# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (date of earliest event reported): May 5, 2022

### **ConocoPhillips**

(Exact name of registrant as specified in its charter)

Delaware001-3239501-0562944(State or other jurisdiction of incorporation)(Commission File Number)(I.R.S. Employer Identification No.)

#### 925 N. Eldridge Parkway Houston, Texas 77079

(Address of principal executive offices and zip code)

Registrant's telephone number, including area code: (281) 293-1000

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the

ionowing provisions.		
☐ Written communications pursuant to Rule 425 under	er the Securities Act (17 CFR 230.425)	
☐ Soliciting material pursuant to Rule 14a-12 under t	he Exchange Act (17 CFR 240.14a-12)	
☐ Pre-commencement communications pursuant to R	ule 14d-2(b) under the Exchange Act (17 CF	R 240.14d-2(b))
☐ Pre-commencement communications pursuant to R	ule 13e-4(c) under the Exchange Act (17 CF)	R 240.13e-4(c))
Securities registered pursuant to Section 12(b	o) of the Act	
registered pursuant to seemon 12(t	or the rice.	
Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$.01 Par Value	COP	New York Stock Exchange
7% Debentures due 2029	CUSIP-718507BK1	New York Stock Exchange
Indicate by check mark whether the registrant is an chapter) or Rule 12b-2 of the Securities Exchange Act		ule 405 of the Securities Act of 1933 (§230.405 of this
Emerging growth company $\square$		
If an emerging growth company, indicate by check m or revised financial accounting standards provided pur	•	e extended transition period for complying with any new $\Box$

#### Item 2.02 Results of Operations and Financial Condition.

On May 5, 2022 ConocoPhillips issued a press release announcing the company's financial and operating results for the quarter ended March 31, 2022. A copy of the press release is furnished as Exhibit 99.1 hereto and incorporated herein by reference. Additional financial and operating information about the quarter is furnished as Exhibit 99.2 hereto and incorporated herein by reference.

#### Item 9.01 Financial Statements and Exhibits.

#### (d) Exhibits

Exhibit No. Description

99.1 — Press release issued by ConocoPhillips on May 5, 2022.

99.2 — Supplemental financial information.

— Cover Page Interactive Data File (formatted as Inline XBRL and filed herewith).

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CONOCOPHILLIPS

/s/ Kontessa S. Haynes-Welsh

Kontessa S. Haynes-Welsh Chief Accounting Officer

May 5, 2022

# ConocoPhillips Reports First-Quarter 2022 Results; Announces Increase in Planned 2022 Return of Capital to \$10 Billion and Declares Quarterly Dividend and Variable Return of Cash Distribution

HOUSTON--(BUSINESS WIRE)--May 5, 2022--ConocoPhillips (NYSE: COP) today reported first-quarter 2022 earnings of \$5.8 billion, or \$4.39 per share, compared with first-quarter 2021 earnings of \$1.0 billion, or \$0.75 per share. Excluding special items, first-quarter 2022 adjusted earnings were \$4.3 billion, or \$3.27 per share, compared with first-quarter 2021 adjusted earnings of \$0.9 billion, or \$0.69 per share. Special items for the current quarter were primarily comprised of a tax benefit related to closure of an audit, a gain associated with the Indonesia divestiture and a gain on Cenovus Energy (CVE) equity.

In addition, ConocoPhillips today announced a \$2 billion increase in expected 2022 returns of capital to \$10 billion. The company declared both an ordinary dividend of 46 cents per share and a third-quarter variable return of cash (VROC) payment of 70 cents per share.

"The first quarter saw all aspects of the business running well as we continued to deliver on our strategic, financial, and operational plans," said Ryan Lance, chairman and chief executive officer. "We efficiently and safely delivered on our capital scope, enhanced our balance sheet strength and closed strategic transactions that further optimize our diverse, low-cost of supply portfolio. We also increased our targeted 2022 returns to shareholders by an additional 25%, to a new total of \$10 billion, as we continue to execute on all elements of our Triple Mandate."

#### First-Quarter Highlights and Recent Announcements

- Announced an increase in expected 2022 returns of capital to shareholders to a total of \$10 billion, with the incremental \$2 billion to be distributed through share repurchases and VROC tiers.
- Distributed \$2.3 billion to shareholders through a three-tier return of capital framework, including \$0.9 billion through the ordinary dividend and VROC and \$1.4 billion through share repurchases.
- Generated cash provided by operating activities of \$5.1 billion and cash from operations (CFO) of \$7.0 billion.
- Continued to integrate and optimize the recently acquired Permian assets while efficiently and safely executing companywide capital programs, delivering record production of 1,747 MBOED in the quarter.
- Received 20-year production license extension in the Norway Greater Ekofisk Area from 2028 to 2048.
- Accelerated progress towards the company's debt reduction target while executing debt transactions that will result in lower annual cash interest expense.
- Closed the purchase of an additional 10% interest in APLNG for \$1.4 billion in cash.
- Divested \$1.4 billion of noncore assets during the quarter and an additional \$0.4 billion in April.
- Completed monetization of the company's CVE common shares, generating proceeds of \$1.4 billion during the quarter with funds applied to share repurchases, and \$2.5 billion in total proceeds since May 2021.
- Published *Plan for the Net-Zero Energy Transition* focused on meeting the company's Triple Mandate objectives: reliably and responsibly meeting energy transition pathway demand, delivering competitive returns on and of capital and achieving net-zero operational emissions ambitions.
- Ended the quarter with cash and short-term investments of \$7.5 billion.

#### **Quarterly Dividend and Variable Return of Cash**

ConocoPhillips announced a quarterly ordinary dividend of 46 cents per share, payable June 1, 2022, to stockholders of record at the close of business on May 17, 2022. In addition, the company announced a third-quarter VROC of 70 cents per share, payable July 15, 2022, to stockholders of record at the close of business on June 28, 2022.

#### **First-Quarter Review**

Production for the first quarter of 2022 was 1,747 thousand barrels of oil equivalent per day (MBOED), an increase of 220 MBOED from the same period a year ago. After adjusting for closed acquisitions and dispositions, the conversion of previously acquired Concho contracted volumes from a two-stream to a three-stream basis, and 2021 Winter Storm Uri impacts, first-quarter 2022 production decreased by 36 MBOED or 2% from the same period a year ago. This decrease was primarily due to downtime and seasonality impacts as new production from the Lower 48 and other development programs more than offset decline.

In the Lower 48, production averaged 967 MBOED, including 640 MBOED from the Permian, 208 MBOED from the Eagle Ford and 97 MBOED from the Bakken. Lower 48 ended the quarter with 22 drilling rigs and eight frac crews at work. In Canada, drilling and completion activities continued at Montney while construction progressed on the second phase of the company's processing facility. In Qatar, a planned major turnaround at Train 6 was successfully completed.

