 48	(365)	206	(802)	399
Canada	(86)	100	(195)	222
Europe and North Africa	11	407	86	614
Asia Pacific and Middle East	662	517	1,060	1,042
Other International	(6)	81	22	212
Corporate and Other	185	(193)	(1,590)	78
<b>Net income (loss) attributable to ConocoPhillips</b>	<b>\$ 260</b>	<b>1,580</b>	<b>(1,479)</b>	<b>3,413</b>

Net income attributable to ConocoPhillips in the second quarter of 2020 decreased \$1,320 million. Earnings were negatively impacted by:

- Lower realized commodity prices.
- Lower sales volumes, primarily due to production curtailments across our North American operated assets and the divestiture of our U.K. assets in the third quarter of 2019 and Australia-West assets in the second quarter of 2020.
- The absence of a \$234 million U.S. tax benefit related to the recognition of U.S. tax basis in our disposed U.K. subsidiaries.
- The absence of \$115 million benefit related to the settlement of certain tax disputes and enhanced oil recovery credits.
- The release of \$92 million of deferred tax assets in our Corporate segment as a result of the Australia-West divestiture.
- The absence of other income of \$84 million after-tax related to our settlement agreement with Petróleos de Venezuela, S.A. (PDVSA).

Second quarter 2020 net income decreases were partly offset by:

- Higher gain on dispositions primarily due to a \$597 million after-tax gain related to our Australia-West divestiture.
- A \$521 million higher after-tax unrealized gain on our Cenovus Energy common shares reflected in other income.
- Lower production and operating expenses, primarily due to decreased wellwork and transportation costs associated with production curtailments across our North American operated assets as well as the absence of costs related to our U.K. divestiture.
- Lower DD&A primarily due to lower volumes related to production curtailments and the cessation of DD&A related to our Australia-West divestiture, partly offset by higher DD&A rates due to price-related downward reserve revisions.

Net loss attributable to ConocoPhillips in the six-month period ended June 30, 2020, decreased \$4,892 million. Earnings were negatively impacted by:

- Lower realized commodity prices.
- Lower sales volumes, primarily due to normal field decline, production curtailments across our North American operated assets and the divestiture of our U.K. assets in the third quarter of 2019 and our Australia-West assets in the second quarter of 2020.
- A \$1,140 million after-tax unrealized loss on our Cenovus Energy common shares in the six-month period of 2020, reflected in other income, as compared to a \$373 million after-tax unrealized gain in the six-month period of 2019.
- Higher impairments of \$400 million after-tax, primarily related to non-core gas assets in our Lower 48 segment.
- The absence of a \$234 million U.S. tax benefit related to the recognition of U.S. tax basis in our disposed U.K. subsidiaries.
- The absence of other income of \$231 million after-tax related to our settlement agreement with PDVSA.
- The absence of a \$115 million benefit related to the settlement of certain tax disputes and enhanced oil recovery credits.
- The release of \$92 million of deferred tax assets in our Corporate segment as a result of our Australia-West divestiture.

The decreases in earnings in the six-month period ended June 30, 2020, were partly offset by:

- Higher gain on dispositions primarily due to a \$597 million after-tax gain related to our Australia-West divestiture.
- Lower production and operating expenses, primarily due to decreased wellwork and transportation costs associated with production curtailments across our North American operated assets as well as the absence of costs related to our U.K. divestiture.
- Lower DD&A primarily due to lower volumes related to production curtailments and the cessation of DD&A related to our Australia-West divestiture, partly offset by higher DD&A rates due to price-related downward reserve revisions.
- The absence of impairments related to equity method investments of \$120 million after-tax in the Lower 48, recorded within equity in earnings of affiliates.

See the “Segment Results” section for additional information.

### **Income Statement Analysis**

Sales and other operating revenues for the three- and six-month periods of 2020 decreased \$5,204 million and \$8,196 million, mainly due to lower realized commodity prices and lower sales volumes due to production curtailments from our North American operated assets and the divestiture of our U.K. assets in the third quarter of 2019 and our Australia-West assets in the second quarter of 2020.

Equity in earnings of affiliates for the three- and six-month periods of 2020 decreased \$96 million and \$50 million primarily due to lower earnings from QG3 and APLNG as a result of lower LNG prices and sales volumes for both affiliates and lower oil prices at QG3. Partly offsetting the decrease in equity in earnings of affiliates were the absence of impairments related to equity method investments in our Lower 48 segment of \$95 million in the second quarter of 2019 and \$155 million in the six-month period of 2019.

Gain on dispositions for the three- and six-month periods of 2020 increased \$514 million and \$455 million primarily due to a \$587 million before-tax gain associated with our Australia-West divestiture. For more information, see Note 4—Asset Acquisitions and Dispositions in the Notes to Consolidated Financial Statements.

Other income (loss) for the second quarter of 2020 increased \$422 million, primarily due to \$521 million higher before-tax unrealized gain on our Cenovus Energy common shares, partly offset by the absence of \$89 million before-tax related to our settlement agreement with PDVSA. Other income in the six-month period of 2020 decreased \$1,819 million, primarily due to a \$1.14 billion before-tax unrealized loss on our Cenovus Energy common shares compared to a \$373 million before-tax unrealized gain on those shares in the six-month period of 2019 and the absence of \$236 million before-tax related to our settlement agreement with PDVSA.

For discussion of our Cenovus Energy shares, see Note 6—Investment in Cenovus Energy, in the Notes to Consolidated Financial Statements. For discussion of our PDVSA settlement, see Note 12—Contingencies and Commitments, in the Notes to Consolidated Financial Statements.

Purchased commodities for the three- and six-month periods of 2020 decreased \$1,544 million and \$2,558 million, respectively, primarily due to lower crude oil and natural gas volumes purchased and lower natural gas and crude oil prices.

Production and operating expenses for the three- and six-month periods of 2020 decreased \$371 million and \$469 million, respectively, mainly due to lower costs associated with the divestiture of our U.K. and Australia-West assets, and decreased production volumes, primarily due to production curtailments, and lower legal accruals in our Lower 48 and Other International segments.

Selling, general and administrative expenses decreased \$129 million in the six-month period of 2020, primarily due to lower costs associated with compensation and benefits, including mark to market impacts of certain key employee compensation programs.

DD&A for the three- and six-month periods of 2020 decreased \$332 million and \$467 million, respectively, mainly due to lower production volumes related to production curtailments and the divestiture of our Australia-West and U.K. assets, partly offset by higher DD&A rates due to price-related downward reserve revisions. For more information regarding the Australia-West divestiture, see Note 4—Asset Acquisitions and Dispositions in the Notes to Consolidated Financial Statements.

Impairments increased \$517 million in the six-month period of 2020, primarily due to a \$511 million before-tax impairment of certain non-core gas assets in our Lower 48 segment due to a significant decrease in the outlook for natural gas prices. See Note 8—Impairments in the Notes to Consolidated Financial Statements, for additional information.

Foreign currency transaction (gain) loss decreased \$123 million in the six-month period of 2020, primarily due to gains recognized from foreign currency derivatives. See Note 13—Derivative and Financial Instruments in the Notes to Consolidated Financial Statements, for additional information.

See Note 21—Income Taxes, in the Notes to Consolidated Financial Statements, for information regarding our income tax provision (benefit) and effective tax rate.