Earnings increased from first-quarter 2021 primarily due to higher realized prices and volumes, as well as a tax benefit related to closure of an audit. Excluding special items, adjusted earnings were higher compared with first-quarter 2021 due to higher realized prices and volumes. The company's total average realized price was \$76.99 per barrel of oil equivalent (BOE), 70% higher than the \$45.36 per BOE realized in the first quarter of 2021, as production remains unhedged and thus realizes the full benefit of higher marker prices.

For the quarter, cash provided by operating activities was \$5.1 billion. Excluding a \$2.0 billion change in operating working capital, ConocoPhillips generated CFO of over \$7 billion. Dispositions generated \$2.3 billion, including \$1.4 billion from sale of CVE shares, with the proceeds from CVE sales applied to additional share repurchases. The company funded \$3.2 billion of capital expenditures and investments, comprised of \$1.8 billion in operating capital and \$1.4 billion to acquire an additional 10% interest in APLNG. In addition, the company paid \$0.9 billion in ordinary dividends and VROC, repurchased \$1.4 billion of shares, refinanced its revolving credit facility and paid \$1.1 billion to reduce total debt. In April, the company also initiated the early retirement of a \$1.25 billion note due 2026 that is expected to settle in May 2022 and further accelerate progress toward the debt reduction target.

#### **Outlook**

Second-quarter 2022 production is expected to be 1.67 to 1.73 million barrels of oil equivalent per day (MMBOED), reflecting the impacts of seasonal turnarounds planned in Europe and Canada as well as weather impacts experienced during April in the Bakken. The company's full-year production is expected to be approximately 1.76 MMBOED, reflecting a net reduction of approximately 25 MBOED from acquisitions and dispositions closed as of May 5, 2022.

The company adjusted its 2022 operating capital guidance to \$7.8 billion versus the prior guidance of \$7.2 billion, reflecting higher partner-operated spend in Lower 48 and inflationary impacts. This guidance excludes \$1.4 billion of capital associated with the closed acquisition of an additional 10% interest in APLNG.

Full-year guidance for depreciation, depletion and amortization has decreased to \$7.7 billion, reflecting the impact of revised production guidance. All other guidance items remain unchanged.

ConocoPhillips will host a conference call today at 12:00 p.m. Eastern time to discuss this announcement. To listen to the call and view related presentation materials and supplemental information, go to www.conocophillips.com/investor.

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### **About ConocoPhillips**

ConocoPhillips is one of the world's leading exploration and production companies based on both production and reserves, with a globally diversified asset portfolio. Headquartered in Houston, Texas, ConocoPhillips had operations and activities in 13 countries, \$93 billion of total assets and approximately 9,400 employees at March 31, 2022. Production averaged 1,747 MBOED for the three months ended March 31, 2022, and proved reserves were 6.1 BBOE as of Dec. 31, 2021. For more information, go to www.conocophillips.com.

## <u>CAUTIONARY STATEMENT FOR THE PURPOSES OF THE "SAFE HARBOR" PROVISIONS OF THE PRIVATE</u> SECURITIES LITIGATION REFORM ACT OF 1995

This news release contains forward-looking statements as defined under the federal securities laws. Forward-looking statements relate to future events, plans and anticipated results of operations, business strategies, and other aspects of our operations or operating results. Words and phrases such as "anticipate," "estimate," "believe," "budget," "continue," "could," "intend," "may," "plan," "potential," "predict," "seek," "should," "will," "would," "expect," "objective," "projection," "forecast," "goal," "guidance," "outlook," "effort," "target" and other similar words can be used to identify forward-looking statements. However, the absence of these words does not mean that the statements are not forward-looking. Where, in any forward-looking statement, the company expresses an expectation or belief as to future results, such expectation or belief is expressed in good faith and believed to be reasonable at the time such forward-looking statement is made. However, these statements are not guarantees of future performance and involve certain risks, uncertainties and other factors beyond our control. Therefore, actual outcomes and results may differ materially from what is expressed or forecast in the forward-looking statements. Factors that could cause actual results or events to differ materially from what is presented include the impact of public health crises, including pandemics (such as COVID-19) and epidemics and any related company or government policies or actions; global and regional changes in the demand, supply, prices, differentials or other market conditions affecting oil and gas, including changes resulting from any ongoing military conflict, including the conflict between Russia and Ukraine and the global response to it, or from a public health crisis or from the imposition or lifting of crude oil production quotas or other actions that might be imposed by OPEC and other producing countries and the resulting company or third-party actions in response to such changes; changes in commodity prices, including a prolonged decline in these prices relative to historical or future expected levels; insufficient liquidity or other factors, such as those listed herein, that could impact our ability to repurchase shares and declare and pay dividends such that we suspend our share repurchase program and reduce, suspend, or totally eliminate dividend payments in the future, whether variable or fixed; changes in expected levels of oil and gas reserves or production; potential failures or delays in achieving expected reserve or production levels from existing and future oil and gas developments, including due to operating hazards, drilling risks or unsuccessful exploratory activities; unexpected cost increases, inflationary pressures or technical difficulties in constructing, maintaining or modifying company facilities; legislative and regulatory initiatives addressing global climate change or other environmental concerns; investment in and development of competing or alternative energy sources; disruptions or interruptions impacting the transportation for our oil and gas production; international monetary conditions and exchange rate fluctuations; changes in international trade relationships, including the imposition of trade restrictions or tariffs on any materials or products (such as aluminum and steel) used in the operation of our business, including any sanctions imposed as a result of any ongoing military conflict, including the conflict between Russia and Ukraine; our ability to collect payments when due under our settlement agreement with PDVSA; our ability to collect payments from the government of Venezuela as ordered by the ICSID; our ability to liquidate the common stock issued to us by Cenovus Energy Inc. at prices we deem acceptable, or at all; our ability to complete any announced or any future dispositions or acquisitions on time, if at all; the possibility that regulatory approvals for any announced or any future dispositions or acquisitions will not be received on a timely basis, if at all, or that such approvals may require modification to the terms of the transactions or our remaining business; business disruptions following the acquisition of assets from Shell (the "Shell Acquisition") or any other announced or any future dispositions or acquisitions, including the diversion of management time and attention; the ability to deploy net proceeds from our announced or any future dispositions in the manner and timeframe we anticipate, if at all; potential liability for remedial actions under existing or future environmental regulations; potential liability resulting from pending or future litigation, including litigation related directly or indirectly to our transaction with Concho Resources Inc.; the impact of competition and consolidation in the oil and gas industry; limited access to capital or significantly higher cost of capital related to illiquidity or uncertainty in the domestic or international financial markets; general domestic and international economic and political conditions or developments, including as a result of any ongoing military conflict, including the conflict between Russia and Ukraine; the ability to successfully integrate the assets from the Shell Acquisition or achieve the anticipated benefits from the transaction; unanticipated difficulties or expenditures relating to the Shell Acquisition; changes in fiscal regime or tax, environmental and other laws applicable to our business; and disruptions resulting from accidents, extraordinary weather events, civil unrest, political events, war, terrorism, cyber attacks or information technology failures, constraints or disruptions; and other economic, business, competitive and/or regulatory factors affecting our business generally as set forth in our filings with the Securities and Exchange Commission. Unless legally required, ConocoPhillips expressly disclaims any obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise.

Cautionary Note to U.S. Investors – The SEC permits oil and gas companies, in their filings with the SEC, to disclose only proved, probable and possible reserves. We may use the term "resource" in this news release that the SEC's guidelines prohibit us from including in filings with the SEC. U.S. investors are urged to consider closely the oil and gas disclosures in our Form 10-K and other reports and filings with the SEC. Copies are available from the SEC and from the ConocoPhillips website.

**Use of Non-GAAP Financial Information** — To supplement the presentation of the company's financial results prepared in accordance with U.S. generally accepted accounting principles (GAAP), this news release and the accompanying supplemental financial information contain certain financial measures that are not prepared in accordance with GAAP, including adjusted earnings (calculated on a consolidated and on a segment-level basis), adjusted earnings per share and cash from operations (CFO).

The company believes that the non-GAAP measure adjusted earnings (both on an aggregate and a per-share basis) is useful to investors to help facilitate comparisons of the company's operating performance associated with the company's core business operations across periods on a consistent basis and with the performance and cost structures of peer companies by excluding items that do not directly relate to the company's core business operations. The company further believes that the non-GAAP measure CFO is useful to investors to help understand changes in cash provided by operating activities excluding the timing effects associated with operating working capital changes across periods on a consistent basis and with the performance of peer companies. The company believes that the above-mentioned non-GAAP measures, when viewed in combination with the company's results prepared in accordance with GAAP, provides a more complete understanding of the factors and trends affecting the company's business and performance. The company's Board of Directors and management also use these non-GAAP measures to analyze the company's operating performance across periods when overseeing and managing the company's business.

Each of the non-GAAP measures included in this news release and the accompanying supplemental financial information has limitations as an analytical tool and should not be considered in isolation or as a substitute for an analysis of the company's results calculated in accordance with GAAP. In addition, because not all companies use identical calculations, the company's presentation of non-GAAP measures in this news release and the accompanying supplemental financial information may not be comparable to similarly titled measures disclosed by other companies, including companies in our industry. The company may also change the calculation of any of the non-GAAP measures included in this news release and the accompanying supplemental financial information from time to time in light of its then existing operations to include other adjustments that may impact its operations.

Reconciliations of each non-GAAP measure presented in this news release to the most directly comparable financial measure calculated in accordance with GAAP are included in the release.

Other Terms — This news release also contains the term pro forma underlying production. Pro forma underlying production reflects the impact of closed acquisitions and closed dispositions as of March 31, 2022. The impact of closed dispositions assume they closed January 1, 2021, while the 2021 impact of the closed Shell Permian acquisition and the additional 10% APLNG interest acquisition assume they closed January 1, 2021 and February 1, 2021, respectively. The company believes that underlying production is useful to investors to compare production reflecting the impact of closed acquisitions and dispositions on a consistent go-forward basis across periods and with peer companies. Return of capital is defined as the total of the ordinary dividend, share repurchases and variable return of cash (VROC).

References in the release to earnings refer to net income.

#### ConocoPhillips

#### Table 1: Reconciliation of earnings to adjusted earnings

\$ Millions, Except as Indicated

•			1Q22				1Q21	.,
	Pre-tax l	Income A	After-tax ]	Per share of	Pre-tax I	ncome	After-tax ]	Per share of
		tax		common stock (dollars)		tax		common stock (dollars)
Earnings		:	\$ 5,759	4.39			982	0.75
Adjustments:								
Net gain on asset sales	(763)	154	(609)	(0.47)	(200)	6	(194)	(0.15)
Tax adjustments	-	(566)	(566)	(0.43)	-	75	75	0.06
(Gain) loss on CVE shares	(251)	-	(251)	(0.19)	(308)	-	(308)	(0.24)
Gain on debt extinguishment and exchange fees	(127)	65	(62)	(0.05)	-	-	-	-
Transaction and restructuring expenses	14	(4)	10	0.01	291	(48)	243	0.19
(Gain) loss on FX derivative	10	(2)	8	0.01	4	(1)	3	-
Net realized loss on accelerated settlement of Concho hedging program	-	-	-	-	132	(31)	101	0.08
Adjusted earnings / (loss)		(	\$ 4,289	3.27			902	0.69

The income tax effects of the special items are primarily calculated based on the statutory rate of the jurisdiction in which the discrete item resides.

#### ConocoPhillips

#### Table 2: Reconciliation of reported production to pro forma underlying production

In MBOED, Except as Indicated

	1Q22	1Q21
Total Reported ConocoPhillips Production	1,747	1,527
Closed Dispositions <sup>1</sup>	(33)	(67)
Closed Acquisitions <sup>2</sup>	- · · ·	200
Total Pro Forma Underlying Production	1,714	1,660
Estimated Downtime from Winter Storm Uri <sup>3</sup>	-	50
Estimated Uplift from 2 to 3 stream conversion <sup>4</sup>	(40)	-

<sup>&</sup>lt;sup>1</sup>Includes production related to the completed Indonesia disposition and various Lower 48 dispositions.

<sup>&</sup>lt;sup>3</sup>Estimated production impacts from Winter Storm Uri, which are excluded from Total Reported Production and Total Pro Forma Underlying Production.

<sup>4</sup>Estimated production impacts from the conversion of Concho two-stream contracted volumes to a three-stream (crude oil, natural gas and natural gas liquids) reporting basis, which are included in Total Reported Production and Total Pro Forma Underlying Production.

ConocoPhillips Table 3: Reconciliation of net cash provided by operating activ	rities to cash from operation
\$ Millions, Except as Indicated	•
	1Q22
Net Cash Provided by Operating Activities	5,068
Adjustments:	
Net operating working capital changes	(1,957)
Cash from operations	7,025

#### **Contacts**

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Investor Relations 281-293-5000 investor.relations@conocophillips.com

<sup>&</sup>lt;sup>2</sup>Includes production related to the acquisition of Shell's Permian assets as well as the additional 10% shareholding interest in APLNG. 2021 has been pro forma adjusted for these acquisitions and assumes 180 MBOED for the Shell Permian assets.