## Summary Operating Statistics

	Three Months Ended		Six Months Ended	
	June 30		June 30	
	2020	2019	2020	2019
<b>Average Net Production</b>				
Crude oil (MBD)	474	702	564	708
Natural gas liquids (MBD)	93	118	108	114
Bitumen (MBD)	34	51	50	57
Natural gas (MMCFD)*	2,277	2,768	2,475	2,804
<b>Total Production (MBOED)</b>	<b>981</b>	<b>1,332</b>	<b>1,135</b>	<b>1,346</b>
Dollars Per Unit				
<b>Average Sales Prices</b>				
Crude oil (per bbl)	25.10	64.88	38.80	62.14
Natural gas liquids (per bbl)	9.88	21.65	12.63	22.71
Bitumen (per bbl)	(23.11)	37.20	(3.09)	35.00
Natural gas (per MCF)	3.22	4.76	3.81	5.39
Millions of Dollars				
<b>Exploration Expenses</b>				
General administrative, geological and geophysical, lease rental, and other	\$ 94	81	215	164
Leasehold impairment	-	25	31	42
Dry holes	3	16	39	26
	\$ 97	122	285	232

\*Represents quantities available for sale and excludes gas equivalent of natural gas liquids included above.

We explore for, produce, transport and market crude oil, bitumen, natural gas, LNG and NGLs on a worldwide basis. At June 30, 2020, our operations were producing in the U.S., Norway, Canada, Australia, Indonesia, China, Malaysia, Qatar and Libya.

Total production decreased 351 MBOED or 26 percent in the second quarter of 2020, primarily due to:

- Production curtailments, primarily from our North American operated assets and Malaysia.
- Normal field decline.
- The divestiture of our U.K. assets in the third quarter of 2019, our Australia-West assets in the second quarter of 2020, and non-core Lower 48 assets in the first quarter of 2020.
- No production in Libya due to the forced shutdown of the Es Sider export terminal and other eastern export terminals after a period of civil unrest.

The decrease in second quarter 2020 production was partly offset by:

- New wells online in the Lower 48, Canada, Norway and China.

Total production decreased 211 MBOED or 16 percent in the six-month period of 2020, primarily due to:

- Normal field decline.
- Production curtailments, primarily from our North American operated assets and Malaysia.
- The divestiture of our U.K. assets in the third quarter of 2019, our Australia-West assets in the second quarter of 2020, and non-core Lower 48 assets in the first quarter of 2020.
- Lower production in Libya due to the forced shutdown of the Es Sider export terminal and other eastern export terminals after a period of civil unrest in the first quarter of 2020.

The decrease in production during the six-month period of 2020 was partly offset by:

- New wells online in the Lower 48, Norway, Canada and China.

Production excluding Libya was 981 MBOED in the second quarter of 2020, a decrease of 309 MBOED compared with the same period of 2019. Adjusting for closed dispositions and Libya, production decreased 212 MBOED primarily due to production curtailments and normal field decline, partly offset by new wells online in the Lower 48, Norway, Canada and China. Excluding closed dispositions, estimated curtailment impacts of 225 MBOED and Libya, production was slightly higher compared with the same period a year ago.

Production excluding Libya was 1,130 MBOED in the six-month period of 2020, a decrease of 173 MBOED compared with the same period of 2019. Adjusting for closed dispositions and Libya, production decreased 79 MBOED primarily due to normal field decline and production curtailments, partly offset by new wells online in the Lower 48, Norway, Canada and China.

## Segment Results

### Alaska

	Three Months Ended		Six Months Ended	
	June 30		June 30	
	2020	2019	2020	2019
<b>Net Income (Loss) Attributable to ConocoPhillips (\$MM)</b>	<b>\$ (141)</b>	462	<b>(60)</b>	846
<b>Average Net Production</b>				
Crude oil (MBD)	<b>153</b>	199	<b>175</b>	205
Natural gas liquids (MBD)	<b>13</b>	17	<b>16</b>	17
Natural gas (MMCFD)	<b>8</b>	7	<b>8</b>	7
<b>Total Production (MBOED)</b>	<b>167</b>	217	<b>192</b>	223
<b>Average Sales Prices</b>				
Crude oil (\$ per bbl)	<b>\$ 26.81</b>	67.57	<b>42.52</b>	65.11
Natural gas (\$ per MCF)	<b>2.56</b>	3.19	<b>2.82</b>	3.31

The Alaska segment primarily explores for, produces, transports and markets crude oil, NGLs and natural gas. As of June 30, 2020, Alaska contributed 26 percent of our worldwide liquids production and less than 1 percent of our worldwide natural gas production.

Earnings from Alaska decreased \$603 million and \$906 million in the three- and six-month periods of 2020, respectively, primarily driven by lower realized crude oil prices, lower crude oil sales volumes due to production curtailments at our operated assets on the North Slope—the Greater Kuparuk Area (GKA) and Western North Slope (WNS)—and the absence of \$81 million of tax benefits related to the settlement of certain tax disputes and enhanced oil recovery credits.

Average production decreased 50 MBOED and 31 MBOED in the three- and six-month periods of 2020, primarily due to curtailments at our operated assets on the North Slope—GKA and WNS—and normal field decline, partly offset by new wells online at WNS.

#### Curtailment Update

The second quarter 2020 production impact from curtailments in Alaska was estimated to be 40 MBOED. Based on our economic criteria, we restored curtailed production in Alaska during July.



## Lower 48

	Three Months Ended		Six Months Ended	
	June 30		June 30	
	2020	2019	2020	2019
<b>Net Income (Loss) Attributable to ConocoPhillips (\$MM)</b>	<b>\$ (365)</b>	206	<b>(802)</b>	399
<b>Average Net Production</b>				
Crude oil (MBD)	<b>166</b>	269	<b>218</b>	257
Natural gas liquids (MBD)	<b>64</b>	82	<b>77</b>	78
Natural gas (MMCFD)	<b>486</b>	593	<b>582</b>	581
<b>Total Production (MBOED)</b>	<b>311</b>	450	<b>392</b>	432
<b>Average Sales Prices</b>				
Crude oil (\$ per bbl)	<b>\$ 19.87</b>	59.17	<b>32.92</b>	56.31
Natural gas liquids (\$ per bbl)	<b>6.95</b>	17.91	<b>9.81</b>	19.20
Natural gas (\$ per MCF)	<b>1.18</b>	2.10	<b>1.36</b>	2.41

The Lower 48 segment consists of operations located in the U.S. Lower 48 states, as well as producing properties in the Gulf of Mexico. As of June 30, 2020, the Lower 48 contributed 41 percent of our worldwide liquids production and 24 percent of our worldwide natural gas production.

Earnings from the Lower 48 decreased \$571 million and \$1,201 million in the three- and six-month periods of 2020, respectively, primarily due to lower realized crude oil, NGL and natural gas prices and lower sales volumes due to production curtailments. The earnings decrease in the three- and six-month periods of 2020 were partly offset by lower DD&A expense, lower production and operating expenses, and increased equity in earnings of affiliates. DD&A expense in the second quarter of 2020 decreased due to lower production volumes, primarily associated with curtailments, partly offset by higher DD&A rates driven by price-related downward reserve revisions. In addition to the items detailed above, in the six-month period of 2020, earnings decreased due to a \$399 million after-tax impairment related to certain non-core gas assets in the Wind River Basin operations area, partly offset by the absence of \$120 million of impairments in equity method investments. See Note 8—Impairments and Note 14—Fair Value Measurement in the Notes to Consolidated Financial Statements, for additional information related to the Wind River Basin operations area impairment.

Total average production decreased 139 MBOED and 40 MBOED in the three- and six-month periods of 2020, respectively, primarily due to normal field decline, production curtailments and higher unplanned downtime. Partly offsetting the production decrease, was new production from unconventional assets in the Eagle Ford, Permian and Bakken.

### Curtailment Update

The second quarter 2020 production impact from curtailments in the Lower 48 was estimated to be 145 MBOED. Based on our economic criteria, we brought some curtailed volumes in the Lower 48 back online in July and expect to be fully restored by September.

## Canada

	Three Months Ended		Six Months Ended	
	June 30		June 30	
	2020	2019**	2020	2019**
<b>Net Income (Loss) Attributable to ConocoPhillips (\$MM)</b>	<b>\$ (86)</b>	100	<b>(195)</b>	222
<b>Average Net Production</b>				
Crude oil (MBD)	5	1	4	1
Natural gas liquids (MBD)	2	1	1	-
Bitumen (MBD)	34	51	50	57
Natural gas (MMCFD)	40	8	30	8
<b>Total Production (MBOED)</b>	<b>48</b>	54	<b>60</b>	59
<b>Average Sales Prices*</b>				
Crude oil (\$ per bbl)	8.69	-	15.39	-
Natural gas liquids (\$ per bbl)	1.64	-	1.89	-
Natural gas (\$ per MCF)	0.79	-	1.05	-
Bitumen (\$ per bbl)	(23.11)	37.20	(3.09)	35.00

\*Average sales prices in the second quarter of 2020 include unutilized transportation costs.

\*\*Average prices for sales of bitumen excludes additional value realized from the purchase and sale of third-party volumes for optimization of our pipeline capacity between Canada and the U.S. Gulf Coast.

Our Canadian operations mainly consist of an oil sands development in the Athabasca Region of northeastern Alberta and a liquids-rich unconventional play in western Canada. As of June 30, 2020, Canada contributed 8 percent of our worldwide liquids production and less than 1 percent of our worldwide natural gas production.

Earnings from Canada decreased \$186 million and \$417 million in the three- and six-month periods of 2020, primarily because of lower bitumen price realizations, production curtailments at Surmont, the absence of a \$41 million gain on dispositions related to a contingent payment, and the absence of a \$25 million tax benefit due to a four year phased four percent reduction in Alberta's corporate income tax rate. Partly offsetting this decrease in earnings was a \$48 million refund from the Alberta Tax & Revenue Administration in the second quarter of 2020. In addition to the items detailed above, in the six-month period of 2020, earnings decreased due to the absence of a \$68 million tax benefit related to a tax settlement.

Total average production decreased 6 MBOED in the second quarter of 2020, primarily due to production curtailments at Surmont, partly offset by the absence of a planned turnaround at Surmont and new production from Pad 1 at Montney. Total average production increased 1 MBOED in the six-month period of 2020, primarily due to first production from Pad 1 at Montney commencing February 2020 and the absence of a planned turnaround at Surmont, partly offset by curtailments at Surmont.

### Curtailment Update

The second quarter 2020 production impact from curtailments in Canada was estimated to be 30 MBOED net. Based on our economic criteria, we began to restore some curtailed production at Surmont in July.

### Planned Acquisition

In July 2020, we signed a definitive agreement to acquire additional Montney acreage for cash consideration of approximately \$375 million before customary adjustments, plus the assumption of approximately \$30 million in financing obligations for associated partially owned infrastructure. This acquisition primarily consists of undeveloped properties and includes 140,000 net acres in the liquids-rich Inga Fireweed asset Montney zone, which is directly adjacent to our existing Montney position, as well as 15 MBOED of production. Upon completion of this transaction, we will have a Montney acreage position of 295,000 net acres with a 100

percent working interest. The transaction is subject to regulatory approval and is expected to close in the third quarter of 2020 with an effective date of July 1, 2020.

## Europe and North Africa

	Three Months Ended		Six Months Ended	
	June 30		June 30	
	2020	2019	2020	2019
<b>Net Income Attributable to ConocoPhillips (\$MM)</b>	\$ 11	407	86	614
<b>Average Net Production</b>				
Crude oil (MBD)	75	130	84	141
Natural gas liquids (MBD)	5	6	5	8
Natural gas (MMCFD)	264	518	287	560
<b>Total Production (MBOED)</b>	<b>124</b>	223	<b>137</b>	242
<b>Average Sales Prices</b>				
Crude oil (\$ per bbl)	\$ 32.32	69.65	44.70	66.16
Natural gas liquids (\$ per bbl)	16.76	32.00	18.75	31.49
Natural gas (\$ per MCF)	2.21	4.42	3.03	5.58

The Europe and North Africa segment consists of operations principally located in the Norwegian sector of the North Sea and the Norwegian Sea, Libya and commercial operations in the U.K. As of June 30, 2020, our Europe and North Africa operations contributed 12 percent of our worldwide liquids production and 12 percent of our worldwide natural gas production.

Earnings for Europe and North Africa decreased by \$396 million and \$528 million in the three- and six-month periods of 2020, respectively, primarily due to our U.K. divestiture in the third quarter of 2019, the absence of a U.S. tax benefit of \$234 million associated with the recognition of U.S. tax basis in our disposed U.K. subsidiaries, and lower crude oil and natural gas realizations.

Average production decreased 99 MBOED and 105 MBOED in the three- and six-month periods of 2020, respectively, primarily due to our U.K. disposition in the third quarter of 2019, lower production in Libya due to a cessation of production following a period of civil unrest, and normal field decline. Partly offsetting these decreases in production were the absence of planned turnarounds at the Greater Ekofisk Area and new wells online in Norway.

### Force Majeure in Libya

Production ceased February 12, 2020 due to a forced shutdown of the Es Sider export terminal and other eastern export terminals after a period of civil unrest. It is unknown when exports will resume.

## Asia Pacific and Middle East

	Three Months Ended		Six Months Ended	
	June 30		June 30	
	2020	2019	2020	2019
<b>Net Income Attributable to ConocoPhillips (\$MM)</b>	<b>\$ 662</b>	517	<b>1,060</b>	1,042
<b>Average Net Production</b>				
Crude oil (MBD)				
Consolidated operations	61	89	70	91
Equity affiliates	14	14	13	13
<b>Total crude oil</b>	<b>75</b>	103	<b>83</b>	104
Natural gas liquids (MBD)				
Consolidated operations	1	4	2	4
Equity affiliates	8	8	7	7
<b>Total natural gas liquids</b>	<b>9</b>	12	<b>9</b>	11
Natural gas (MMCFD)				
Consolidated operations	423	578	522	622
Equity affiliates	1,056	1,064	1,046	1,026
<b>Total natural gas</b>	<b>1,479</b>	1,642	<b>1,568</b>	1,648
<b>Total Production (MBOED)</b>	<b>331</b>	388	<b>354</b>	390
<b>Average Sales Prices</b>				
Crude oil (\$ per bbl)				
Consolidated operations	\$ 27.98	69.78	43.02	65.93
Equity affiliates	25.32	63.98	38.52	61.94
<b>Total crude oil</b>	<b>27.45</b>	68.91	<b>42.26</b>	65.43
Natural gas liquids (\$ per bbl)				
Consolidated operations	27.90	39.97	33.21	40.05
Equity affiliates	23.93	41.72	32.38	40.09
<b>Total natural gas liquids</b>	<b>24.90</b>	41.05	<b>32.59</b>	40.07
Natural gas (\$ per MCF)				
Consolidated operations	4.74	5.89	5.45	6.14
Equity affiliates	3.90	5.81	4.65	6.53
<b>Total natural gas</b>	<b>4.14</b>	5.84	<b>4.92</b>	6.38

The Asia Pacific and Middle East segment has operations in China, Indonesia, Malaysia, Australia and Qatar. As of June 30, 2020, Asia Pacific and Middle East contributed 13 percent of our worldwide liquids production and 63 percent of our worldwide natural gas production.