#### First-Quarter 2022 Detailed Supplemental Information

			2021			2022						
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	YTD	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	YTD		
\$ Millions, Except as Indicated CONSOLIDATED INCOME							Qu	- Qu	Qu.			
STATEMENT												
Revenues and Other Income												
Sales and other operating revenues	9,826	9,556	11,326	15,120	45,828	17,762	-	-	-	17,762		
Equity in earnings of affiliates Gain on dispositions	122 233	139 59	239 2	332 192	832 486	426 817	-	-	-	426 817		
Other income	378	457	49	319	1,203	286	_	-	_	286		
<b>Total Revenues and Other Income</b>	10,559	10,211	11,616	15,963	48,349	19,291	-	-	-	19,291		
Costs and Expenses												
Purchased commodities	4,483	2,998	4,179	6,498	18,158	6,751	_	-	_	6,751		
Production and operating expenses	1,383	1,379	1,389	1,543	5,694	1,581	-	-	-	1,581		
Selling, general and administrative												
expenses	311	117	128	163	719	187	-	-	-	187		
Exploration expenses Depreciation, depletion and	84	57	65	138	344	69	-	-	-	69		
amortization	1,886	1,867	1,672	1,783	7,208	1,823	_	-	_	1,823		
Impairments	(3)	2	(89)	764	674	2	-	-	-	2		
Taxes other than income taxes	370	381	403	480	1,634	814	-	-	-	814		
Accretion on discounted liabilities	62	63	61	56 210	242	61	-	-	-	61		
Interest and debt expense Foreign currency transactions (gain)	226	220	219	219	884	217	-	-	-	217		
loss	19	10	(10)	(41)	(22)	24	_	_	_	24		
Other expenses	24	37	17	24	102	(136)	-	-	-	(136)		
Total Costs and Expenses	8,845	7,131	8,034	11,627	35,637	11,393	-	-	-	11,393		
Income before income taxes	1,714	3,080	3,582	4,336	12,712	7,898	-	-	-	7,898		
Income tax provision	732	989	1,203	1,709	4,633	2,139	-	-	-	2,139		
Net Income	982	2,091	2,379	2,627	8,079	5,759	-	-	-	5,759		
Not Income Device on af Commen												
Net Income Per Share of Common Stock (dollars)												
Basic	0.75	1.55	1.78	1.99	6.09	4.41	_	-	_	4.41		
Diluted	0.75	1.55	1.78	1.98	6.07	4.39	-	-	-	4.39		
Average Common Shares Outstanding												
(in thousands)* Basic	1,300,375	1,348,637	1,332,286	1,315,225	1,324,194	1,301,930			_	1,301,930		
Diluted	1,302,691	1,353,201	1,336,379	1,320,829	1,328,151	1,307,404	_	-	_	1,307,404		
*Ending Common Shares Outstanding is										, , -		
INCOME (LOSS) BEFORE INCOME												
TAXES												
Alaska	217	480	517	574	1,788	802	-	-	-	802		
Lower 48	609	1,502	2,094	2,117	6,322	3,547				3,547		
Lower 48	009	1,302	2,094	2,117	0,322	3,347	-	-	-	3,347		
Canada	16	135	205	252	608	381	-	-	-	381		
Europe, Middle East and North Africa	511	697	878	1,624	3,710	1,774	_	-	-	1,774		
Asia Pacific	432	289	377	(162)	936	1,310	_	_	_	1,310		
Other International						,				,		
	(5)	(6)	(140)	(9)	(160)	-	-	-	-	-		
Corporate and Other	(66)	(17)	(349)	(60)	(492)	84	-	-	-	84		
Consolidated	1,714	3,080	3,582	4,336	12,712	7,898	-	-	-	7,898		
EFFECTIVE INCOME TAX RATES												
Alaska*	26.8%	22.8%	21.6%	21.4%	22.5%	27.1%				27.1%		
							-	-	-			
Lower 48	23.2%	21.7%	22.1%	21.7%	22.0%	21.4%	-	-	-	21.4%		
Canada	33.7%	24.9%	24.4%	24.2%	24.7%	23.7%	-	-	-	23.7%		

Corporate and Other -85.1%  Consolidated 42.7%  *Alaska including taxes other than income taxes. 50.3%		33.6%	37.9%	39.3%	47.8%				47.8%
Consolidated 42.7%	32.170	33.0%	39.470	30.4%	27.1%	-	-		27.170
Corporate and Other -85.1%	6 32.1%	22 (0/	39.4%	36.4%	27.1%				27.1%
	496.6%	38.9%	198.2%	57.3%	-546.2%	-	=	-	-546.2%
Other International 28.0%	7.6%	30.4%	91.6%	33.0%	-137.8%	-	-	-	-137.8%
Asia Pacific 26.6%	39.4%	31.9%	-82.9%	51.6%	13.3%	-	-	-	13.3%
Europe, Middle East and North Africa 70.1%	70.3%	72.5%	65.2%	68.5%	76.8%	-	-	-	76.8%



			2021					2022		
\$ Millions	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	YTD	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	YTD
EARNINGS BY SEGMENT										
Alaska	159	371	405	451	1,386	584	-	-	-	584
Lower 48	468	1,175	1,631	1,658	4,932	2,790	-	-	-	2,790
Canada	10	102	155	191	458	291	-	-	-	291
Europe, Middle East and North Africa	153	207	241	566	1,167	412	-	-	-	412
Asia Pacific	317	175	257	(296)	453	1,136	-	-	-	1,136
Other International	(4)	(5)	(97)	(1)	(107)	-	-	-	-	-
Corporate and Other	(121)	66	(213)	58	(210)	546	-	-	-	546
Consolidated	982	2,091	2,379	2,627	8,079	5,759	-	-	-	5,759
SPECIAL ITEMS										
Alaska	(20)	(2)	(1)	3	(20)	23	-	-	-	23
Lower 48	(236)	(10)	56	(109)	(299)	16	-	-	-	16
Canada	(3)	52	77	97	223	176	-	-	-	176
Europe, Middle East and North Africa	-	-	(5)	-	(5)	-	-	-	-	-
Asia Pacific	199	-	-	(688)	(489)	534	-	-	-	534
Other International	-	-	(105)	(3)	(108)	-	-	-	-	-
Corporate and Other	140	335	(15)	317	777	721	-	-	-	721
Consolidated	80	375	7	(383)	79	1,470	-	_	-	1,470
Detailed reconciliation of these items is provided page 3.	ded on									
ADJUSTED EARNINGS										
Alaska	179	373	406	448	1,406	561	-	-	-	561
Lower 48	704	1,185	1,575	1,767	5,231	2,774	-	-	-	2,774
Canada	13	50	78	94	235	115	-	-	-	115
Europe, Middle East and North Africa	153	207	246	566	1,172	412	-	-	-	412
Asia Pacific	118	175	257	392	942	602	-	-	-	602
Other International	(4)	(5)	8	2	1	-	-	-	-	-
Corporate and Other	(261)	(269)	(198)	(259)	(987)	(175)	-	-	-	(175)
Consolidated	902	1,716	2,372	3,010	8,000	4,289	-	-	-	4,289
						<u></u>				
ADJUSTED EFFECTIVE INCOME TAX RATES										
Alaska	26.4%	22.7%	21.7%	22.4%	22.8%	30.0%	-	-	-	30.0%
Lower 48	23.3%	21.7%	22.0%	21.8%	22.1%	22.1%	-	-	-	22.1%
Canada	28.3%	26.2%	25.7%	25.3%	25.8%	24.4%	-	-	-	24.4%
Europe, Middle East and North Africa	70.2%	70.3%	72.7%	65.2%	68.6%	76.8%	-	-	-	76.8%