Earnings increased \$145 million and \$18 million in the three- and six-month periods of 2020, primarily due to a \$597 million after-tax gain on disposition related to our Australia-West divestiture and the cessation of DD&A expense associated with our previously held-for-sale Australia-West assets. Partly offsetting the increase in earnings, were lower oil, LNG and natural gas prices, lower LNG sales volumes associated with our disposed Australia-West assets, and lower oil sales volumes, primarily related to curtailments in Malaysia.

Average production decreased 57 MBOED and 36 MBOED in the three- and six-month periods of 2020, primarily due to the divestiture of our Australia-West assets, normal field decline, the expiration of the Panyu production license in China, higher unplanned downtime due to the rupture of a third-party pipeline impacting gas production from the Keabangan field in Malaysia, and curtailments in Malaysia. Partly offsetting these production decreases, were new production from development activity at Bohai Bay in China and production increases from Malaysia, including first oil from Gumusut Phase 2 in the third quarter of 2019.

*Asset Disposition Update*

In the second quarter of 2020, we completed the divestiture of our Australia-West assets and operations, and based on an effective date of January 1, 2019, we received proceeds of \$765 million in May with an additional \$200 million due upon final investment decision of the proposed Barossa development project. Production from the disposed assets averaged 35 MBOED for the six-month period of 2020, and proved reserves were approximately 17 MMBOE at year-end 2019. For additional information related to this transaction, see Note 4—Asset Acquisitions and Dispositions.

**Other International**

	Three Months Ended		Six Months Ended	
	June 30		June 30	
	2020	2019	2020	2019
<b>Net Income (Loss) Attributable to ConocoPhillips (\$MM)</b>	\$ (6)	81	22	212

The Other International segment consists of exploration activities in Colombia, Chile and Argentina.

Earnings from our Other International operations decreased \$87 million and \$190 million in the three- and six-month periods of 2020, respectively. The decrease in earnings was primarily due to the absence of recognizing \$84 million and \$231 million in other income related to a settlement award with PDVSA associated with prior operations in Venezuela, in the three- and six-month periods of 2019, respectively. See Note 12—Contingencies and Commitments in the Notes to Consolidated Financial Statements, for additional information.

## Corporate and Other

	Millions of Dollars			
	Three Months Ended		Six Months Ended	
	June 30		June 30	
	2020	2019	2020	2019
<b>Net Income (Loss) Attributable to ConocoPhillips</b>				
Net interest expense	\$ (174)	(131)	(329)	(327)
Corporate general and administrative expenses	(90)	(49)	(40)	(114)
Technology	(9)	(10)	(8)	86
Other income (expense)	458	(3)	(1,213)	433
	\$ 185	(193)	(1,590)	78

Net interest expense consists of interest and financing expense, net of interest income and capitalized interest. Net interest expense increased by \$43 million in the second quarter of 2020, primarily due to higher interest from an absence of the settlement of certain tax disputes and lower interest income from lower cash and cash equivalent balances.

Corporate G&A expenses include compensation programs and staff costs. These expenses increased by \$41 million and decreased by \$74 million in the three- and six-month periods of 2020, respectively, primarily due to mark to market adjustments associated with certain compensation programs.

Technology includes our investment in new technologies or businesses, as well as licensing revenues. Activities are focused on both conventional and tight oil reservoirs, shale gas, heavy oil, oil sands, enhanced oil recovery, as well as LNG. Earnings from Technology decreased \$94 million in the six-month period of 2020 primarily due to lower licensing revenues.

Other income (expense) or “Other” includes certain corporate tax-related items, foreign currency transaction gains and losses, environmental costs associated with sites no longer in operation, other costs not directly associated with an operating segment, premiums incurred on the early retirement of debt, unrealized holding gains or losses on equity securities, and pension settlement expense. “Other” increased by \$461 million in the second quarter of 2020, primarily due to \$521 million higher after-tax unrealized gain on our Cenovus Energy common shares, partly offset by the release of a \$92 million deferred tax asset related to our Australia-West divestiture. In the six-month period of 2020, “Other” decreased by \$1,646 million primarily due to a \$1,140 million after-tax unrealized loss on our Cenovus Energy common shares reflected in other income as compared to a \$373 million after-tax unrealized gain in the six-month period of 2019.

## CAPITAL RESOURCES AND LIQUIDITY

### Financial Indicators

	Millions of Dollars	
	June 30 2020	December 31 2019
Short-term debt	\$ 146	105
Total debt	14,998	14,895
Total equity	31,493	35,050
Percent of total debt to capital*	32 %	30
Percent of floating-rate debt to total debt	5 %	5

\*Capital includes total debt and total equity.

To meet our short- and long-term liquidity requirements, we look to a variety of funding sources, including cash generated from operating activities, our commercial paper and credit facility programs, and our ability to sell securities using our shelf registration statement. During the first six months of 2020, the primary uses of our available cash were \$2,525 million to support our ongoing capital expenditures and investments program, \$1,030 million net purchases of investments, \$726 million to repurchase common stock, and \$913 million to pay dividends. During the first six months of 2020, our cash and cash equivalents decreased by \$2,181 million to \$2,907 million.

We entered the year with a strong balance sheet including cash and cash equivalents of over \$5 billion, short-term investments of \$3 billion, and an undrawn credit facility of \$6 billion, totaling approximately \$14 billion of liquidity. This strong foundation allowed us to be measured in our response to the sudden change in business environment we experienced in the first quarter of 2020. In response to the recent oil market downturn, we announced the following capital, operating cost and share repurchase reductions. We reduced our 2020 operating plan capital expenditures by a total of \$2.3 billion, or approximately thirty-five percent of the original guidance. We suspended our share repurchase program for the remainder of 2020, further reducing cash outlays by approximately \$2.3 billion in 2020. We are also reducing our operating costs by approximately \$0.6 billion, or roughly ten percent of the original 2020 guidance. Collectively, these actions represent a reduction in 2020 cash uses of over \$5 billion versus the original operating plan.

We also established a framework for evaluating and implementing economic curtailments considering the weakness in oil prices during the second quarter of 2020, which resulted in taking an additional significant step of curtailing production, predominantly from operated North American assets. Due to our strong balance sheet, we were in an advantaged position to forgo some production and cash flow in anticipation of receiving higher cash flows for those volumes in the future.

We ended the second quarter with cash and cash equivalents of \$2.9 billion, short-term investments of \$4.0 billion, and an undrawn credit facility of \$6 billion, totaling \$12.9 billion of liquidity. We believe current cash balances and cash generated by operations, the recent adjustments to our operating plan, together with access to external sources of funds as described below in the “Significant Sources of Capital” section, will be sufficient to meet our funding requirements in the near- and long-term, including our capital spending program, dividend payments and required debt payments.

### Significant Sources of Capital

#### Operating Activities

Cash provided by operating activities was \$2,262 million for the first six months of 2020, compared with \$5,785 million for the corresponding period of 2019. The decrease in cash provided by operating activities is primarily due to lower realized commodity prices, production curtailments and the divestiture of our U.K. and Australia-West assets.

Our short- and long-term operating cash flows are highly dependent upon prices for crude oil, bitumen, natural gas, LNG and NGLs. Prices and margins in our industry have historically been volatile and are driven by market conditions over which we have no control. Absent other mitigating factors, as these prices and margins fluctuate, we would expect a corresponding change in our operating cash flows.

The level of absolute production volumes, as well as product and location mix, impacts our cash flows. Production levels are impacted by such factors as the volatile crude oil and natural gas price environment, which may impact investment decisions; the effects of price changes on production sharing and variable-royalty contracts; acquisition and disposition of fields; field production decline rates; new technologies; operating efficiencies; timing of startups and major turnarounds; political instability; global pandemics and associated demand decreases; weather-related disruptions; and the addition of proved reserves through exploratory success and their timely and cost-effective development. While we actively manage these factors, production levels can cause variability in cash flows, although generally this variability has not been as significant as that caused by commodity prices.

To maintain or grow our production volumes, we must continue to add to our proved reserve base. Due to recent capital reductions, our reserve replacement efforts could be delayed thus limiting our ability to replace depleted reserves.

#### Investing Activities

Proceeds from asset sales in the first six months of 2020 were \$1.3 billion compared with \$0.7 billion in the corresponding period of 2019. In the second quarter of 2020, we completed the divestiture of our Australia-West assets and operations. Based on an effective date of January 1, 2019 and customary closing adjustments, we received cash proceeds of \$765 million in the second quarter with another \$200 million payment due upon final investment decision of the proposed Barossa development project. In the first quarter of 2020, proceeds from asset sales were \$549 million, which included the sale of our Niobrara interests and Waddell Ranch interests in the Lower 48 for proceeds of \$359 million and \$184 million, respectively. See Note 4—Asset Acquisitions and Dispositions in the Notes to Consolidated Financial Statements, for additional information on these transactions.

Proceeds from asset sales in the first six months of 2019 were \$701 million, which consisted primarily of \$350 million from the sale of our 30 percent interest in the Greater Sunrise Fields and deposits of \$268 million related to an April 2019 agreement to sell two ConocoPhillips U.K. subsidiaries.

#### Commercial Paper and Credit Facilities

We have a revolving credit facility totaling \$6.0 billion, expiring in May 2023. Our revolving credit facility may be used for direct bank borrowings, the issuance of letters of credit totaling up to \$500 million, or as support for our commercial paper program. The revolving credit facility is broadly syndicated among financial institutions and does not contain any material adverse change provisions or any covenants requiring maintenance of specified financial ratios or credit ratings. The facility agreement contains a cross-default provision relating to the failure to pay principal or interest on other debt obligations of \$200 million or more by ConocoPhillips, or any of its consolidated subsidiaries. The amount of the facility is not subject to redetermination prior to its expiration date.

Credit facility borrowings may bear interest at a margin above rates offered by certain designated banks in the London interbank market or at a margin above the overnight federal funds rate or prime rates offered by certain designated banks in the United States. The agreement calls for commitment fees on available, but unused, amounts. The agreement also contains early termination rights if our current directors or their approved successors cease to be a majority of the Board of Directors.

The revolving credit facility supports the ConocoPhillips Company \$6.0 billion commercial paper program, which is primarily a funding source for short-term working capital needs. Commercial paper maturities are generally limited to 90 days.



We had no commercial paper outstanding at June 30, 2020 or December 31, 2019. We had no direct outstanding borrowings or letters of credit under the revolving credit facility at June 30, 2020 or December 31, 2019. Since we had no commercial paper outstanding and had issued no letters of credit, we had access to \$6.0 billion in borrowing capacity under our revolving credit facility at June 30, 2020. We may consider issuing commercial paper in the future to supplement our cash position as appropriate.

Despite recent volatility and price weakness for energy issuers in the debt capital markets, we believe the company continues to have access to the markets based on the composition of our balance sheet and asset portfolio.

In March 2020, S&P affirmed its “A” rating on our senior long-term debt and revised its outlook to “negative” from “stable.” In April 2020, Moody’s affirmed their rating of “A3” with a “stable” outlook. Our current rating from Fitch is “A” with a “stable” outlook. We do not have any ratings triggers on any of our corporate debt that would cause an automatic default, and thereby impact our access to liquidity, in the event of a downgrade of our credit rating. If our credit rating were downgraded, it could increase the cost of corporate debt available to us and potentially restrict our access to the commercial paper and debt capital markets. If our credit rating were to deteriorate to a level prohibiting us from accessing the commercial paper and debt capital markets, we would still be able to access funds under our revolving credit facility.

Certain of our project-related contracts, commercial contracts and derivative instruments contain provisions requiring us to post collateral. Many of these contracts and instruments permit us to post either cash or letters of credit as collateral. At June 30, 2020 and December 31, 2019, we had direct bank letters of credit of \$196 million and \$277 million, respectively, which secured performance obligations related to various purchase commitments incident to the ordinary conduct of business. In the event of credit ratings downgrades, we may be required to post additional letters of credit.

#### Shelf Registration

We have a universal shelf registration statement on file with the U.S. SEC under which we have the ability to issue and sell an indeterminate amount of various types of debt and equity securities.

#### **Off-Balance Sheet Arrangements**

As part of our normal ongoing business operations and consistent with normal industry practice, we enter into numerous agreements with other parties to pursue business opportunities, which share costs and apportion risks among the parties as governed by the agreements.

For information about guarantees, see Note 11—Guarantees, in the Notes to Consolidated Financial Statements, which is incorporated herein by reference.

#### **Capital Requirements**

For information about our capital expenditures and investments, see the “Capital Expenditures” section.

Our debt balance at June 30, 2020, was \$14,998 million, compared with \$14,895 million at December 31, 2019. Maturities of debt for the remainder of 2020, and for each of the years 2021 through 2024, are: \$81 million, \$255 million, \$971 million, \$229 million and \$573 million, respectively.

On February 4, 2020, we announced a quarterly dividend of \$0.42 per share. The dividend was paid on March 2, 2020, to stockholders of record at the close of business on February 14, 2020. On April 30, 2020, we announced a quarterly dividend of \$0.42 per share. The dividend was paid on June 1, 2020, to stockholders of record at the close of business on May 11, 2020. On July 8, 2020, we announced a quarterly dividend of \$0.42 per share, payable September 1, 2020, to stockholders of record at the close of business on July 20, 2020.

In late 2016, we initiated our current share repurchase program. As of June 30, 2020, we had announced a total authorization to repurchase \$25 billion of our common stock. As of December 31, 2019, we had

repurchased \$9.6 billion of shares. In the first quarter of 2020, we repurchased an additional \$726 million of shares. On April 16, 2020, as a response to the oil market price downturn, we announced we were suspending our share repurchase program. Since our share repurchase program began in November 2016, we have repurchased 184 million shares at a cost of \$10.4 billion through June 30, 2020.

## Capital Expenditures

	Millions of Dollars	
	Six Months Ended	
	June 30	
	<b>2020</b>	2019
Alaska	\$ 732	780
Lower 48	1,130	1,770
Canada	142	232
Europe and North Africa	251	339
Asia Pacific and Middle East	188	219
Other International	63	1
Corporate and Other	19	25
<b>Capital expenditures and investments</b>	<b>\$ 2,525</b>	<b>3,366</b>

During the first six months of 2020, capital expenditures and investments supported key exploration and development programs, primarily:

- Development, appraisal and exploration activities in the Lower 48, including Eagle Ford, Permian Unconventional and Bakken.
- Appraisal, exploration and development activities in Alaska related to the Western North Slope; development activities in the Greater Kuparuk Area and the Greater Prudhoe Area.
- Development and exploration activities across assets in Norway.
- Appraisal activities in the liquids-rich portion of the Montney in Canada and optimization of oil sands development.
- Continued development in China, Malaysia, Australia and Indonesia.
- Lease acquisition and exploration activities in Argentina.

In February 2020, we announced 2020 operating plan capital expenditures of \$6.5 billion to \$6.7 billion. In response to the recent oil market downturn, we announced reductions to this plan totaling \$2.3 billion, or approximately 35 percent. The capital reductions are sourced to the segments in the amount of \$1.4 billion to Lower 48, \$0.4 billion to Alaska, \$0.2 billion to Canada and \$0.3 billion to all other segments and exploration. This does not include capital for acquisitions.