Asia Pacific	49.3%	39.4%	31.9%	25.5%	33.9%	22.4%	-	-	-	22.4%
Other International	28.0%	7.6%	-7.1%	143.6%	107.8%	-137.8%	-	-	-	-137.8%
Corporate and Other	8.1%	18.7%	38.9%	25.1%	23.1%	38.1%	-	-	-	38.1%
Consolidated	44.8%	36.8%	34.2%	36.8%	37.1%	36.8%	-	-	_	36.8%



2022 2021 1st \$ Millions 1st YTD YTD Qtr 2ndQtr 3rd Qtr 4th Qtr Qtr 2nd Qtr 3rd Qtr 4th Qtr **DETAILED SPECIAL ITEMS** Transaction and restructuring expenses (26)(2)(1) (4) (33)Impairments Subtotal before income taxes (33)(26)(2) (1) (4) Income tax provision (benefit)1 (6) (7) (13)(23)(23)Total (20) (2) (1) 3 (20) 23 23 Lower 48 Transaction and restructuring expenses (175)(13)(15)(57)(260)(14)(14)Gain (loss) on accelerated settlement of Concho hedging program (132)(132)Impairments 89 (85) 4 Gain (loss) on asset sales Pending claims and settlements Subtotal before income taxes (307)(13)74 (142)(388)(14)(14)Income tax provision (benefit)<sup>2</sup> (71)(3) 18 (33)(89)(30)(30)Total (236)(10) 56 (109)(299)16 16 Canada Impairments 229 229 Gain (loss) on asset sales 68 100 126 294 Transaction and restructuring expenses (3) (3)Subtotal before income taxes 291 229 100 229 (3) 68 126 Income tax provision (benefit) 16 23 68 53 29 53 Total 97 223 (3)52 77 176 176 **Europe, Middle East and North Africa** Impairments Transaction and restructuring expenses (1) (24)(25)(24) Subtotal before income taxes (1) (25) Income tax provision (benefit) (1) (19)(20)Total (5) (5) **Asia Pacific** Gain (loss) on asset sales 200 200 534 534 Impairments (688)(688)Transaction and restructuring expenses (1) (1) Subtotal before income taxes 199 (688)(489)534 534 Income tax provision (benefit) Total 199 (688) (489) 534 534 \_ Other International Pending claims and settlements Gain (loss) on asset sales (147)(147)Transaction and restructuring expenses (4) (4) Exploration expense Subtotal before income taxes (147)(4) (151)Income tax provision (benefit) (42)(1)(43)Total (105)(3) (108)Corporate and Other Pension settlement expense (42)(29)(99)(28)Pending claims and settlements (48) (48) Transaction and restructuring expense (85)(8) (12)(4) (109)Gain (loss) on investment in Cenovus Energy 308 418 17 297 1,040 251 251 Gain (loss) on CAD FX derivative (4) (8) (12)Gain (loss) on AUD FX derivative (10)21 21 (10)Gain on debt extinguishment and exchange fees 127 127 Subtotal before income taxes 219 312 (23)285 793 368 368 Income tax provision (benefit)<sup>3</sup> 79 (23)(8) (32)16 (353)(353)Total 140 335 (15) 317 777 721 721 **Total Company** (383)79 1,470 1,470

Includes a tax adjustment in Q1 2022 related to the closure of an audit. <sup>2</sup>Includes a tax adjustment in Q1 2022 related to the closure of an audit.

nents including the closure of	elated to foreign tax credits i f an audit.	2 ,		



2021 2022 4th 2nd 3rd 1st Qtr **YTD** YTD 2nd Qtr 3rd Qtr Qtr 1st Qtr 4th Qtr Qtr Qtr \$ Millions CONSOLIDATED BALANCE SHEET Assets Cash and cash equivalents 9,833 2,831 6,608 5,028 5,028 6,414 6,414 Short-term investments 4,104 2,251 678 446 446 730 730 Accounts and notes receivable 4,339 4,401 5,336 6,543 6,543 7,807 7,807 Accounts and notes receivable-related 142 123 129 127 127 72 72 parties Investment in Cenovus Energy 1,564 1,802 1,416 1,117 1,117 Inventories 1,098 1,138 1,043 1,208 1,208 1,174 1,174 Prepaid expenses and other current assets 536 849 1,746 1,581 1,581 1,389 1.389 Total Current Assets 14,614 17,172 20,181 16,050 16,050 17,586 17,586 Investments and long-term receivables 8,286 8,013 8,058 7,113 7,113 8,309 8,309 Loans and advances—related parties 59 59 Net properties, plants and equipment 58,270 57,717 56,689 64,911 64,911 64,642 64,642 2,464 Other assets 2,442 2,376 2,587 2,587 2,771 2,771 Total Assets 83,693 85,403 87,304 90,661 90,661 93,308 93,308 Liabilities Accounts payable 3,779 3,591 4,101 5,002 5,002 4,875 4,875 Accounts payable—related parties 22 22 30 23 23 22 22 Short-term debt 689 1,205 920 1,200 1,200 1,160 1,160 Accrued income and other taxes 959 1,406 2,082 2,862 2,862 3,162 3,162 Employee benefit obligations 567 571 691 755 755 446 446 Other accruals 2,179 1,959 1,959 2,179 1,168 1,355 2,625 Total Current Liabilities 7,184 8,150 10,449 12,021 12,021 11,624 11,624 Long-term debt 19,338 18,805 18,748 18,734 18,734 17,586 17,586 Asset retirement obligations and accrued environmental costs 5,782 5,819 5,721 5,754 5,754 5,815 5,815 Deferred income taxes 4,982 5,331 5,630 6,179 6,179 6,556 6,556 Employee benefit obligations 1,530 1,297 1,162 1,153 1,153 1,085 1,085 Other liabilities and deferred credits 1.722 1,725 1,479 1,414 1,414 1,424 1,424 Total Liabilities 40,538 41,127 43,189 45,255 45,255 44,090 44,090 \_ Equity Common stock issued Par value 21 21 21 21 21 21 21 Capital in excess of par 60,907 60,278 60,337 60,431 60,581 60,581 60,907 (52,344)Treasury stock (47,672)(48,278)(49,521)(50,920)(50,920)(52,344)Accumulated other comprehensive loss (4,920)(4,950)(5,080)(5,123)(4,950)(4,808)(4,808)Retained earnings 35,608 37,116 38,307 40,674 40,674 45,442 45,442 44,276 49,218 Total Equity 43,155 44,115 45,406 45,406 49,218 Total Liabilities and Equity 85,403 87,304 93,308 83,693 90,661 90,661 93,308