In July 2020, we signed a definitive agreement to acquire additional Montney acreage for cash consideration of approximately \$375 million before customary adjustments, plus the assumption of approximately \$30 million in financing obligations for associated partially owned infrastructure. This acquisition primarily consists of undeveloped properties and includes 140,000 net acres in the liquids-rich Inga Fireweed asset Montney zone, which is directly adjacent to our existing Montney position, as well as 15 MBOED of production. Upon completion of this transaction, we will have a Montney acreage position of 295,000 net acres with a 100 percent working interest. The transaction is subject to regulatory approval and is expected to close in the third quarter of 2020 with an effective date of July 1, 2020.

## Contingencies

A number of lawsuits involving a variety of claims arising in the ordinary course of business have been filed against ConocoPhillips. We also may be required to remove or mitigate the effects on the environment of the placement, storage, disposal or release of certain chemical, mineral and petroleum substances at various active and inactive sites. We regularly assess the need for accounting recognition or disclosure of these contingencies. In the case of all known contingencies (other than those related to income taxes), we accrue a liability when the loss is probable and the amount is reasonably estimable. If a range of amounts can be reasonably estimated and no amount within the range is a better estimate than any other amount, then the minimum of the range is accrued. We do not reduce these liabilities for potential insurance or third-party recoveries. We accrue receivables for insurance or other third-party recoveries when applicable. With respect to income-tax-related contingencies, we use a cumulative probability-weighted loss accrual in cases where sustaining a tax position is less than certain.

Based on currently available information, we believe it is remote that future costs related to known contingent liability exposures will exceed current accruals by an amount that would have a material adverse impact on our consolidated financial statements. As we learn new facts concerning contingencies, we reassess our position both with respect to accrued liabilities and other potential exposures. Estimates particularly sensitive to future changes include contingent liabilities recorded for environmental remediation, legal and tax matters. Estimated future environmental remediation costs are subject to change due to such factors as the uncertain magnitude of cleanup costs, the unknown time and extent of such remedial actions that may be required, and the determination of our liability in proportion to that of other responsible parties. Estimated future costs related to legal and tax matters are subject to change as events evolve and as additional information becomes available during the administrative and litigation processes. For information on other contingencies, see Note 12—Contingencies and Commitments, in the Notes to Consolidated Financial Statements.

### Legal and Tax Matters

We are subject to various lawsuits and claims including but not limited to matters involving oil and gas royalty and severance tax payments, gas measurement and valuation methods, contract disputes, environmental damages, climate change, personal injury, and property damage. Our primary exposures for such matters relate to alleged royalty and tax underpayments on certain federal, state and privately owned properties and claims of alleged environmental contamination from historic operations. We will continue to defend ourselves vigorously in these matters.

Our legal organization applies its knowledge, experience and professional judgment to the specific characteristics of our cases, employing a litigation management process to manage and monitor the legal proceedings against us. Our process facilitates the early evaluation and quantification of potential exposures in individual cases. This process also enables us to track those cases that have been scheduled for trial and/or mediation. Based on professional judgment and experience in using these litigation management tools and available information about current developments in all our cases, our legal organization regularly assesses the adequacy of current accruals and determines if adjustment of existing accruals, or establishment of new accruals, is required.

### Environmental

We are subject to the same numerous international, federal, state and local environmental laws and regulations as other companies in our industry. For a discussion of the most significant of these environmental laws and regulations, including those with associated remediation obligations, see the “Environmental” section in Management’s Discussion and Analysis of Financial Condition and Results of Operations on pages 60–62 of our 2019 Annual Report on Form 10-K.

We occasionally receive requests for information or notices of potential liability from the EPA and state environmental agencies alleging that we are a potentially responsible party under the Federal Comprehensive Environmental Response, Compensation and Liability Act (CERCLA) or an equivalent state statute. On occasion, we also have been made a party to cost recovery litigation by those agencies or by private parties. These requests, notices and lawsuits assert potential liability for remediation costs at various sites that typically

are not owned by us, but allegedly contain waste attributable to our past operations. As of June 30, 2020, there were 15 sites around the U.S. in which we were identified as a potentially responsible party under CERCLA and comparable state laws.

At June 30, 2020 and December 31, 2019, our balance sheet included a total environmental accrual of \$171 million for remediation activities in the U.S. and Canada. We expect to incur a substantial amount of these expenditures within the next 30 years.

Notwithstanding any of the foregoing, and as with other companies engaged in similar businesses, environmental costs and liabilities are inherent concerns in our operations and products, and there can be no assurance that material costs and liabilities will not be incurred. However, we currently do not expect any material adverse effect upon our results of operations or financial position as a result of compliance with current environmental laws and regulations.

### Climate Change

Continuing political and social attention to the issue of global climate change has resulted in a broad range of proposed or promulgated state, national and international laws focusing on GHG reduction. These proposed or promulgated laws apply or could apply in countries where we have interests or may have interests in the future. Laws in this field continue to evolve, and while it is not possible to accurately estimate either a timetable for implementation or our future compliance costs relating to implementation, such laws, if enacted, could have a material impact on our results of operations and financial condition. Examples of legislation and precursors for possible regulation that do or could affect our operations include:

- The EPA's and U.S. Department of Transportation's joint promulgation of a Final Rule on April 1, 2010, that triggered regulation of GHGs under the Clean Air Act, may trigger more climate-based claims for damages, and may result in longer agency review time for development projects.
- Colorado's HB-19 1261, approved May 30, 2019, introducing statewide goals to reduce 2025 GHG emissions by at least 26 percent, 2030 GHG emissions by at least 50 percent, and 2050 GHG emissions by at least 90 percent of the levels of GHG emissions that existed in 2005.

For other examples of legislation or precursors for possible regulation and factors on which the ultimate impact on our financial performance will depend, see the "Climate Change" section in Management's Discussion and Analysis of Financial Condition and Results of Operations on pages 63–65 of our 2019 Annual Report on Form 10-K.

In December 2018, we became a Founding Member of the Climate Leadership Council (CLC), an international policy institute founded in collaboration with business and environmental interests to develop a carbon dividend plan. Participation in the CLC provides another opportunity for ongoing dialogue about carbon pricing and framing the issues in alignment with our public policy principles. We also belong to and fund Americans For Carbon Dividends, the education and advocacy branch of the CLC.

Beginning in 2017, cities, counties, and state governments in California, New York, Washington, Rhode Island, Maryland and Hawaii, as well as the Pacific Coast Federation of Fishermen's Association, Inc., have filed lawsuits against oil and gas companies, including ConocoPhillips, seeking compensatory damages and equitable relief to abate alleged climate change impacts. ConocoPhillips is vigorously defending against these lawsuits. The lawsuits brought by the Cities of San Francisco, Oakland and New York were dismissed by federal district courts. The New York dismissal remains on appeal. The Ninth Circuit ruled that the San Francisco and Oakland cases (and other California cases) should proceed in state court, with that decision subject to appeal. Lawsuits filed by the cities and counties in California, Washington, and Hawaii are currently stayed pending resolution of the Ninth Circuit appeals. Lawsuits filed in Maryland and Rhode Island are proceeding in state court while rulings in those matters, on the issue of whether the matters should proceed in state or federal court, are on appeal.

Several Louisiana parishes have filed lawsuits against oil and gas companies, including ConocoPhillips, seeking compensatory damages in connection with historical oil and gas operations in Louisiana. The lawsuits

are stayed pending an appeal with the Fifth Circuit on the issue of whether they will proceed in federal or state court. ConocoPhillips will vigorously defend against these lawsuits.