			2021					2022		
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	YTD	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	YTD
\$ Millions										
CASH FLOW INFORMATION										
Cash Flows from Operating Activities										
Net income (loss)	982	2,091	2,379	2,627	8,079	5,759	-	-	-	5,759
Depreciation, depletion and amortization	1,886	1,867	1,672	1,783	7,208	1,823	-	-	-	1,823
Impairments	(3)	2	(89)	764	674	2	-	-	-	2
Dry hole costs and leasehold impairments	6	1	-	37	44	7	-	-	-	7
Accretion on discounted liabilities Deferred taxes	62	63	61	56	242	61	-	-	-	61
Undistributed equity earnings	203 81	364 236	328 (59)	451 188	1,346 446	373 220	-	-	-	373 220
Gain on dispositions	(233)	(59)	(2)	(192)	(486)	(817)	-	-	-	(817)
Gain on investment in Cenovus Energy	(308)	(418)	(17)	(297)	(1,040)	(251)	_	_	_	(251)
Other	(581)	(107)	(178)	78	(788)	(152)	_	_	_	(152)
Net working capital changes	(15)	211	702	373	1,271	(1,957)	-	-	-	(1,957)
Net Cash Provided by Operating Activities	2,080	4,251	4,797	5,868	16,996	5,068	-	-	-	5,068
Cash Flows from Investing Activities	(1.000	/1 0 · = ·	(1.222)	(1 5 == \)	(5.25.0	(2.1.53)				(2.161)
Capital expenditures and investments Working capital changes associated with	(1,200)	(1,265)	(1,302)	(1,557)	(5,324)	(3,161)	-	-	-	(3,161)
investing activities	61	(59)	77	55	134	363	_	_	_	363
Acquisition of businesses, net of cash	01	(37)	, ,	55	134	505				505
acquired	382	-	-	(8,672)	(8,290)	37	-	-	-	37
Proceeds from asset dispositions	(17)	177	632	861	1,653	2,332	-	-	-	2,332
Net sales (purchases) of investments	(499)	1,801	1,544	245	3,091	(263)	-	-	-	(263)
Collection of advances/loans—related parties	52	-	53	-	105	55	-	-	-	55
Other Net Cash Provided by (Used in) Investing	6	80	(472)	473	87	26	-	-	-	26
Activities	(1,215)	734	532	(8,595)	(8,544)	(611)	-	-	_	(611)
Cash Flows from Financing Activities										
Net issuance (repayment) of debt	(26)	(18)	(319)	(142)	(505)	(1,067)	-	-	-	(1,067)
Issuance of company common stock	(28)	3	52	118	145	271	-	-	-	271
Repurchase of company common stock Dividends paid	(375)	(606)	(1,243)	(1,399)	(3,623)	(1,425)	-	-	-	(1,425)
Other	(588) 2	(583)	(579)	(609) 1	(2,359)	(864) (52)	-	-	-	(864) (52)
Net Cash Used in Financing Activities	(1,015)	(1,203)	(2,086)	(2,031)	(6,335)	(3,137)	-			(3,137)
Effect of Exchange Rate Changes	(2)	11	(12)	(31)	(34)	21	-	-	-	21
Net Change in Cash, Cash Equivalents and										
Restricted Cash	(152)	3,793	3,231	(4,789)	2,083	1,341	-	-	-	1,341
Cash, cash equivalents and restricted cash at										
beginning of period	3,315	3,163	6,956	10,187	3,315	5,398	-	-	-	5,398
Cash, Cash Equivalents and Restricted Cash at End of Period	3,163	6,956	10,187	5,398	5,398	6,739	_	_	_	6,739
End of Ferrod	3,103	0,730	10,107	2,370	3,370	= 0,737				0,737
CAPITAL EXPENDITURES AND										
INVESTMENTS										
Alaska	235	228	235	284	982	253	-	=	-	253
Lower 48	718	762	770	879	3,129	1,062	-	-	-	1,062
Canada	33	35	61	74	203	122	-	-	-	122
Europe, Middle East and North Africa	121	136	128	149	534	172	_	-	_	172
Asia Pacific	76	72	87	155	390	1,538	_	_	_	1,538
Other International						1,550				1,000
	6	12	15	-	33	-	-	-	-	-
Corporate and Other  Total Capital Expenditures and	11	20	6	16	53	14	-	-	-	14
Investments	1,200	1,265	1,302	1,557	5,324	3,161	-	-	-	3,161





			2021					2022		
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	YTD	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	YTD
TOTAL SEGMENTS										
Production										
Total (MBOED)	1,527	1,588	1,544	1,608	1,567	1,747	-	-	-	1,747
Crude Oil (MBD)										
Consolidated operations Equity affiliates	804	836	802 13	824 12	816	903	-	-	-	903
Total	818	13 849	815	836	13 829	915	-	-	-	915
Over (under) lifting of crude oil (MBD)	(28)	27	42	(13)	7	28	-	-	-	28
NGL (MBD)										
Consolidated operations	105	120	123	186	134	216	-	-	-	216
Equity affiliates	8	8	7	8	8	7	-	-	-	7
Total	113	128	130	194	142	223	-	-	-	223
Bitumen (MBD)										
Consolidated operations	70	68	69	68	69	67	-	-	-	67
Equity affiliates Total	- 70	-	-	-	-	- (7	-	-	-	-
10ta1	70	68	69	68	69	67	-	-	-	67
Natural Gas (MMCFD)										
Consolidated operations Equity affiliates	2,074	2,209	2,144	2,009	2,109	2,126	-	-	-	2,126
Total	1,081 3,155	1,051 3,260	1,033 3,177	1,049 3,058	1,053 3,162	1,127 3,253	-	-	-	1,127 3,253
	3,133	3,200	3,177	3,030	3,102	3,233				3,233
Industry Prices										
Crude Oil (\$/BBL) WTI	57.84	66.07	70.56	77.19	67.92	94.29	_	_	_	94.29
WCS	45.32	54.60	56.99	62.58	54.87	79.76	-	_	-	79.76
Brent dated	60.90	68.83	73.47	79.73	70.73	101.40	-	-	-	101.40
JCC (\$/BBL)	43.77	55.88	67.00	73.13	59.94	80.43	-	-	-	80.43
Natural Gas (\$/MMBTU) Henry Hub first of month	2.71	2.83	4.02	5.84	3.85	4.96	_	_	_	4.96
Average Realized Prices										
Total (\$/BBL)	45.36	50.03	56.92	65.56	54.63	76.99	-	-	-	76.99
Crude Oil (\$/BBL)										
Consolidated operations	57.18	65.54	70.39	76.69	67.61	94.79	_	_	_	94.79
Equity affiliates	59.73	64.10	73.44	81.53	69.45	97.20	-	-	-	97.20
Total	57.22	65.51	70.43	76.76	67.64	94.82	-	-	-	94.82
NGL (\$/BBL)										
Consolidated operations	24.36	25.62	33.28	36.41	31.04	40.95	-	_	-	40.95
Equity affiliates	48.89	44.12	56.70	67.77	54.16	67.04	-	_	-	67.04
Total	26.44	26.87	34.79	37.72	32.45	41.80	-	-	-	41.80
Bitumen (\$/BBL)										
Consolidated operations	30.78	37.60	41.19	40.74	37.52	65.86	-	-	-	65.86
Equity affiliates	- 20.70	-	-	-	- 27.52	-	-	-	-	-
Total	30.78	37.60	41.19	40.74	37.52	65.86	-	-	-	65.86
Natural Gas (\$/MCF)										
Consolidated operations Equity affiliates	4.89	4.25	5.93	9.13	6.00	8.81	-	-	-	8.81
Total	3.54 4.42	3.97 4.16	5.95 5.94	7.80 8.66	5.31 5.77	8.86	-	-	-	8.86 8.83
<del></del>	2	0	5.2.	0.00	J., /	0.03				0.03
<b>Exploration Expenses (\$ Millions)</b>										
Dry holes	6	<del>-</del>	-	28	34	1	-	-	-	1
Leasehold impairment  Total noncash expenses	-	1	-	9	10	6	-	-	-	6
Other (G&A, G&G and lease rentals)	6 78	1 56	65	37 101	44 300	7 62	-	-	-	7 62
, , , , , , , , , , , , , , , , , , , ,										

Total exploration expenses	84	57	65	138	344	69	-	-	-	69
U.S. exploration expenses	50	35	32	99	216	54	-	-	-	54
International exploration expenses	34	22	33	39	128	15	-	-	-	15
DD&A (\$ Millions)										
Alaska	317	262	201	217	997	226	-	-	-	226
Lower 48	1,000	1,017	988	1,070	4,075	1,168	-	-	-	1,168
Canada	126	93	85	82	386	102	-	-	-	102
Europe, Middle East and North Africa	219	234	217	216	886	192	-	-	-	192
Asia Pacific	211	240	167	170	788	124	-	-	-	124
Other International	-	-	-	-	-	-	-	-	-	-
Corporate and Other	13	21	14	28	76	11	-	-	-	11
Total DD&A	1,886	1,867	1,672	1,783	7,208	1,823	-	-	-	1,823



	2021						2022					
			3rd			1st			4th			
	1st Qtr	2nd Qtr	Qtr	4th Qtr	YTD	Qtr	2nd Qtr	3rd Qtr	Qtr	YTD		
PRODUCTION												
Crude Oil (MBD)												
Consolidated operations												
Alaska	190	184	163	180	178	182	-	-	-	182		
Lower 48	416	454	457	457	447	538	=	-	-	538		
Canada	11	9	8	7	8	6	=	-	-	6		
Norway	80	81	82	80	81	76	-	-	-	76		
Libya	36	39	35	38	37	37	-	-	-	37		
Europe, Middle East and North Africa	116	120	117	118	118	113	-	-	-	113		
China	31	27	27	28	28	30	=	-	-	30		
Indonesia	2	2	2	2	2	1	-	-	-	1		
Malaysia	38	40	28	32	35	33	-	-	-	33		
Asia Pacific	71	69	57	62	65	64	-	-	-	64		
Total consolidated operations	804	836	802	824	816	903	-	-	-	903		
Equity affiliates	14	13	13	12	13	12	-	-	-	12		
Total	818	849	815	836	829	915	-	-	-	915		
NGL (MBD)												
Consolidated operations												
Alaska	17	15	13	17	16	18	=	-	-	18		
Lower 48	79	97	101	162	110	191	-	-	-	191		
Canada	4	4	4	3	4	3	-	-	-	3		
Norway	5	4	5	4	4	4	-	-	-	4		
Europe, Middle East and North Africa	5	4	5	4	4	4	-	-	-	4		
Total consolidated operations	105	120	123	186	134	216	-	-	-	216		
Equity affiliates	8	8	7	8	8	7	-	-	-	7		
Total	113	128	130	194	142	223	-	-	-	223		
Bitumen (MBD)												
Canada	70	68	69	68	69	67	-	-	-	67		
Total	70	68	69	68	69	67	-	-	-	67		
Natural Gas (MMCFD)												
Consolidated operations												
Alaska	8	11	11	33	16	35	-	-	_	35		
Lower 48	1,319	1,459	1,389	1,195	1,340	1,426	-	-	-	1,426		
Canada	91	84	73	70	80	63	-	-	-	63		
Norway	295	284	291	323	298	308	-	-	-	308		
Libya	14	13	12	21	15	23	-	-	-	23		
Europe, Middle East and North Africa	309	297	303	344	313	331	-	-	-	331		
Indonesia	290	290	299	296	294	194	-	-	-	194		
Malaysia	57	68	69	71	66	77	-	-	-	77		
Asia Pacific	347	358	368	367	360	271	-	-	-	271		
Total consolidated operations	2,074	2,209	2,144	2,009	2,109	2,126	_	_	_	2,126		
Equity affiliates	1,081	1,051	1,033	1,049	1,053	1,127	_	-	_	1,127		
Total	3,155	3,260	3,177	3,058	3,162	3,253	_	_	_	3,253		
10111	3,133	3,200	3,177	3,036	3,102					3,233		
Total (MBOED)												
Consolidated operations												
Alaska	208	201	178	203	197	206			_	206		
Lower 48	715	794	790	818	780	967	-	-	_	967		
Canada	100	95	93	90	94	86	-	-	_	86		
Norway	134	132	135	138	135	131	<u>-</u>	-	-	131		
Libya	39	41	37	41	40	41	-	-	-	41		
Europe, Middle East and North Africa	173	173	172	179	175	172				172		
China	31	27	27	28	28	30			<del>-</del>	30		
Indonesia	50	50	52	28 51	28 51	33	-			33		
Malaysia	50 48	50 52	52 40	51 44	46	33 46	-	-	-	33 46		
Asia Pacific							-	-	-			
	129	129	119	123	125	109	-	-	-	109		
Total consolidated operations	1,325	1,392	1,352	1,413	1,371	1,540	-	-	-	1,540		
Equity affiliates	202	196	192	195	196	207	-	-	-	207		
Total	1,527	1,588	1,544	1,608	1,567	1,747	-	-	-	1,747		