## **CAUTIONARY STATEMENT FOR THE PURPOSES OF THE “SAFE HARBOR” PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995**

This report includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. All statements other than statements of historical fact included or incorporated by reference in this report, including, without limitation, statements regarding our future financial position, business strategy, budgets, projected revenues, projected costs and plans, and objectives of management for future operations, are forward-looking statements. Examples of forward-looking statements contained in this report include our expected production growth and outlook on the business environment generally, our expected capital budget and capital expenditures, and discussions concerning future dividends. You can often identify our forward-looking statements by the words “anticipate,” “estimate,” “believe,” “budget,” “continue,” “could,” “intend,” “may,” “plan,” “potential,” “predict,” “seek,” “should,” “will,” “would,” “expect,” “objective,” “projection,” “forecast,” “goal,” “guidance,” “outlook,” “effort,” “target” and similar expressions.

We based the forward-looking statements on our current expectations, estimates and projections about ourselves and the industries in which we operate in general. We caution you these statements are not guarantees of future performance as they involve assumptions that, while made in good faith, may prove to be incorrect, and involve risks and uncertainties we cannot predict. In addition, we based many of these forward-looking statements on assumptions about future events that may prove to be inaccurate. Accordingly, our actual outcomes and results may differ materially from what we have expressed or forecast in the forward-looking statements. Any differences could result from a variety of factors, including, but not limited to, the following:

- The impact of public health crises, including pandemics (such as COVID-19) and epidemics and any related company or government policies or actions.
- Global and regional changes in the demand, supply, prices, differentials or other market conditions affecting oil and gas, including changes resulting from a public health crisis or from the imposition or lifting of crude oil production quotas or other actions that might be imposed by OPEC and other producing countries and the resulting company or third-party actions in response to such changes.
- Fluctuations in crude oil, bitumen, natural gas, LNG and NGLs prices, including a prolonged decline in these prices relative to historical or future expected levels.
- The impact of significant declines in prices for crude oil, bitumen, natural gas, LNG and NGLs, which may result in recognition of impairment charges on our long-lived assets, leaseholds and nonconsolidated equity investments.
- Potential failures or delays in achieving expected reserve or production levels from existing and future oil and gas developments, including due to operating hazards, drilling risks and the inherent uncertainties in predicting reserves and reservoir performance.
- Reductions in reserves replacement rates, whether as a result of the significant declines in commodity prices or otherwise.
- Unsuccessful exploratory drilling activities or the inability to obtain access to exploratory acreage.
- Unexpected changes in costs or technical requirements for constructing, modifying or operating E&P facilities.
- Legislative and regulatory initiatives addressing environmental concerns, including initiatives addressing the impact of global climate change or further regulating hydraulic fracturing, methane emissions, flaring or water disposal.
- Lack of, or disruptions in, adequate and reliable transportation for our crude oil, bitumen, natural gas, LNG and NGLs.

- Inability to timely obtain or maintain permits, including those necessary for construction, drilling and/or development, or inability to make capital expenditures required to maintain compliance with any necessary permits or applicable laws or regulations.
- Failure to complete definitive agreements and feasibility studies for, and to complete construction of, announced and future E&P and LNG development in a timely manner (if at all) or on budget.
- Potential disruption or interruption of our operations due to accidents, extraordinary weather events, civil unrest, political events, war, terrorism, cyber attacks, and information technology failures, constraints or disruptions.
- Changes in international monetary conditions and foreign currency exchange rate fluctuations.
- Changes in international trade relationships, including the imposition of trade restrictions or tariffs relating to crude oil, bitumen, natural gas, LNG, NGLs and any materials or products (such as aluminum and steel) used in the operation of our business.
- Substantial investment in and development use of, competing or alternative energy sources, including as a result of existing or future environmental rules and regulations.
- Liability for remedial actions, including removal and reclamation obligations, under existing and future environmental regulations and litigation.
- Significant operational or investment changes imposed by existing or future environmental statutes and regulations, including international agreements and national or regional legislation and regulatory measures to limit or reduce GHG emissions.
- Liability resulting from litigation or our failure to comply with applicable laws and regulations.
- General domestic and international economic and political developments, including armed hostilities; expropriation of assets; changes in governmental policies relating to crude oil, bitumen, natural gas, LNG and NGLs pricing, regulation or taxation; and other political, economic or diplomatic developments.
- Volatility in the commodity futures markets.
- Changes in tax and other laws, regulations (including alternative energy mandates), or royalty rules applicable to our business.
- Competition and consolidation in the oil and gas E&P industry.
- Any limitations on our access to capital or increase in our cost of capital, including as a result of illiquidity or uncertainty in domestic or international financial markets.
- Our inability to execute, or delays in the completion, of any asset dispositions or acquisitions we elect to pursue.
- Potential failure to obtain, or delays in obtaining, any necessary regulatory approvals for pending or future asset dispositions or acquisitions, or that such approvals may require modification to the terms of the transactions or the operation of our remaining business.
- Potential disruption of our operations as a result of pending or future asset dispositions or acquisitions, including the diversion of management time and attention.
- Our inability to deploy the net proceeds from any asset dispositions that are pending or that we elect to undertake in the future in the manner and timeframe we currently anticipate, if at all.
- Our inability to liquidate the common stock issued to us by Cenovus Energy as part of our sale of certain assets in western Canada at prices we deem acceptable, or at all.
- The operation and financing of our joint ventures.
- The ability of our customers and other contractual counterparties to satisfy their obligations to us, including our ability to collect payments when due from the government of Venezuela or PDVSA.
- Our inability to realize anticipated cost savings and capital expenditure reductions.
- The inadequacy of storage capacity for our products, and ensuing curtailments, whether voluntary or involuntary, required to mitigate this physical constraint.
- The risk factors generally described in Part II—Item 1A in this report, in Part I—Item 1A in our 2019 Annual Report on Form 10-K, and any additional risks described in our other filings with the SEC.

### **Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Information about market risks for the six months ended June 30, 2020, does not differ materially from that discussed under Item 7A in our 2019 Annual Report on Form 10-K.

### **Item 4. CONTROLS AND PROCEDURES**

We maintain disclosure controls and procedures designed to ensure information required to be disclosed in reports we file or submit under the Securities Exchange Act of 1934, as amended (the Act), is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms, and that such information is accumulated and communicated to management, including our principal executive and principal financial officers, as appropriate, to allow timely decisions regarding required disclosure. As of June 30, 2020, with the participation of our management, our Chairman and Chief Executive Officer (principal executive officer) and our Executive Vice President and Chief Financial Officer (principal financial officer) carried out an evaluation, pursuant to Rule 13a-15(b) of the Act, of ConocoPhillips' disclosure controls and procedures (as defined in Rule 13a-15(e) of the Act). Based upon that evaluation, our Chairman and Chief Executive Officer and our Executive Vice President and Chief Financial Officer concluded our disclosure controls and procedures were operating effectively as of June 30, 2020.

There have been no changes in our internal control over financial reporting, as defined in Rule 13a-15(f) of the Act, in the period covered by this report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## **PART II. OTHER INFORMATION**

### **Item 1. LEGAL PROCEEDINGS**

There are no new material legal proceedings or material developments with respect to matters previously disclosed in Item 3 of our 2019 Annual Report on Form 10-K.

### **Item 1A. RISK FACTORS**

Other than the risk factors set forth below, there have been no material changes to the risk factors disclosed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2019.