Total

2021 2022 2nd 1st 1st Qtr Qtr 3rd Qtr 4th Qtr YTD Qtr 2nd Qtr 3rd Qtr 4th Qtr YTD AVERAGE REALIZED PRICES Crude Oil (\$/BBL) Consolidated operations Alaska 59.56 67.87 72.55 79.61 69.87 95.54 95.54 Lower 48\*\* 55.68 64.13 68.59 74.82 66.12 93.55 93.55 Canada 47.41 56.87 58.99 66.62 56.38 82.13 82.13 Norway 56.72 66.10 72.36 78.51 68.94 92.18 92.18 99.92 59.78 99.92 Libya 66.88 72.57 77.64 69.06 94.68 Europe, Middle East and North Africa 57.75 66.34 72.43 78.27 68.97 94.68 China 58.27 79.61 69.39 105.75 105.75 65.63 74.39 Indonesia 53.79 57.16 61.35 73.35 61.92 77.09 77.09 Malaysia 62.27 69.77 75.65 80.87 71.59 104.88 104.88 Asia Pacific 60.36 67.72 74.66 80.05 70.36 104.84 104.84 Total consolidated operations 94.79 57.18 65.54 70.39 76.69 67.61 94.79 \_ \_ \_ Equity affiliates 59.73 64.10 73.44 81.53 69.45 97.20 97.20 Total 57.22 65.51 70.43 76.76 67.64 94.82 94.82 NGL (\$/BBL) Consolidated operations Lower 48 35.99 30.63 40.42 40.42 23.99 24.62 32.87 Canada 27.14 25.32 33.47 39.68 31.18 41.83 41.83 Norway 34.70 39.49 50.32 57.91 43.97 58.67 58.67 Europe, Middle East and North Africa 39.49 57.91 43.97 34.70 50.32 58.67 58.67 Total consolidated operations 24.36 25.62 33.28 36.41 31.04 40.95 40.95 Equity affiliates 48.89 44.12 67.77 54.16 67.04 67.04 56.70 Total 32.45 41.80 41.80 26.44 26.87 34.79 37.72 \_ \_ \_ Bitumen (\$/BBL) Canada\* 30.78 37.60 41.19 40.74 37.52 65.86 65.86 Total 30.78 37.60 41.19 40.74 37.52 65.86 65.86 Natural Gas (\$/MCF) Consolidated operations Alaska 2.23 4.53 2.63 2.22 2.81 3.92 3.92 Lower 48\*\* 3.27 5.25 4.56 4.63 4.38 4.63 4.63 Canada 2.26 2.37 2.45 3.16 2.54 3.25 3.25 27.06 Norway 7.36 30.93 6.15 12.28 13.75 30.93 Libya 2.71 3.02 4.17 4.58 3.73 5.13 5.13 29.18 29.18 13.27 Europe, Middle East and North Africa 5 99 7.17 11.96 25.71 Indonesia 6.57 7.19 7.49 8.23 7.38 8.26 8.26 Malaysia 2.35 2.61 3.02 3.59 2.93 3.85 3.85 Asia Pacific 5.88 6.32 6.66 7.33 6.56 7.01 7.01 8.81 Total consolidated operations 4.89 4.25 5.93 9.13 6.00 8.81 Equity affiliates 3.54 3.97 5.95 5.31 8.86 7.80 8.86 \_ \_ \_

5.77

8.83

8.66

8.83

5.94

4.42

4.16

<sup>\*</sup>Average realized prices exclude additional value realized from third-party purchases and sales for optimization of our pipeline capacity between Canada and the U.S. Gulf Coast.

<sup>\*\*</sup>Average sales prices, including the impact of hedges settling per initial contract terms in the first quarter of 2021 assumed in our Concho acquisition, were \$65.19 per barrel for crude oil and \$4.33 per mcf for natural gas for the year ended December 31, 2021. As of March 31, 2021, we had settled all oil and gas hedging positions acquired from Concho.

2021 2022

		2021					2022					
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	YTD	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	YTD		
CORPORATE AND OTHER	1st Qti	Qti	Siu Qii	4tii Qti	110	Qu	Qti	31 u Qu	4tii Qti	110		
CORPORATE AND OTHER												
Corporate and Other Earnings (Loss)												
(\$ Millions)	(121)	66	(213)	58	(210)	546	-	-	-	546		
Detail of Earnings (Loss) (\$ Millions)												
Net interest expense	(270)	(181)	(176)	(174)	(801)	(218)	-	-	-	(218)		
Corporate G&A expenses	(129)	(65)	(57)	(66)	(317)	(79)	-	-	-	(79)		
Technology*	41	(4)	(6)	(6)	25	58	-	-	-	58		
Other	237	316	26	304	883	785	-	-	-	785		
Total	(121)	66	(213)	58	(210)	546	-	-	-	546		
*Includes investment in new technologies of	or businesses o	outside of our	normal scope	of operations	and licensi	ing revenues.						
		v	•									
Before-Tax Net Interest Expense (\$												
Millions)												
Interest expense	(241)	(235)	(236)	(234)	(946)	(227)	-	-	-	(227)		
Capitalized interest	15	15	17	15	62	10	-	-	-	10		
Interest revenue	6	4	5	7	22	6	-	-	-	6		
Total	(220)	(216)	(214)	(212)	(862)	(211)	-	-	-	(211)		
Debt												
Total debt (\$ Millions)	20,027	20,010	19,668	19,934	19,934	18,746	-	-	-	18,746		
Debt-to-capital ratio (%)	32%	31%	31%	31%	31%	28%	-	-	-	28%		
Equity (C Millians)	42 155	44.276	44.115	45 406	45 406	40.210				40.210		
Equity (\$ Millions)	43,155	44,276	44,115	45,406	45,406	49,218	-	-	-	49,218		

#### REFERENCE

#### **Commonly Used Abbreviations**

Earnings Net Income (Loss) Attributable to ConocoPhillips DD&A

Depreciation, Depletion and Amortization

Geological and Geophysical G&G General and Administrative G&A Japan Crude Cocktail JCC Liquefied Natural Gas LNG NGL Natural Gas Liquids Western Canada Select WCS WTI West Texas Intermediate

#### **Units of Measure**

BBLBarrels

Millions of Barrels **MMBBL** Thousands of Barrels per Day **MBD** 

Thousands of Barrels of Oil Equivalent per Day **MBOED** 

Thousands of Cubic Feet MCF MMBTU Millions of British Thermal Units MMCFD Millions of Cubic Feet per Day