***Our business has been, and will continue to be, affected by the coronavirus (COVID-19) pandemic.***

The COVID-19 outbreak and the measures put in place to address it have negatively impacted the global economy, disrupted global supply chains, reduced global demand for oil and gas, and created significant volatility and disruption of financial and commodity markets. Public health officials have recommended or mandated certain precautions to mitigate the spread of COVID-19, including limiting non-essential gatherings of people, ceasing all non-essential travel and issuing "social or physical distancing" guidelines, "shelter-in-place" orders and mandatory closures or reductions in capacity for non-essential businesses. The full impact of the COVID-19 pandemic remains uncertain and will depend on the severity, location and duration of the effects and spread of the disease, the effectiveness and duration of actions taken by authorities to contain the virus or treat its effect, and how quickly and to what extent economic conditions improve. According to the National Bureau of Economic Research, as a result of the pandemic and its broad reach across the entire economy, the U.S. entered a recession in early 2020.

We have already been impacted by the COVID-19 pandemic. See Management's Discussion and Analysis of Financial Condition and Results of Operations, for additional information on how we have been impacted and the steps we have taken in response.

Our business is likely to be further negatively impacted by the COVID-19 pandemic. These impacts could include but are not limited to:

- Continued reduced demand for our products as a result of reductions in travel and commerce;
- Disruptions in our supply chain due in part to scrutiny or embargoing of shipments from infected areas or invocation of force majeure clauses in commercial contracts due to restrictions imposed as a result of the global response to the pandemic;
- Failure of third parties on which we rely, including our suppliers, contract manufacturers, contractors, joint venture partners and external business partners, to meet their obligations to the company, or significant disruptions in their ability to do so, which may be caused by their own financial or operational difficulties or restrictions imposed in response to the disease outbreak;
- Reduced workforce productivity caused by, but not limited to, illness, travel restrictions, quarantine, or government mandates;
- Business interruptions resulting from a significant amount of our employees telecommuting in compliance with social distancing guidelines and shelter-in-place orders, as well as the implementation of protections for employees continuing to commute for work, such as personnel screenings and self-quarantines before or after travel; and
- Voluntary or involuntary curtailments to support oil prices or alleviate storage shortages for our products.

Any of these factors, or other cascading effects of the COVID-19 pandemic that are not currently foreseeable, could materially increase our costs, negatively impact our revenues and damage our financial condition, results of operations, cash flows and liquidity position. The pandemic continues to progress and evolve, and the full extent and duration of any such impacts cannot be predicted at this time because of the sweeping impact of the COVID-19 pandemic on daily life around the world.

***We have been negatively affected and are likely to continue to be negatively affected by the recent swift and sharp drop in commodity prices.***

The oil and gas business is fundamentally a commodity business and prices for crude oil, bitumen, natural gas, NGLs and LNG can fluctuate widely depending upon global events or conditions that affect supply and demand. Recently, there has been a precipitous decrease in demand for oil globally, largely caused by the dramatic decrease in travel and commerce resulting from the COVID-19 pandemic. See Management's Discussion and Analysis of Financial Condition and Results of Operations, for additional information on commodity prices and how we have been impacted. There is no assurance of when or if commodity prices will return to pre-COVID-19 levels. The speed and extent of any recovery remains uncertain and is subject to various risks, including the duration, impact and actions taken to stem the proliferation of the COVID-19 pandemic, the extent to which those nations party to the OPEC plus production agreement decide to increase production of crude oil, bitumen, natural gas, NGLs and LNG, and other risks described in this Quarterly Report on Form 10-Q or in our Annual Report on Form 10-K for the fiscal year ended December 31, 2019.

Even after a recovery, our industry will continue to be exposed to the effects of changing commodity prices given the volatility in commodity price drivers and the worldwide political and economic environment generally, as well as continued uncertainty caused by armed hostilities in various oil-producing regions around the globe. Our revenues, operating results and future rate of growth are highly dependent on the prices we receive for our crude oil, bitumen, natural gas, NGLs and LNG. Many of the factors influencing these prices are beyond our control.

Lower crude oil, bitumen, natural gas, NGL and LNG prices may have a material adverse effect on our revenues, operating income, cash flows and liquidity, and may also affect the amount of dividends we elect to declare and pay on our common stock. As a result of the recent market downturn, we have suspended our share repurchase program. Lower prices may also limit the amount of reserves we can produce economically, thus adversely affecting our proved reserves, reserve replacement ratio and accelerating the reduction in our existing reserve levels as we continue production from upstream fields. Prolonged lower crude oil prices may



affect certain decisions related to our operations, including decisions to reduce capital investments or decisions to shut-in production. Due to ongoing uncertainty and volatility, we are suspending all further guidance for 2020, including guidance related to capital expenditures and production and our previous 2020 guidance should not be relied upon.

Significant reductions in crude oil, bitumen, natural gas, NGLs and LNG prices could also require us to reduce our capital expenditures, impair the carrying value of our assets or discontinue the classification of certain assets as proved reserves. In the first six-month period of 2020, we recognized several impairments, which are described in Note 8—Impairments. If the outlook for commodity prices remain low relative to their historic levels, and as we continue to optimize our investments and exercise capital flexibility, it is reasonably likely we will incur future impairments to long-lived assets used in operations, investments in nonconsolidated entities accounted for under the equity method and unproved properties. If oil and gas prices persist at depressed levels, our reserve estimates may decrease further, which could incrementally increase the rate used to determine DD&A expense on our unit-of-production method properties. See Management’s Discussion and Analysis for further examination of DD&A rate impacts versus comparative periods. Although it is not reasonably practicable to quantify the impact of any future impairments or estimated change to our unit-of-production at this time, our results of operations could be adversely affected as a result.

## Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

### Issuer Purchases of Equity Securities

Period	Total Number of Shares Purchased*	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Millions of Dollars
				Approximate Dollar Value of Shares That May Yet Be Purchased Under the Plans or Programs
April 1-30, 2020	-	\$ -	-	\$ 14,649
May 1-31, 2020	-	-	-	14,649
June 1-30, 2020	-	-	-	14,649
	-	\$ -	-	

\*There were no repurchases of common stock from company employees in connection with the company's broad-based employee incentive plans.

In late 2016, we initiated our current share repurchase program. As of June 30, 2020, we had announced a total authorization to repurchase \$25 billion of our common stock. As of December 31, 2019, we had repurchased \$9.6 billion of shares. In the first quarter of 2020, we repurchased an additional \$726 million of shares. On April 16, 2020, as a response to the oil market downturn, we announced we were suspending our share repurchase program. Acquisitions for the share repurchase program are made at management’s discretion, at prevailing prices, subject to market conditions and other factors. Except as limited by applicable legal requirements, repurchases may be increased, decreased or discontinued at any time without prior notice. Shares of stock repurchased under the plan are held as treasury shares. See the “Our ability to declare and pay dividends and repurchase shares is subject to certain considerations” section in Risk Factors on pages 21–22 of our 2019 Annual Report on Form 10-K.

**Item 6. EXHIBITS**

- 10.1\* Letter Agreement with Don E. Walette, Jr., dated August 3, 2020.
- 31.1\* Certification of Chief Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.
- 31.2\* Certification of Chief Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.
- 32\* Certifications pursuant to 18 U.S.C. Section 1350.
- 101.INS\* Inline XBRL Instance Document.
- 101.SCH\* Inline XBRL Schema Document.
- 101.CAL\* Inline XBRL Calculation Linkbase Document.
- 101.LAB\* Inline XBRL Labels Linkbase Document.
- 101.PRE\* Inline XBRL Presentation Linkbase Document.
- 101.DEF\* Inline XBRL Definition Linkbase Document.
- 104\* Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101).

\* Filed herewith.

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**CONOCOPHILLIPS**

*/s/ Catherine A. Brooks*  
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Catherine A. Brooks  
Vice President and Controller  
(Chief Accounting and Duly Authorized Officer)

August 4, 2020